



# PROGRESS WITH CARE

Annual Report 2020

**Jetty at Night**

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# Company Profile

Pakistan International Bulk Terminal Limited (PIBT), a flag ship project of the Marine Group of Companies (MRGC), is Pakistan's first terminal for handling coal, clinker and cement on Build Operate Transfer (BOT) basis at Port Muhammad Bin Qasim to meet the industry's demand for mechanized handling of dirty bulk cargo. The Company has entered into BOT contract with Port Qasim Authority (PQA) on November 06, 2010 for a period of thirty years.

The terminal has been developed in the national interest in accordance with the master plan of the Ministry of Maritime Affairs as the common-user terminal for dirty bulk cargo in Pakistan. The Project warrants significant importance, being the linkage of the supply chain catering to the national requirement of coal imports for the power plants, cement manufacturers and industrial consumers, and by increasing the port infrastructure capacity for handling imported coal in Pakistan.

A huge capital in excess of USD 300 million was invested in the project, which also attracted Direct Foreign Investment in the country through, inter alia, International Finance Corporation's (financial arm of the World Bank) debt financing and equity investment in PIBT. It is pertinent to highlight that the company is a listed entity on the Pakistan Stock Exchange and currently it has more than 20,000 shareholders from the public.

PIBT has been designed to handle export of clinker & cement and import of coal, which is used for the purpose of power generation by IPPs as well as by other industries such as cement, steel and others. PIBT has current capacity to handle 12 million tons of coal import and 4 million tons of export of clinker and cement which can altogether be further enhanced up to 20 million tons per year. PIBT has been developed over 61.775 acres backup area including coal and cement storage facilities, and 9.72 acres water front area i-e jetty and trestle.



#### Board of Directors

Chairman  
Capt. Haleem A. Siddiqui

Chief Executive Officer  
Mr. Sharique Azim Siddiqui

#### Directors

Mr. Aasim Azim Siddiqui  
Capt. Zafar Iqbal Awan  
Mr. Ali Raza Siddiqui  
Syed Nadir Shah  
Ms. Farah Agha

Chief Financial Officer  
Mr. Arsalan I. Khan, FCA

Company Secretary  
Mr. Karim Bux, ACA

#### Legal Advisors

Khalid Anwer & Co.  
153-K, Sufi Street,  
Block-2, PECHS, Karachi - 75400

Kabraji & Talibuddin  
406-407, 4th Floor, The Plaza at  
Do Talwar, Block 9, Clifton,  
Karachi - 75600

H.B Corporate – Legal Consulting  
Suite no. M-97, Mezzanine Floor,  
Glass Tower, Clifton Road, Karachi

#### Auditors

EY Ford Rhodes  
Chartered Accountants  
6th Floor, Progressive Plaza,  
Beaumont Road, P.O. Box 15541,  
Karachi - 75530

#### Registrar / Transfer Agent

CDC Share Registrar Services  
Limited CDC House,  
Main Shahrah-e-Faisal, Karachi

#### Audit Committee

Chairman  
Syed Nadir Shah

#### Members

Capt. Zafar Iqbal Awan  
Mr. Ali Raza Siddiqui  
Ms. Farah Agha

Chief Internal Auditor & Secretary  
Mr. Noman Yousuf

#### Human Resource & Remuneration Committee

Chairman  
Syed Nadir Shah

#### Members

Mr. Ali Raza Siddiqui  
Mr. Sharique Azim Siddiqui

#### Secretary

Mr. Arsalan I. Khan, FCA

#### Bankers

Al-Baraka Bank (Pakistan) Limited  
Askari Bank Limited  
Dubai Islamic Bank Limited  
Faysal Bank Limited  
Habib Bank Limited  
JS Bank Limited  
Meezan Bank Limited  
National Bank of Pakistan  
NIB Bank Limited  
Samba Bank Limited  
Sindh Bank Limited  
The Bank of Punjab

#### Registered & Head Office

2nd Floor, Business Plaza,  
Mumtaz Hassan Road,  
Karachi -74000 Pakistan  
Tel. 92-21-32400450-3  
Fax. 92-21-32400281

#### Terminal Office

NWIZ/LL/02, North Western  
Industrial Zone, Port Qasim Authority,  
Karachi, Pakistan.  
Tel: 92-21-34727428

## Company Information

# Mission

To operate state of the art dirty bulk cargo handling terminal at Port Qasim by imparting premium services to our partners and making positive contributions to community and environment while safeguarding the interests of our shareholders.

# Vision

To transform the handling of dirty bulk cargo, augment country's port infrastructure and bring efficiencies to the logistics supply chains across industries of Pakistan.



**Terminal**

# Code of Conduct

The Code of Conduct (the Code) of the Company is adopted by and applies to all Board Members, Senior Management and Employees of the Company and is based on the fundamental principles of discipline, integrity and mutual respect. The code intends to provide guidance to the Company and its stakeholders to conduct business with honesty, integrity and in accordance with the highest ethical and legal standards.

Salient Features of the Code are:

## CORPORATE GOVERNANCE PRACTICES

All employees are required to maintain and support the Company in maintaining the highest degree of Corporate Governance practices.

## COMPLIANCE WITH LAWS, RULES & REGULATIONS

We respect the law at all times. Compliance with all applicable laws and regulations must never be compromised. We also expect our employees to comply with all internal rules and regulations as are applicable in any given situation.

## TRANSACTIONS' TRANSPARENCY

Company ensures that true, fair and timely business transactions must be recorded by maintaining the accounting and financial reporting standards, as applicable to the company.

## INSIDER TRADING

Employees of the Company are required to refrain from Insider Trading and are required to comply with the Insider Trading Regulations laid down by SECP and updated from time to time.

## PROTECTION OF COMPANY ASSETS

Employees must never engage in fraudulent or any other dishonest conduct involving the property or assets of the Company. All employees shall safeguard and make only proper and efficient use of Company property and shall seek to protect it from loss, damage, misuse, theft, fraud, embezzlement and destruction. These obligations cover both tangible and intangible assets, including trademarks, know-how, confidential or proprietary information.

## CONFLICTS OF INTERESTS

A Conflict of Interest occurs when personal interests of an employee compete with the interests of the Company. While representing the Company in dealings with third parties, employees shall not allow themselves to be placed in a position in which an actual or apparent conflict of interest exists. Employees are expected to be honest and ethical in dealing with each other, with customers, suppliers, dealers, vendors and contractors to avoid compromises on the ability of transacting business on competitive basis.

## CONFIDENTIAL INFORMATION

Confidential information consists of any information that is not or not yet public information. It includes trade secrets, business, marketing and service plans, engineering ideas, databases, records, salary information and any non-published financial or other data. Furthermore, employees must use best efforts to avoid unintentional disclosure by applying special care when storing or transmitting confidential information

## ANTI-BRIBERY / CORRUPTION

Employees must never, directly or through intermediaries, offer or promise any personal or improper financial or other advantage in order to obtain or retain a business or other advantage from a third party, whether public or private. Nor must they accept any such advantage in return for any preferential treatment of a third party. Moreover, employees must refrain from any activity or behavior that could give rise to the appearance or suspicion of such conduct or the attempt thereof. Employees should be aware that the offering or giving of improper benefits in order to influence the decision of the recipient, even if he or she is not a government official, may not only entail disciplinary sanctions but also result in criminal charges. Improper benefits may consist of anything of value for the recipient, including employment or consultancy contracts for closely related parties.

## RECEIVING OF GIFTS, PAYMENTS

Employees shall not be influenced by receiving favours nor shall they try to improperly influence others by providing favours. Employees may only offer or accept reasonable meals and symbolic gifts which are appropriate under the circumstances, and they shall

not accept or offer gifts, meals, or entertainment if such behaviour could create the impression of improperly influencing the respective business relationship.

No employee shall offer to or accept from any third party gifts taking the form of money, loans, kickbacks or similar monetary advantages whatever the value involved.

## EQUAL OPPORTUNITY EMPLOYMENT

The Company believes in providing equal opportunities to all its employees. There is no discrimination of caste, religion, color, marital status and gender at work. All the policies and practices are administered in a manner ensuring equal opportunity to the eligible candidates and all decisions are merit based.

## HARASSMENT FREE WORKPLACE

We respect the personal dignity, privacy and personal rights of every employee and are committed to maintaining a workplace free from discrimination and harassment. Therefore, employees must not discriminate on the basis of origin, nationality, religion, race, gender, age or engage in any kind of verbal or physical harassment. Strict disciplinary action will be taken against any person who is found to be in breach of this rule.

## WHISTLE BLOWING

All employees are advised to immediately report any improper, unethical or illegal conduct of any colleague or Supervisor through an email at: info@piibt.com.pk

# Board of Directors



**Capt. Haleem Ahmad Siddiqui**  
Chairman



**Capt. Zafar Iqbal Awan**  
Director



**Sharique Azim Siddiqui**  
CEO



**Aasim Azim Siddiqui**  
Director



**Ali Raza Siddiqui**  
Director



**Syed Nadir Shah**  
Director



**Ms. Farah Agha**  
Director



**Arsalan Iftikhar Khan**  
CFO





GATE HOUSE # 2

JACOBS

FALCO

SHARAD

## Role of Chairman

The principal role of the Chairman of the Board is to manage and to provide leadership to the Board of Directors of the Company. The Chairman Provides leadership and governance of the Board so as to create the conditions for overall Board's and individual Director's effectiveness, and ensures that all key and appropriate issues are discussed by the Board in a timely manner. The Chairman's role involves (but is not limited to) the following:

- To act as a liaison between Company's senior management and the Board.
- To ensure that the Board plays a full and constructive part in the development and determination of the Company's strategies and policies, and that Board decisions taken are in the Company's best interests and fairly reflect Board's consensus.
- To ensure that the strategies and policies agreed by the Board are effectively implemented by the Chief Executive and the management.
- To promote and oversee the highest standards of corporate governance within the Board and the Company.
- To establish good corporate governance practices and promote highest standards of integrity, credibility, probity and corporate governance throughout the Company and particularly at Board level.
- To ensure that the Board only directs the Company and does not manage it.
- To ensure that relevant, accurate and up to date Company information is received from the management and shared with the board members to enable them to monitor performance, make sound decisions and give appropriate advice to promote the success of the Company.
- To review the Board performance and to take the lead in identifying and meeting the development needs of individual directors and to address the development needs of the Board as a whole with a view to enhancing its overall effectiveness as a team.
- To manage and solve conflict (if any) amongst the Board members and to also ensure freedom of opinion in the Board.
- To promote highest moral, ethical and professional values and good governance throughout the Company.

## Role of CEO

The CEO is responsible for putting the strategy defined by the Board into practice. The CEO's leadership role also entails being ultimately responsible for all day-to-day management decisions and for implementing the Company's long and short term goals and plans. The main responsibilities of the CEO are as follows:

- To develop strategies involving the executive team, for the implementation of decisions established by the Board and its Committees.
- To maintain an effective communication with the Chairman and bring all important Company matters to the attention of the Board.
- To lead the management and to ensure effective working relationships with the Chairman and the Board by meeting or communicating with the Chairman on a regular basis to review key developments, issues, opportunities and concerns.
- Responsible for working in the best interest of the Company and directing its overall growth by achieving and surpassing the performance targets set by the Board.
- To implement, with the support of the management, the strategies and policies as approved by the Board and its committees in pursuit of the Company's objectives.
- Oversee the implementation of the Company's financial and operational plans in accordance with its business strategy. Identify the potential avenues for diversification and investments and recommend plans/proposals to the Board for its approval.
- To ensure that all strategic and operational risks are effectively managed to an acceptable level and that adequate system of internal controls is in place for all major operational and financial areas.
- To develop Key Performance Indicators (KPIs) of the Company for the approval of Board and ensure dissemination of the same throughout the organization as the standards of performance at both individual and collective levels.
- To communicate on behalf of the Company with shareholders, employees, government authorities, other stakeholders and the public.
- To promote highest moral, ethical and professional values and good governance throughout the Company



**Jetty**



## Chairman's Review Report

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

It gives me pleasure to present this review report to the stakeholders of Pakistan International Bulk Terminal Limited (the "Company") on the overall performance of the Board of Directors (the "Board") and the effectiveness of its role in achieving the objectives of the Company.

I extend a warm welcome to the members who joined the Board during the financial year and I look forward to endeavoring together with them to assist the Company in achieving its objectives and promoting its success. I would also like to acknowledge appreciation for the valuable contribution by the other members of the Board of Directors who resigned or completed their term during the financial year.

During the year, the Company has shown growth in revenue, gross profit and earnings per share owing to the consistent business performance of handling 8.6 million tons cargo, impact of lower rates of debt servicing and absorption of impact of currency devaluation on USD denominated foreign loans by reversal of certain contractual liabilities. The focus of the Company, being the common-user only Terminal in Pakistan dedicated for coal handling, is now to continue to serve the customers at optimized costs and improve shareholders' return in due course.

The Terminal continued to operate as part of port infrastructure during lockdowns being termed as essential services in pursuance of the directives of the Government Authorities. The Company remains committed to operate efficiently, Pakistan's first state-of-the-art mechanized bulk cargo terminal for the handling of Coal, Clinker & Cement, compliant with international standards of excellence which will curtail environment pollution and modernize the port infrastructure of the country.

PIBT has an effective governance framework in place which complies with all the requirements set out in the Companies Act, 2017 and the Listed Companies (Code of Corporate Governance) Regulations, 2019 with respect to the composition, procedures and meetings of the Board and its committees.

The annual evaluation of the Board of Directors (the "Board") has been carried out under the Code of Corporate Governance to ensure that the Board's overall performance is in line with the objectives set for the Company. During the year under review, the Board has played an effective role in managing the affairs of the Company depicting successful operational & financial performance as elaborated in the Director's Report.

The Board has also devised a strategic vision of how the organization should be evolving over the next three to five years keeping in view our valued stakeholders (shareholders, regulators, customers, employees, vendors and the society as a whole). Further, the Board has considered and developed effective Strategy, Performance, Risk Management and Organization Culture related plans and the Management is primarily concerned with setting in motion these plans approved by the Board of Directors in an efficient and ethical manner.

To achieve the above vision, the Board has developed a mechanism of regular assessment of realization of the Company's objectives, strategies and business & financial performance by timely interacting with the management, internal auditors and other independent consultants and provide appropriate direction.

In building an effective governance, risk management and control environment, the Board has put in place a transparent and robust system of compliance with best practices of corporate governance and by promoting ethical and fair behavior across the Company, which has been reinforced in the Organization's culture and values through appropriate dissemination of the Code of Conduct.

The Board shall continue to play a vital role in setting the direction of the Company, promoting its success and improving the performance while upholding the principles of good corporate governance. On behalf of PIBT, I wish to acknowledge the contribution of the management, all our employees, our regulator Port Qasim Authority, our lenders, our vendors & contractors and our valued shareholders, for their confidence, continued support and commitment to the Company.

Capt. Haleem A. Siddiqui  
Chairman  
Karachi: September 17, 2020

## ناظم اعلیٰ برائے مجلس نظماء کا پیغام

بِسْمِ اللّٰهِ الرَّحْمٰنِ الرَّحِیْمِ

مجلس، کمپنی کی درست سمت رہنمائی، کامیابیوں میں اضافہ اور کارکردگی میں بہتری لانے کے لئے اپنا اہم کردار ادا کرتی رہے گی اور بہتر نظم و نسق کے اصولوں کی پاسداری کا تسلسل جاری رکھے گی۔ میں پاکستان انٹرنیشنل بلک ٹرمینل کی طرف سے اپنے تمام ملازمین، گاہکان حکام، پورٹ قاسم اتھارٹی، ہمارے قرض دہندگان، ٹھیکہ داران اور اپنے قابل قدر حصص یافتگان کا شکر گزار ہوں اور ان کے کمپنی کے ساتھ مسلسل تعاون اور ان کے اعتماد اور احساس ذمہ داری کا اعتراف کرتا ہوں۔

کپٹین حلیم احمد صدیقی

ناظم اعلیٰ برائے مجلس نظماء

کراچی 17 - ستمبر 2020ء

میرے لئے یہ امر نہایت خوشی کا باعث ہے کہ پاکستان انٹرنیشنل بلک ٹرمینل لمیٹڈ اپنے حصص یافتگان کو کمپنی کے اہداف کے حصول میں مجلس نظماء کی مجموعی کارکردگی اور اس کے موثر کردار کی تجزیاتی رپورٹ پیش کر رہی ہے۔

رواں مالی برس مجلس میں شامل ہونے والے نظماء کو گرجوشی سے خوش آمدید کہتا ہوں اور پر امید ہوں کہ وہ کمپنی کو اپنے اہداف کے حصول اور کامیابیوں سے ہمکنار کرنے میں بھرپور معاونت فراہم کریں گے۔ اسی طرح مجلس نظماء کے وہ ممبران جنہوں نے استعفیٰ دیا یا اپنی مدت کی تکمیل کی ان کی خدمات کا اعتراف کرتے ہوئے زبردست خراج عقیدت پیش کرتا ہوں۔

رواں برس کمپنی نے 8.6 ملین ٹن کارگو کی انتظام کاری کی جس کی وجہ سے حصص کے مجموعی منافع اور فی حصص کی آمدنی میں اضافہ ظاہر کیا ہے، قرض کی کم شرحوں کے اثرات اور امریکی ڈالر کی غیر ملکی قرضوں پر کرنسی کی قدر میں تخفیف معاہدوں کی کچھ ذمہ داریوں کے برعکس ہے۔ کمپنی ٹرمینل پر کونسل کی انتظام کاری پر توجہ مرکوز ہے اور عام صارف کی حیثیت سے پاکستان میں اپنے گاہکوں کے لئے بہتر لاگت پر مسلسل خدمات جاری رکھے گی اور مقررہ وقت میں حصص یافتگان کے منافع میں اضافے کا باعث ہوگی۔

سماجی بندشوں کے دوران سرکاری حکام کی ہدایات کی روشنی میں ٹرمینل ناگزیر خدمات کے زمرے کی وجہ سے اپنی خدمات سرانجام دیتے رہے ہیں۔ کمپنی اس عزم کا اعادہ کرتی ہے کہ کونسل، کلنر اور سینٹ کے انتظام و انصرام کے لئے پاکستان کے پہلے اور جدید ترین بلک کارگو ٹرمینل کو فعال رکھے گی جو بین الاقوامی معیار پر پورا اترتے ہوئے ماحولیاتی آلودگی پر قابو پائے گا اور ملک میں بندرگاہ کے بنیادی ڈھانچہ کو ایک نئی جدت اور ترقی سے ہمکنار کرے گا۔

پی آئی بی ٹی کا ایک موثر ضابطہ کار ہے جو مجلس نظماء اور اس کی کمیٹیوں کی تشکیل، لائحہ عمل اور اجلاسات کے حوالے سے کمپنی ایکٹ 2017ء اور فہرست کمپنی کے قواعد و ضوابط 2019ء (ضابطہ برائے کاروباری نظم و نسق) کی ضرورتوں کے عین مطابق ترتیب دیا گیا ہے۔

مجلس نظماء کی سالانہ کارکردگی کو جانچنے کے لئے ضابطہ برائے کاروباری نظم و نسق کی مکمل پیروی کی جاتی ہے تاکہ اس امر کو یقینی بنائے جاسکے کہ کمپنی اپنے طے شدہ اہداف کے حصول کے لئے ان ہی خطوط پر رواں دواں ہے جو اس کے مقاصد میں پہلے سے طے شدہ ہیں۔ حالیہ برس کا بھی جائزہ لیا گیا تو مجلس نے بجا طور پر کمپنی کے کاروباری اور انتظامی امور کی انتظام کاری میں بھرپور کردار ادا کیا جس کی کامیاب حریفی کارکردگی کا نقشہ بیان نظماء میں واضح طور پر پیش کیا گیا ہے۔

مجلس نظماء نے اپنے تمام معزز حصص یافتگان (بشمول کھانہ داران، انضباطی اتھارٹی، گاہک، ملازمین، فروخت کنندگان و تمام معاشرہ) اور آنے والے تین تا پانچ برسوں میں ادارے کو درپیش تیزی سے ارتقاء پذیر کیا حالات ہو سکتے ہیں، زبردست حکمت عملی وضع کی ہے۔ مزید یہ کہ مجلس نے غور و خوض کر کے موثر حکمت عملی، کارکردگی، مناظمت خطرات اور تنظیمی روایات سے متعلق منصوبوں کو عملی شکل دی ہے جو موثر اور اخلاقی انداز میں مجلس نظماء کے ذریعے منظور کردہ ترتیب دینے سے متعلق ہیں۔

مذکورہ بالا دہن کے حصول کے لئے مجلس نے انتظامیہ، داخلی محاسب اور دیگر آزاد مشیروں سے مشاورت کر کے کاروباری حکمت عملی اور مالی کارکردگی کی باقاعدگی سے جانچ کا ایک موثر تجزیاتی نظام وضع کیا ہے جو حسب ضرورت انہیں بروقت و مناسب رہنمائی فراہم کرتا ہے۔

مجلس نے کمپنی میں پیشہ وارانہ روایات اور اعلیٰ اخلاقیات کو فروغ دینے کے لئے کارپوریٹ نظم و نسق کی پیروی کے بہترین طور طریقوں کے ساتھ شفاف اور مضبوط نظام رائج کیا ہے تاکہ ایک موثر نظم و نسق اور نظم و ضبط کا ماحول قائم کیا جاسکے جو کمپنی کی روایات اور قدروں کو موزوں ترین ضابطہ اخلاق کے ذریعے نئے نئے سرے سے تقویت دے سکے۔

## Directors' Report

The Directors are pleased to present the Annual report of Pakistan International Bulk Terminal Limited (PIBT) ("the Company") together with the audited financial statements of the Company for the year ended June 30, 2020.

### BUSINESS REVIEW

During the year, your Company has successfully handled 8,630,523 tons cargo against 8,553,410 tons last year depicting consistent performance. Corresponding to the business performance, the management of your Company is focusing on strategies to bring more efficiency in cargo handling operations. The Terminal, being dedicated for bulk handling of Coal, Clinker and Cement, stands committed to its objective of providing unparalleled services to its customers at international standards of efficiency and pollution control.

Pakistanis also afflicted by the grip of COVID-19 pandemic which has led to economic downturn across the world owing to lockdowns, travel restrictions, healthcare issues and corresponding overall depression of the economic landscape. Since the Company is a Port Operator, it continued to remain operational being termed as essential services in pursuance of the directives of the Government Authorities all the while keeping in view the safety considerations as explained in this report, and accordingly, the business operations of the Company were not considerably affected. However, these operations derive from the demand of imported coal which is primarily dependent on financial

health and activity of the coal importing industries, and therefore, the management of your Company is actively monitoring demand trends of key customer sectors and accordingly updating financial strategies.

### ECONOMIC FACTORS FACING THE COMPANY

The Company's customer base comprises of cement, energy, textile, chemical and allied coal trading sectors, which have maintained their import of coal, considering the measures for economic stabilization undertaken by the Government of Pakistan (GOP) including monetary assistance in the shape of emergency loan and debt rescheduling etc. These industries will continue to be source of sustainable demand for imported coal.

The GOP's focus on accelerating sustainable economic growth through productivity in infrastructure schemes such as power projects, mega construction projects, low-income housing schemes, water reservoirs in the country etc., along with construction-industry friendly budget considerations are likely to raise domestic demand for cement, which in turn, should provide a surge to the demand for imported coal. Further, the GOP's reliance on coal for power generation to meet the increasing energy demand and to overcome the undersupply of the energy sector in Pakistan is gradually increasing owing to coal being one of the cheapest fuels for power generation.

### RISK MANAGEMENT

The Company relies on internal and external risk identification methods and constantly develops strategies to mitigate these long term and short term risks. The operational risk management plan of the Company includes strategies for risk reduction through sustainable equipment and infrastructure maintenance by investing in reliable methods of cargo handling. Details of the Company's financial risk management are disclosed in the financial statements.

### OPERATIONAL CONSIDERATIONS DURING COVID-19 PANDEMIC

While the COVID-19 pandemic has had unprecedented impacts, a considerable challenge for government authorities was to manage supply chain disruptions in the long term and short term. The Terminal links the supply chain catering to the national requirement of coal imports for the power plants, cement manufacturers and other industrial consumers and the Terminal continued to operate as part of port infrastructure during lockdowns. To achieve this objective of protecting the well-being of employees, customers, truckers, custom officials, clearing agents and other stakeholders, various mitigating measures were taken including reducing staff strength to minimum operational requirement to fulfil essential services, encouraging remote-working where possible, mandatory wearing of masks at all times, regular medical checkups, soliciting travel

information, ensuring availability of safety equipment, and appropriate dissemination of this information etc.

### CREDIT RATING

During the year, The Pakistan Credit Rating Agency Limited (PACRA) awarded long-term and short-term rating at A- and A2 respectively for the Company with the outlook to the rating assigned as "Stable".

### FINANCIAL MATTERS

During the year, the State Bank of Pakistan (SBP) initiated relief packages for households and businesses to cope with impact of COVID-19 pandemic. Accordingly, in line with the directives issued by the SBP, the Company entered into the agreement with local lenders for the deferral of principal payment of loan due on 15 June 2020 and 15 December 2020 by one (1) year & consequent extension in overall tenor of the facility. The Company also entered into agreement with foreign lenders for the deferral of principal payment of loan due on 15 June 2020.

The pending legal matters and their probable exposure to the Company is disclosed in the financial statements. The management believes based on the advice of its legal counsel that the eventual outcome of these matters will be in favour of the Company.

### FINANCIAL PERFORMANCE

The Company has once again exhibited strong performance by improving revenue, gross profit, EBITDA and profit after tax. While macroeconomic environment is expected to improve gradually, consistent operational performance at optimized costs and cash flow generation remain the key priorities for the management, which will help improve shareholders' return in due course.

During the year, the Company has posted profit after taxation owing to the consistent operational performance. The Company's loss after tax in the year 2019 was mainly on account of impact of currency devaluation on USD denominated foreign loans, depreciation and taxation, which have been absorbed during the current year. Financial highlights of your Company for the year as compared to last year are presented below:

Particulars	Rs. in '000	
	2019-2020	2018-2019
Revenue – net	9,459,196	8,004,395
Gross profit	3,049,482	2,231,896
Profit / (loss) before tax	1,645,663	(2,530,751)
Taxation	(501,378)	127,081
Net profit / (Loss)	1,144,285	(2,403,670)
Earnings per Share (EPS)	0.64	(Rs. 1.38)

# Directors' Report

## CONTRIBUTION TO THE ECONOMY

It's worth mentioning that ~35% of your Company's revenue goes to Port Qasim Authority in terms of royalty which amounted to Rs. 3,122 million this year. Further, contribution to national exchequer in lieu of income tax, sales tax and other government levies amounted to Rs. 1,496 million this year.

## APPROPRIATION

The Board of directors has not recommended any dividends and / or bonus for the financial year 2020 considering accumulated losses, certain capital commitments and negative financial covenants. This recommendation is in line with the overall financing plan shared with the investors, wherein initial years of operation are to be utilized in capacity building of the Company and its financial position.

## RELATED PARTY TRANSACTIONS

All related party transactions entered into has arrangement / agreement in place, and were reviewed and approved by the Audit Committee as well as the Board of Directors of your Company in compliance with the Listed Companies (Code of Corporate Governance) Regulations 2019 and the requirements of the International Financial Reporting Standards (IFRS) and the Companies Act, 2017. The Company maintains a thorough and complete record of all such transactions. The details of related party transactions are disclosed in the financial statements of the Company.

## CORPORATE GOVERNANCE AND FINANCIAL REPORTING FRAMEWORK

The Directors of your Company are aware of their of responsibilities under the Code of Corporate Governance, the listing requirements of Pakistan Stock Exchange Limited and the Financial Reporting framework of Securities and Exchange Commission of Pakistan and confirm that throughout the year 2019-20 the following has been complied with:

- The financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of account have been maintained by the Company.
- Appropriate accounting policies have been

consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.

- International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored with which the Directors concur.
- There has been no material departure from the best practices of corporate governance as per Regulations.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There is no purchase/sale of shares of the company by its directors, CEO, CFO, Company Secretary and their spouses and minor children. Pattern of shareholding has been presented separately.
- Detail of shares held by associated undertakings and related persons has also been presented (separately).
- Statement of the Board meetings held during the year and attendance by each director has also been presented.
- Key financial data for last six years has also been presented (separately).

## ADEQUACY OF INTERNAL FINANCIAL CONTROLS

The Board of Directors has established an efficient system of internal financial controls, for ensuring effective and efficient conduct of operations, safeguarding of Company assets, compliance with applicable laws and regulations and reliable financial reporting. The independent Internal Audit function of PIBT regularly appraises and monitors the implementation of financial controls, whereas the Audit Committee reviews the effectiveness of the internal control framework and financial statements on quarterly basis.

## EMPLOYEES' RETIREMENT BENEFITS

Your Company provides retirement benefit to its employees. This includes a contributory Provident Fund and Defined Benefit Obligation for all permanent employees. The value of investments of provident fund and defined benefit obligation based on their un-audited accounts as on June 30, 2020 was Rs. 139.829 million and Rs. 100.025 million respectively.

## BOARD OF DIRECTORS

The composition of the Board had been fixed to seven (07) directors in the election of directors in the Annual General Meeting of the Company held on October 25, 2019 for the term of three (3) years. Accordingly, the Board comprises of two (02) Independent Director, two (02) Executive Directors and three (03) Non-Executive Directors.

The Board reviewed Company's strategic direction, annual corporate plans and targets, and is committed to ensuring the highest standard of governance.

During the year, five (05) meetings of the Board of Directors were held. Attendance by the Directors is as follows:

Name of Directors	Meetings attended	Name of Directors	Meetings attended
Captain Haleem A. Siddiqui	05	Mr. Ali Raza Siddiqui	04
Mr. Sharique A. Siddiqui	05	Syed Nizam Shah ^1	02
Mr. Aasim A. Siddiqui	05	Syed Nadir Shah ^2	02
Captain Zafar Iqbal Awan	05	Ms. Farah Agha ^2	02
		M. Masood A. Usmani ^3	03

1. Resigned from Board in September 2019
2. Elected in AGM held in October 2019
3. Completed his term in October 2019



## TRAINING OF DIRECTORS

Your Company ensures that all the Directors of the Board comply with the requirements of Directors Training Certification as per the Listed Companies (Code of Corporate Governance) Regulations 2019. Out of the seven (07), six (06) Directors have either obtained certificate of Directors' Training Program (DTP) or are exempted from the requirement of DTP, while the remaining one (01) Director will undertake the DTP within the stipulated time.

# Directors' Report

## EVALUATION CRITERIA FOR THE BOARD

Apart from their mandatory job requirements, the performance of the Board of our Company is evaluated regularly along the following parameters:

- Integrity, credibility, trustworthiness and active participation of members.
- Follow-up and review of annual targets set by the management.
- Ability to provide guidance and direction to the Company.
- Ability to identify aspects of the organization's performance requiring action.
- Review of succession planning of management.
- Ability to assess and understand the risk exposures of the Company.
- Contribution and interest in regard to improving health safety and environment, employment and other policies and practices in the Company.

## PERFORMANCE EVALUATION OF THE BOARD

The overall performance of the Board measured on the basis of above-mentioned parameters for the year was satisfactory. A separate report by the Chairman on Board's overall performance, as required under section 192 of the Companies Act, 2017 is attached with this Annual Report.

## REMUNERATION OF DIRECTORS

The Board of Directors has approved a "Remuneration Policy for Directors and Members of Senior Management" i.e Chairman, non-executive directors and independent directors are entitled only for the fee for attending the meetings. The levels of remuneration are appropriate and commensurate with the level of responsibility and expertise to govern the company successfully and with value addition.

The Article of Association of the Company permits Board of Directors to determine and approve the remuneration of a director for attending meetings of the Board of Directors or its Committees from time to time.

## COMMITTEES OF THE BOARD OF DIRECTORS

Audit Committee (AC) assists the Board in fulfilling its oversight responsibilities, primarily in reviewing and reporting financial and non-financial information to share-holders, systems of internal control, risk management and the audit process. It has the autonomy to call for information from management and to consult directly with the external auditors or advisors as considered appropriate.

Human Resource & Remuneration Committee (HRC) meets to review and recommend all elements of the compensation, organization and employee

development policies relating to the senior executives' remuneration and to approve all matters relating to the remunerations of the executive directors and members of the management committee.

After each meeting, the Chairman of the Committees report to the Board with the respective approvals and recommendations.

During the year four (04) meetings of the Audit Committee and one (01) meetings of the Human Resource & Remuneration Committee were held. Attendance by the members is as follows:

Name of AC members	AC Meetings attended	Name of HRC members	HRC Meetings attended
Syed Nizam Shah ^1	01	Mr. Sharique A. Siddiqui	01
Mr. Ali Raza Siddiqui	04	Mr. Ali Raza Siddiqui	01
Ms. Farah Agha ^2	02	Syed Nadir Shah ^2	01
Syed Nadir Shah ^2	02	Ms. Farah Agha ^2	01
Captain Zafar Iqbal Awan	02		
Mr. M. Masood Ahmed Usmani^3	02		

1. Resigned from Board in September 2019
2. Elected in AGM held in October 2019
3. Completed his term in October 2019

## EXTERNAL AUDITORS

The auditors M/s EY Ford Rhodes, Chartered Accountants retire and being eligible they have offered themselves for reappointment. The Audit Committee has recommended the reappointment of the retiring auditors for the year ending June 30, 2021 and the Board agrees to the recommendation of the Audit Committee.

## CODE OF ETHICS & BUSINESS PRINCIPLES

The Board has adopted the Statement of Ethics and Business Principles, which is signed and acknowledged by all the Directors and employees of your Company who are required to abide by the Code.

## GREEN OPERATIONS

PIBT is the first cargo handling facility to comply with World Bank's standards of environment pollution control. In this respect, PIBT has developed an Environmental Management Plan (EMP) in compliance with applicable laws & regulations of Pakistan, IFC's performance standards and World Bank Group Environment, Health & Safety Guidelines.

Key aspects of the EMP are:

- Dust emission control
- Noise pollution control
- Waste water management
- Solid waste Management
- Dredge material disposal Management
- Biodiversity conservation & sustainable natural resources management

These aspects of the EMP and the related regulations etc. had been implemented over the course of construction of the terminal, and are monitored and updated regularly during the Terminal operations.





# Directors' Report

## CORPORATE SOCIAL RESPONSIBILITY

The development of an enterprise is inextricably linked to the welfare and well-being of the people associated with it. Corporate Social Responsibility (CSR) is deeply embedded in the culture of PIBT since inception, originating from the Company's Board and the management's objectives to play a meaningful role for betterment of the communities at its operating areas in particular and the society in general. The Company embraces responsibility for the impact of its activities on the environment, employers, communities and all other stakeholders of the public sphere.

## ENVIRONMENTAL CONSERVATION

As part of its Corporate Social Responsibility Program, the Company is striving towards the objective of protection and long term viability of the coastal ecosystems, especially mangroves of the northern creeks of the Indus delta (the area controlled by Port Qasim Authority) through restoration of the degraded mangroves forests in the Indus Delta. As part of its commitment, the Company arranges regular maintenance for conservation of the plantation at an area of 500 hectares within Port Qasim jurisdiction through engaging local community laborers. In addition to that, the Company regularly monitors plantation and maintenance of mangroves alongside the trestle area on site which will support the dust emission control plan and help sustain the ecosystems of the area.



The Company is also the founder member of "Karachi Conservation", a national initiative driven by IUCN (International Union for Conservation of Nature) in collaboration with PQA and the private sector with the objective of promoting biodiversity and environmental conservation in Karachi in general and Port Qasim Area in particular.

## EDUCATION

PIBT believes that investing in education can empower communities and provide opportunities to better serve the interests of the Country. In line with this vision, PIBT has partly adopted a Government Primary School in Rehri Goth area near terminal premises whereby the Company provides for uniform, school bags and stationary to 150 enrolled students along with the appointment of teaching staff and basic clean water facilities. The provision of school facilities continued during the lockdown phase of COVID-19.



## HEALTHCARE

In efforts to provide sustainable healthcare services to the local community, the Company in collaboration

with the locals, maintains clinic in Rehri Goth area and provides free-of-cost consultation, treatment and medicines to almost 500 patients monthly.



Moreover, the Company organized Kashif Iqbal Thalassemia Care Centre (KITCC) Voluntary Blood Donation Drive at the Terminal in support of KITCC's commitment to eradicate thalassemia disease from the country. The employees' participation was encouraging as many of them were excited to contribute to community service through blood donation.



## SUSTENANCE PROVISION

Due to outbreak of global pandemic COVID-19, businesses all over the country were locked down by the government to minimize the spread of virus and the overall economic activity has come to a halt. Realising the shortage of food faced by the unprivileged sector of the society, PIBT arranged for distribution of ration bags to the local community in Rehri Goth and Lut Basti villages. Moreover, the Company in collaboration with Saylani Welfare Trust provides free of cost food to 150 underprivileged persons on a daily basis to the local community in Rehri Goth.

Furthermore, PIBT also sponsored distribution of ration bags to the underprivileged members of society by contributing to The Rabia Azim Trust.



## RURAL DEVELOPMENT

As a part of Company's community service initiatives, the Company has constructed a platform at the coast of creek in the Rerhi Goth area to serve the purpose of community recreation and area development.

PIBT constantly pursues social uplift projects in local communities adjacent to Port Qasim Area.

## ACKNOWLEDGEMENT

Your directors take this opportunity to express their gratitude to all the stakeholders for their confidence, continued support and commitment to the company. We would like to thank our valued shareholders in the general public, the Institutional Investors in the Company, Foreign and Local Lenders for investing confidence among all the stakeholders of the company.

For and on behalf of Board of Directors

Sharique Azim Siddiqui  
Chief Executive Officer

Capt. Zafar Iqbal Awan  
Director

Karachi: September 17, 2020

کمپنی ”تحفظ کراچی“ کی بانی رکن ہے جو کہ بین الاقوامی یونین برائے قدرتی تحفظ (آئی یو سی این) نے پورٹ قاسم اتھارٹی اور نجی شعبہ کے ساتھ مشترکہ طور پر ایک قومی قدم کے طور پر اٹھایا ہے تاکہ کراچی میں بالعموم اور پورٹ قاسم پر بالخصوص ماحولیاتی تحفظ اور حیاتیاتی تنوع کو فروغ دیا جاسکے۔

## تعلیم

پی آئی بی ٹی کا نظریہ ہے کہ تعلیم پر سرمایہ لگانے سے ہم معاشرتی طبقات کو مختار بنا کر ملکی خدمت کے بہتر مواقع فراہم کرتے ہیں۔ ان ہی خطوط پر آگے بڑھتے ہوئے کمپنی نے ٹرینٹل کے قریب واقع ریبری گوٹھ میں ایک سرکاری پرائمری اسکول گود لیا ہے جہاں اساتذہ کے تقرر کے ساتھ 150 طلبہ و طالبات کو یونیفارم، اسکول بسے اور اسٹیشنری وغیرہ اور پینے کے صاف پانی کو سہولت فراہم کی جا رہی ہے۔ کووڈ-19 کے سماجی مندرجہ مرحلہ میں بھی تعلیمی سہولتوں کی فراہمی جاری رہی ہے۔

## حفظانِ صحت

مقامی آبادی کو صحت کی بہتر اور مستقل سہولتوں کی فراہمی کے لئے کمپنی بعض مقامی احباب کے اشتراک سے ایک دو خانہ چلارہی ہے جہاں تقریباً 500 مریضوں کو ماہانہ بنیادوں پر مفت علاج معالجہ کی سہولتیں فراہم کی جا رہی ہیں۔ مزید برآں، ٹرینٹل پر ملک سے تھیلیسیما کے مرض کے خاتمے کے لئے کمپنی کی جانب سے کاشف اقبال تھیلیسیما سینٹر (کے آئی ٹی سی سی) کے لئے رضا کارانہ خون عطیات کا امدادی کیمپ لگایا گیا۔ جس میں ملازمین کی شرکت بہت حوصلہ افزا ہے بلکہ بعض عطیات دہندگان اپنے پر جوش جذبات کا اظہار کرتے نظر آتے ہیں کہ وہ خون کے عطیہ کے ذریعہ معاشرے کی خدمت کر رہے ہیں۔

## خدا کی فراہمی

کووڈ-19 کی عالمگیر وبا پھوٹنے کے باعث حکومت کی طرف سے اس کے پھیلاؤ سے بچاؤ کے سلسلہ میں ملک بھر میں کاروبار بند کر دیا گیا اور معاشی سرگرمیاں یکسر روک دی گئیں۔ ایسی صورتحال میں خوراک کی کمی سے متاثرہ ریبری گوٹھ اور لٹ بستی کی مقامی آبادی کے محروم طبقات میں پی آئی بی ٹی نے راشن کے تھیلے تقسیم کئے۔ اس کے علاوہ کمپنی، سیلانی ویلفیئر ٹرسٹ کے اشتراک سے روزانہ کی بنیاد پر ریبری گوٹھ کے تقریباً ایک سو پچاس لوگوں میں مفت کھانا تقسیم کرتی ہے۔

## دیہی ترقی

معاشرتی طبقات کی خدمت کے فروغ کے لئے کمپنی نے ریبری گوٹھ کی ساحلی پٹی پر ایک پلیٹ فارم تعمیر کر دیا ہے جس سے ایک طرف وہ حصہ بہتر ہوا ہے تو دوسری طرف لوگوں کی تفریح طبع کے لئے انہیں ایک مناسب جگہ میسر آئی ہے۔ پورٹ قاسم سے متصل آبادی کے لئے پی آئی بی ٹی مستقل طور پر ان کے معیار زندگی کو بلند کرنے کے لئے اپنی کاوشیں جاری رکھے گی۔

## اعتراف

آپ کے نظماً اس موقع پر تمام شکرانہ سے ان کے بھروسہ، جاری اعانت اور منصوبہ کے ساتھ پر عزم و اہستگی پر اظہار تشکر کرتے ہیں۔ ہم اپنے قابل قدر حصص یافتگان، کمپنی میں سرمایہ کاری کرنے والے اداروں، ملکی اور غیر ملکی قرض دہندگان کا بھی شکریہ ادا کرتے ہیں جنہوں نے اس منصوبہ کے تمام حصہ داران کے ساتھ اپنا اعتماد عطا کیا۔

کچھٹین ظفر اقبال اعوان

ناظم

کراچی: 17 ستمبر 2020ء

شارق عظیم صدیقی

سربراہ

- ☆ انتظامیہ کی حکمت عملی کے تسلسل کا جائزہ
- ☆ کمپنی کو درپیش خطرات کو سمجھنے اور ان کو جانچنے کی صلاحیت
- ☆ کمپنی میں صحت، تحفظ اور ماحول، ملازمت، حکمت عملیاں اور طور طریقوں میں بہتری کے حوالہ سے دلچسپی اور حصہ داری

### مجلس کی کارکردگی کی جانچ

رواں برس مذکورہ بالا معیارات پر مجلس نظما کی مجموعی کارکردگی کی جانچ کا نتیجہ تسلی بخش رہا۔ کمپنیز ایکٹ 2017ء کی زیر دفعہ 192 اس سالانہ رپورٹ کے ہمراہ ناظم اعلیٰ کی جانب سے مجلس نظما کی مجموعی کارکردگی کی رپورٹ منسلک ہے۔

### نظما کا مشاہرہ

مجلس نظما نے ناظمین اور تجربہ کار اراکین کے لئے مشاہرے کی پالیسی منظور کی ہے جس کے مطابق ناظم اعلیٰ برائے مجلس نظما، غیر مختار نظما اور آزاد نظما اس امر کے اہل ہوں گے کہ انہیں کمپنی کے اجلاس میں حاضری کا معاوضہ ادا کیا جائے۔ مشاہرہ کا معیار اس ذمہ داری اور مہارت پر منحصر ہوگا جو کمپنی کے نظم و نسق کو کامیابی سے ہمکنار کرے گی اور اس کی قدر میں اضافے کا باعث ہوگی۔

کمپنی کے قواعد و ضوابط (آرٹیکلز آف ایسوسی ایشن) مجلس نظما کو اس امر کا اختیار دیتے ہیں کہ وہ گاہے بگاہے ایک ناظم کی مجلس نظما اور کمیٹیوں کے اجلاس میں شرکت کے مشاہرے کا تعین اور منظوری دے سکتے ہیں۔

### مجلس نظما کی کمیٹیاں

محاسبہ کمیٹی، حصص یافتگان کو مالیاتی و غیر مالیاتی معلومات کی رپورٹ اور اس کا ابتدائی جائزہ، داخلی ضابطہ اور خطرات کی تنظیم اور عمل محاسبہ سے متعلق مجلس کی طرف سے صرف نظر ہو جانے والی ذمہ داریوں کی تکمیل میں مدد کرتی ہے۔ اسے کلی اختیار دیا گیا ہے کہ وہ انتظامیہ سے معلومات حاصل کر سکتی ہے اور اگر مناسب سمجھے تو براہ راست خارجی محاسبین یا مشیروں سے مشاورت بھی کر سکتی ہے۔

ہیومن ریسورس اینڈ ریمونریشن کمیٹی (ایچ آر سی) ادارے اور ملازمین کی ترقی سے متعلق حکمت عملیوں، معاوضے سے متعلقہ تمام عناصر کا جائزہ اور سفارش کے لئے مل بیٹھتی ہے اور انتظامی کمیٹی کے ممبران اور مختار نظما کے مشاہرے سے متعلق تمام امور کی منظوری دیتی ہے۔

ہر اجلاس کے بعد کمیٹیوں کے سربراہان مجلس نظما کو اپنی منظوری اور سفارشات کے ساتھ تمام معاملات سے آگاہ کرتے ہیں۔

رواں برس محاسبہ کمیٹی کے چار اور ہیومن ریسورس اینڈ ریمونریشن کمیٹی کے چار اجلاس منعقد ہوئے۔ اراکین کی حاضری حسب ذیل ہے:

محاسبہ کمیٹی اراکین کے نام	حاضری اجلاس	ایچ آر سی اراکین کے نام	حاضری اجلاس
سید نظام شاہ ۱	1	جناب شارق عظیم صدیقی	1
جناب علی رضا صدیقی	4	جناب علی رضا صدیقی	1
محترمہ فرح آغا ۲	2	سید نادر شاہ ۲	1
سید نادر شاہ ۲	2	محترمہ فرح آغا ۲	1
کپٹن ظفر اقبال اعوان	2		
جناب محمد مسعود احمد عثمانی ۳	2		

۱۔ مجلس سے ستمبر 2019ء میں مستعفی ہوئے۔

۲۔ سالانہ اجلاس عام منعقدہ اکتوبر 2019ء میں منتخب ہوئے۔

۳۔ اکتوبر 2019ء میں اپنی مدت مکمل کی۔

### خارجی محاسبین

ای وائی فورڈ رھوڈس، چارٹرڈ اکاؤنٹنٹس سبکدوش ہوتے ہیں اور اہل ہونے کے ناطے خود کو دوبارہ تقرر کے لئے پیش کرتے ہیں۔ محاسبہ کمیٹی آئندہ مالی سال 2021ء کے لئے ان کے دوبارہ تقرر کی سفارش کرتی ہے جبکہ مجلس، محاسبہ کمیٹی کی اس سفارش کو منظور کرتی ہے۔

### ضابطہ اخلاق اور کاروباری اصول

آپ کی کمپنی کی مجلس نظما نے ضابطہ اخلاق اور کاروباری اصولوں کے بیانیہ کو قبول کر لیا ہے اور تمام نظما اور ملازمین نے تسلیم کر کے اس پر دستخط کئے ہیں کہ وہ اس ضابطے کی پابندی کریں گے۔

### گرین آپریشنز

پی آئی بی ٹی انتظام کاری کی سہولت دینے والی وہ پہلی کمپنی ہے جو عالمی بینک کے ماحولیاتی آلودگی کی روک تھام کے معیارات کی تعمیل کرتی ہے۔ اس حوالہ سے پی آئی بی ٹی نے پاکستان کے قابل اطلاق قوانین و ضوابط، آئی ایف سی کے معیار کارکردگی اور عالمی بینک گروپ کی ماحولیاتی صحت اور حفاظتی رہنمائی کی تعمیل میں ایک ماحولیاتی منظم منصوبہ (ای ایم پی) تشکیل دیا ہے۔ جس کے اہم پہلو حسب ذیل ہیں:

☆	گردوغبار کے اخراج پر قابو پانا	☆	ٹھوس فضلے کا بندوبست کرنا
☆	صوتی آلودگی پر قابو پانا	☆	کپڑوں وغیرہ کو ٹھکانے لگانے کا بندوبست کرنا
☆	گندے پانی کا بندوبست کرنا	☆	مختلف النوع حیاتیات کا تحفظ اور قابل برداشت قدرتی ذرائع کا انتظام کرنا

ای ایم پی کے ان پہلوؤں اور متعلقہ قواعد وغیرہ کو آگے بڑھاتے ہوئے تعمیراتی کام اور آلات کی فراہمی پر ٹھیکہ داران سے معاملات طے کئے جانے چکے ہیں اور ٹرمینل کے آپریشن کے دوران ان کا اطلاق بھی ہو چکا ہے اور ان کی مسلسل تازہ کاری اور نگرانی بھی جاری ہے۔

### ادارے کی سماجی ذمہ داریاں

کسی بھی بڑے ادارے کی ترقی لامحالہ اس سے وابستہ لوگوں کی فلاح و بہبود اور اچھی زندگی سے منسلک ہوتی ہے۔ پاکستان انٹرنیشنل بلک ٹرمینل لمیٹڈ کی ثقافت و روایات میں اس کی بنیاد کے دن سے اپنی معاشرتی ذمہ داریوں کا عمیق احساس پایا جاتا ہے۔ سماجی ذمہ داریوں کے حوالہ سے مجلس نظما اور انتظامیہ کا ہدف ہے کہ وہ اپنے حلقہ کار میں بالخصوص اور معاشرے میں بالعموم شروع کی جانے والی سرگرمیوں سے علاقہ کے لوگوں کی بہتر بود و باش کے لئے با معنی کردار ادا کرے۔ کمپنی اپنے اردگرد کے ماحول، ملازمین، طبقات اور دیگر عوامی حلقوں پر اپنی سرگرمیوں سے مرتب ہونے والے اثرات کی ذمہ داری قبول کرتی ہے۔

### ماحولیاتی تحفظ

مجموعی معاشرتی ذمہ داری کے پروگرام کے حصہ کے طور پر کمپنی ساحلی ماحولیاتی نظام کا تحفظ اور طویل المدت صلاحیت کی جدوجہد میں سرگرم ہے، خصوصاً دریائے سندھ کے ڈیلٹا کی شمالی خلیج کے مینگر وو کا تحفظ (اس جگہ کا کنٹرول پورٹ قاسم اتھارٹی کے پاس ہے)۔ اس منصوبہ میں پورٹ قاسم اتھارٹی کی حدود کے اندر 500 ہیکٹر پر مینگر وو کی کاشت شامل ہے اور کمپنی مستقل طور پر مقامی مزدوروں کے ذریعہ اس کی دیکھ بھال اور تحفظ کا بندوبست کرتی ہے۔ مزید یہ کہ کمپنی نے خود مسئول سے متعلقہ اور علاقوں کے ساتھ ساتھ مینگر وو کی کاشت شروع کر دی ہے جس سے گردوغبار کے اخراج پر قابو پانے کے منصوبے کو تقویت ملے گی اور علاقہ کا ماحولیاتی نظام بھی آلودگی سے پاک رہے گا۔

یہ امر اہمیت کے ساتھ قابل ذکر ہے کہ آپ کی کمپنی کی آمدنی کا تقریباً 35 فیصد حصہ مشاہرے کی شکل میں پورٹ قاسم اتھارٹی کو جاتا ہے جس کی مالیت 3,122 ملین روپے ہے۔ مزید یہ کہ رواں برس قومی خزانہ میں آمدنی، لاگتی اور دیگر سرکاری محصولات کی مد میں 1,496 ملین روپے کا حصہ شامل کیا گیا ہے۔

#### موزونیت

بورڈ آف ڈائریکٹرز نے مالی سال 2020 کے لئے خسارہ کے باعث کسی ڈیویڈنڈ اور یا کسی بونس کی سفارش نہیں کی اور اس کی تفصیلات پیش رو پیرا گراف میں بیان کر دی گئی ہیں۔ مزید یہ کہ مذکورہ سفارشات اس مجموعی مالیاتی حکمت عملی کے عین مطابق ہیں جو سرمایہ کاروں کو بیان کی جا چکی ہیں۔

#### متعلقہ پارٹیز سے لین دین

تمام متعلقہ پارٹیز سے لین دین آزادانہ بنیادوں پر محاسب کمیٹی اور مجلس نظام کی جانچ پڑتال اور منظوری کے ساتھ کیا گیا ہے اور فہرستی کمپنیز (قواعد برائے کاروباری نظم و نسق) کے قواعد و ضوابط 2019ء، رپورٹنگ کے بین الاقوامی مالی معیارات (آئی ایف آر ایس) اور کمپنیز ایکٹ 2017ء کی ضرورتوں کے مطابق ہیں۔ کمپنی اپنے تمام کھاتوں کا مکمل ریکارڈ برقرار رکھتی ہے۔ متعلقہ پارٹیز سے لین دین کی تفصیلات مالی گوشواروں میں ظاہر کر دی گئی ہیں۔

#### کاروباری نظم و نسق اور مالیاتی رپورٹنگ کا ڈھانچہ

آپ کی کمپنی کے نظام ضابطہ برائے کاروباری نظم و نسق، پاکستان اسٹاک ایکسچینج کی فہرستی ضرورتوں، سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان کے مالیاتی رپورٹ کے ڈھانچہ کے تحت اپنی ذمہ داریوں سے بخوبی آگاہ ہیں اور یقین دلاتے ہیں پورے سال 2019-20 مندرجہ ذیل اقدامات انہی قواعد و ضوابط کی پیروی میں سرانجام دیئے گئے ہیں۔

☆ کمپنی کی انتظامیہ کی جانب سے تیار کئے جانے والے مالیاتی گوشوارے شفافیت کے ساتھ اس کے معاملات کے حالات، کاروباری نتائج، نقدی بہاؤ اور اکوٹی میں تبدیلیوں کو منصفانہ طور پر تیار کیا گیا ہے۔

☆ کمپنی کے مالیاتی کھاتوں کی بخوبی محافظت کی جاتی ہے۔

☆ مالی گوشواروں کی تیاری میں حساب داری کی مناسب حکمت عملی مسلسل اطلاق ہوتا ہے اور حسابی تخمینے معقول اور دانشمندانہ بنیادوں پر لگائے جاتے ہیں

☆ مالیاتی گوشواروں کی تیاری میں پاکستان میں قابل اطلاق بین الاقوامی مالیاتی رپورٹنگ کے معیارات پر عمل درآمد کیا جاتا ہے۔

☆ اندرونی روک تھام کا نظام مستحکم ہے اور مؤثر انداز میں نافذ ہے اور اس کی نگرانی بھی کی جاتی ہے۔

☆ فہرستی ضوابط میں بیان کردہ کاروباری نظم و نسق کے بہترین طور طریقوں سے ہرگز روگردانی نہیں کی جاتی۔

☆ رواں ادارے کی حیثیت سے کمپنی کی اہلیت پر کسی قسم کے شکوک و شبہات نہیں ہیں۔

☆ کمپنی کے نظام، سی ای او، سی ایف او، کمپنی سیکریٹری انکی بیگمات اور چھوٹے بچوں کی کمپنی کے حصص کی خرید و فروخت کی تفصیل اور اس کا نمونہ (منسلک ہے)

☆ متعلقین اور منسلک معاہدہ کی حصص کی تفصیلات (علیحدہ سے دی گئی ہیں)

☆ رواں برس مجلس نظام کے منعقدہ اجلاس اور ہر ناظم کی حاضری کا بیان (منسلک ہے)

☆ گذشتہ چھ برس پر مشتمل اہم مالیاتی معلومات (علیحدہ سے دی گئی ہیں)

#### داخلی مالیاتی ضوابط کی موزونیت

مجلس نظام نے داخلی مالیاتی ضابطے کا ایک مربوط نظام وضع کیا ہے تاکہ مؤثر اور مہارت سے بھرپور آپریشن کی نگہبانی، کمپنی کے اثاثہ جات کی حفاظت، قابل اطلاق قوانین و ضوابط کی تعمیل اور قابل اعتماد مالی بیانیے کو یقینی بنایا جاسکے۔ کمپنی کا آزاد داخلی محاسب مالیاتی ضوابط کے اطلاق کی نگرانی اور مسلسل تخمینہ سازی میں مصروف عمل ہے جبکہ محاسب کمیٹی داخلی مالیاتی ضوابط کے دائرہ کار اور سہ ماہی بنیادوں پر مالیاتی گوشواروں کا تفصیلی جائزہ لیتی ہے۔

#### ملازمین کے لئے تکمیل ملازمت کے وظائف

آپ کی کمپنی اپنے ملازمین کو سبکدوشی وظیفہ مہیا کرتی ہے جو مستقل ملازمین کے لئے شراکتی کفالتی فنڈ پر مشتمل ہوتا ہے۔ غیر آڈٹ شدہ حسابات کے مطابق سال مختتمہ 30۔ جون 2020ء پر اس سرمایہ کاری کی مالیت بالترتیب 139.829 ملین روپے اور 100.025 ملین روپے تھی۔

#### مجلس نظام

مجلس نظام دو آزاد، دو مختار اور تین غیر مختار نظام پر مشتمل ہے۔ کمپنی کے سالانہ بڑے منصوبہ جات اور اہداف اور سمتی حکمت عملی کا مجلس نظام بغور جائزہ لیتی ہے اور قواعد و ضوابط کی اعلیٰ معیار کی پیروی کو یقینی بنانے کا عزم مصمم کئے ہوئے ہے۔ رواں برس مجلس نظام کے پانچ اجلاس منعقد ہوئے نظام کی حاضری درج ذیل ہے

نام	اجلاس حاضری	نام	اجلاس حاضری
کپٹن حلیم احمد صدیقی	5	جناب علی رضا صدیقی	4
جناب شارق عظیم صدیقی	5	سید نظام شاہ ۱	2
جناب عاصم عظیم صدیقی	5	سید نادر شاہ ۲	2
کپٹن ظفر اقبال اعوان	5	محترمہ فرح آغا ۳	2
		جناب محمد مسعود احمد عثمانی ۴	3

۱۔ مجلس سے ستمبر 2019ء میں مستعفی ہوئے۔

۲۔ سالانہ اجلاس عام منعقدہ اکتوبر 2019ء میں منتخب ہوئے۔

۳۔ اکتوبر 2019ء میں اپنی مدت مکمل کی۔

#### نظام کی تربیت

آپ کی کمپنی فہرستی کمپنیز (قواعد برائے کاروباری نظم و نسق) کے قواعد و ضوابط 2019ء کی ضرورت کے تحت اس امر کو یقینی بناتی ہے کہ بورڈ کے تمام نظام تربیتی اسناد کے تقاضوں کی تعمیل کریں۔ آپ کے سات میں سے پانچ نظام مقامی و بیرونی اداروں سے ڈائریکٹرز ٹریننگ پروگرام کے تحت یہ اسناد حاصل کر چکے ہیں یا انہیں اس اقتضاء سے استثنیٰ حاصل ہے۔ جبکہ بقیہ دو نظام بھی جلد ہی ڈائریکٹرز ٹریننگ پروگرام سے بہرہ مند ہو جائیں گے۔

#### مجلس نظام کے لئے معیار جانچ

کمپنی کی مجلس نظام کی کارکردگی ان کے فرائض منصبی کی تکمیل کے علاوہ مندرجہ ذیل معیارات پر مستقل بنیادوں پر پرکھی جاتی ہے۔

- ☆ راست بازی، سادگی، اعتبار اور ممبران کی متحرک شرکت
- ☆ انتظامیہ کی طرف سے طے شدہ سالانہ اہداف کا جائزہ اور تقلید
- ☆ کمپنی کو درست سمت رہنمائی فراہم کرنے کی صلاحیت
- ☆ ادارے کے ان پہلوؤں کی پہچان اور صلاحیت جن کی کارکردگی درکار اقدامات ہے

## بیانِ نظماً

پاکستان انٹرنیشنل بلک ٹرمینل لمیٹڈ کے نظماً کمپنی کے حصص یافتگان کو سال مختتمہ 30- جون 2020ء کی سالانہ رپورٹ مع محاسب شدہ مالیاتی گوشوارے خوشی پیش کرتے ہیں۔

### کاروباری جائزہ

رواں برس آپ کی کمپنی نے کونلہ کے بڑے جہازوں کے ذریعے گزشتہ برس 8,553,410 ٹن کے مقابلہ میں 8,630,523 ٹن کونلہ کی کامیابی سے انتظام کاری کی ہے جو کہ اس کی مستقل بہتر کارکردگی کی عکاس ہے۔ کاروباری کارکردگی کا موازنہ کرتے ہوئے آپ کی کمپنی کی انتظامیہ اپنی کاروباری صلاحیت میں مزید بہتری لانے کے لئے تمام تر توجہ حکمت عملیوں پر مرکوز کئے ہوئے ہے۔ اس ٹرمینل کا کونلہ، کلنکر اور سیمنٹ کی انتظام کاری کے لئے مختص ہونا اپنے ہدف کے حصول کا عزم مصمم ہے، یعنی اپنے گاہکوں کو آلودگی سے پاک بین الاقوامی معیار کی کارکردگی کے ساتھ بے مثال خدمات فراہم کرنا ہے۔

عالمی منظر نامہ پاکستان سمیت کووڈ-19 کی عالمگیر وبا کی لپیٹ میں ہے جو دنیا بھر میں ایک بڑے اقتصادی بحران کی پیش گوئی کر رہا ہے جو سماجی بندشوں، سفری پابندیوں، حفظان صحت اور معاشی منظر نامہ پر متعلقہ مجموعی دباؤ کا باعث ہوگا۔ جیسا کہ رپورٹ میں واضح کی گیا ہے کہ چونکہ کمپنی بندرگاہی تعاملات سے متعلق ہے اور حکومت پاکستان کی ہدایات کے تحت ناگزیر خدمات قرار دیئے جانے کے سبب اس سماجی بندشی عرصہ میں بھی تمام تر احتیاطی تدابیر کو اختیار کرتے ہوئے کمپنی اپنی خدمات سرانجام دیتی رہی ہے لہذا کمپنی کی کارگزاری کسی قابل ذکر حد تک بالکل متاثر نہیں ہوئی۔ حالانکہ معمولات کمپنی بڑے پیمانہ پر کونلہ کی درآمدی صنعتوں کی مرہون منت ہیں جو کہ براہ راست ان صنعتوں کی صحت اور سرگرمیوں سے مربوط ہے۔ یہی وجہ ہے کہ آپ کی کمپنی کی انتظامیہ بڑے طلب کنندگان کے رجحانات کی فعال انداز سے دیکھ بھال کرتی ہے بلکہ انہی رجحانات کے مطابق مالی حکمت عملیوں کی بھی تازہ کاری سرانجام دیتی ہے۔

### کمپنی کو درپیش اقتصادی عوامل

کمپنی کے مخصوص گاہک سیمنٹ، توانائی، پارچہ بانی، کیمیائی مواد اور کونلہ سے متعلقہ تجارتی سیکٹر سے وابستہ ہیں جن کے لئے حکومت کی جانب سے معاشی استحکام کی خاطر مالی اعانت بصورت ہنگامی قرضہ جات اور پہلے سے حاصل شدہ قرضوں کی اس سرنوشیڈول کاری وغیرہ شامل ہے۔ یہ صنعتیں کونلہ کی درآمدی طلب میں تسلسل کا باعث ہوں گی۔

حکومت پاکستان مستحکم معاشی ترقی کے لئے بنیادی ڈھانچہ میں بہتری کی خاطر مختلف بڑے منصوبہ جات جیسے توانائی، تعمیرات، کم آمدنی رہائشی اسکیم، ملک میں پانی کے ذخائر کی تعمیر وغیرہ شامل ہیں، کے ساتھ ساتھ تعمیراتی صنعت میں دوستانہ بجٹ سیمنٹ کی گھریلو مانگ میں زبردست اضافہ کا باعث ہوگا جو نتیجہ کونلہ کی درآمدی طلب میں بھی بڑے اضافے کا سبب ہوگا۔ مزید برآں، پاکستان میں کونلہ توانائی کی پیداوار کے لئے سب سے سستا ایندھن ہے اور حکومت پاکستان توانائی کی بڑھتی ہوئی مانگ اور توانائی کی کمی کو پورا کرنے کے لئے اس پر خاطر خواہ انحصار کرتی ہے۔

### مناظمتِ خطرات

کمپنی مستقل طور پر قلیل المیعاد اور طویل المیعاد خطرات سے عہدہ براہ ہونے کے لئے داخلی اور خارجی تشخیصی طریقہ کار پر انحصار کرتی ہے۔ آپریشن سے متعلقہ خطرات سے نمٹنے اور ان کی اثر انگیزی کو کم کرنے کے لئے باضابطہ حکمت عملی وضع کی گئی ہے جس میں آلات اور بنیادی ڈھانچہ کی مستقل دیکھ بھال اور قابل اعتماد انتظام کاری کے طریقہ کار پر سرمایہ کاری شامل ہے۔ کمپنی کے مالی خطرات کی مناظمت کے حوالہ سے مالیاتی گوشواروں میں تفصیلات بیان کر دی گئی ہیں۔

## عالمی وبا کووڈ-19 کے دوران تعاماتی احتیاطی تدابیر

عالمگیر وبا کووڈ-19 نے غیر متوقع اثرات مرتب کئے ہیں اس دوران سرکاری حکام کے لئے ایک بڑا چیلنج قلیل و طویل مدتی سپلائی چین کی رکاوٹوں کو دور کرنا تھا۔ سماجی بندشوں کے دوران بھی ہمارا ٹرمینل اپنی کارکردگی کو جاری رکھتے ہوئے بجلی گھروں کی قومی ضرورتوں کے لئے کونلہ کی درآمدات، سیمنٹ سازی اور دیگر صنعتی صارفین کو تمام تر متعلقہ خدمات بغیر کسی رکاوٹ کے مسلسل فراہم کرتا رہا ہے۔ ملازمین، گاہکوں، ٹرک ڈرائیورز، کسٹم حکام، کلیئرنگ ایجنٹس اور دیگر شامل کاروں کی بہتری اور تحفظ کی خاطر اس وبا کے اثرات کو کم کرنے کے لئے مختلف اقدامات کئے گئے ہیں جن میں انتہائی ضروری خدمات کی سرانجام دہی کے علاوہ اسٹاف حاضری میں کمی، جہاں تک ممکن ہو گھروں سے خدمات، چہرہ ڈھانپنے پر لازمی عملدرآمد، باقاعدگی سے طبی معائنہ جات، قانونی سفری معلومات، حفاظتی آلات کی یقینی دستیابی اور درست و موزوں معلومات کی بروقت فراہمی وغیرہ شامل ہیں۔

### شرح اعتبار

پاکستان میں کاروباری اداروں کی سائیکل سائیکل کا ایک طریقہ ہے۔ رواں برس (پی اے سی آر اے) پاکستان کریڈٹ ریٹنگ ایجنسی لمیٹڈ نے ہماری کمپنی کو طویل المیعاد اور قلیل المیعاد عنوانات پر بالترتیب A- اور A2 کے درجے پر بڑھاتے ہوئے کمپنی کو ”مستحکم“ درجہ دیا۔

### مالیاتی معاملات

عالمگیر وبا کووڈ-19 کے اثرات کے باعث رواں برس اسٹیٹ بینک آف پاکستان نے تمام کاروباری اکائیوں کے لئے امدادی پیکیج کا آغاز کیا ہے۔ اس ضمن میں اسٹیٹ بینک آف پاکستان کی جاری کردہ ہدایات کی روشنی میں کمپنی اپنے مقامی قرض دہندگان کے ساتھ ایک معاہدہ کر چکی ہے جس کے مطابق 15- جون 2020ء اور 15- دسمبر 2020ء کو ادا کی جانے والی اقساط بالترتیب ایک سالہ مدت کے لئے آگے بڑھادی جائیگی۔ اسی طرح کمپنی اپنے غیر ملکی قرض دہندگان کے ہمراہ بھی 15- جون 2020ء کو ادا کی جانے والی اقساط کو آگے بڑھانے کا معاہدہ کر چکی ہے۔ موقوف عدالتی معاملات اور ان کے کمپنی پر متوقع اثرات مالی گوشواروں میں درج کردیئے گئے ہیں۔ اپنے قانونی مشیران کی رائے کی بنیاد پر انتظامیہ یقین رکھتی ہے کہ تمام عدالتی معاملات کے حتمی نتائج کمپنی کے حق میں ثابت ہوں گے۔

### مالیاتی کارکردگی

کمپنی نے ایک بار پھر اپنی آمدنی، مجموعی منافع، اور منافع بعد از محصول میں بہتری کے ذریعے شاندار کارکردگی کا مظاہرہ کیا ہے۔ جبکہ کلیاتی معاشی ماحول سے بتدریج بہتری کی توقع بہتر لاگت اور نقد بہاؤ نمونہ انتظامیہ کی سرفہرست ترجیحات میں سے ہیں جو یقیناً حصص یافتگان کے لئے جلد نفع بخشی میں مددگار ہوں گی۔ اس سال کمپنی نے تجارتی سرگرمیوں سے منافع بعد از محصول کا اندراج کیا ہے۔ کمپنی کا سال 2019ء میں کل خسارہ بعد از محصول کا تاثر دراصل غیر ملکی قرضوں کا ڈالر اور کرنسی کی ناقدری، تخفیف اور محصولات کے سبب تھا جس کارواں برس انجذاب ہو چکا ہے۔ گزشتہ برس سے تقابلی جائزہ لیتے ہوئے آپ کی کمپنی کے چیدہ چیدہ مالی احوال مندرجہ ذیل ہیں:


تفصیلات	2019-2020	2018 - 2019
کل سالانہ آمدنی	9,459,196	8,004,395
کل منافع/ (خسارہ)	3,049,482	2,231,896
خسارہ قبل از محصول	1,645,663	(2,530,751)
محصولات	(501,378)	127,081
کل منافع/ (خسارہ)	1,144,285	(2,403,670)
آمدنی/ (خسارہ) فی حصص	0.64	(1.38 روپے)

# Highlights FY – 2020

COAL HANDLED  
**8.6** MILLION  
(TONS)



TERMINAL  
UTILIZATION  
**72%**



EARNING PER  
SHARE  
Rs. **0.64**




MARKET  
CAPITALIZATION\*  
Rs. **15.7** BILLION



REVENUE  
Rs. **9.5** BILLION  
↑18% YoY



GROSS PROFIT  
Rs. **3.04** BILLION  
↑37% YoY



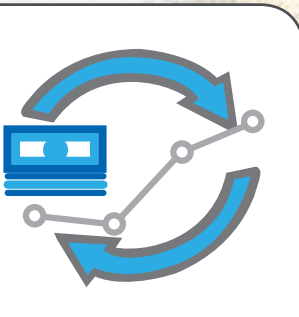
CONTRIBUTION  
TO NATIONAL  
EXCHEQUER  
Rs. **4.6** BILLION



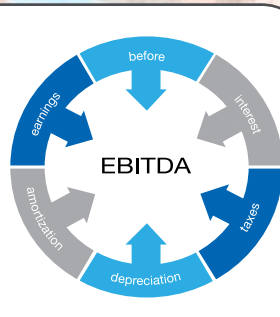
CREDIT RATING  
LONG TERM: A-  
SHORT TERM: A2  
OUTLOOK: STABLE




PROFIT FROM  
OPERATION  
Rs. **2.9** BILLION  
↑44% YoY



EBITDA  
Rs. **4.2** BILLION  
↑28% YoY



AVERAGE  
NO. OF  
EMPLOYEES  
**674**



EMPLOYEE  
TURNOVER  
**8.9%**



\* Based on closing price at the end of fiscal year.

## Business Strategy and Competitive Edge

With an aggressive growth plan and focus on increasing the shareholder value, we stand committed to provide unparalleled services to our customers at international standards of efficiency and pollution control.

The strategy is to aim for maximization of profit as well as to ensure that the local communities, our partners and other stakeholders also benefit from our prosperity.

Few of the competitive advantages at PIBT that our clients utilize to bring efficiencies in their respective supply chains include:

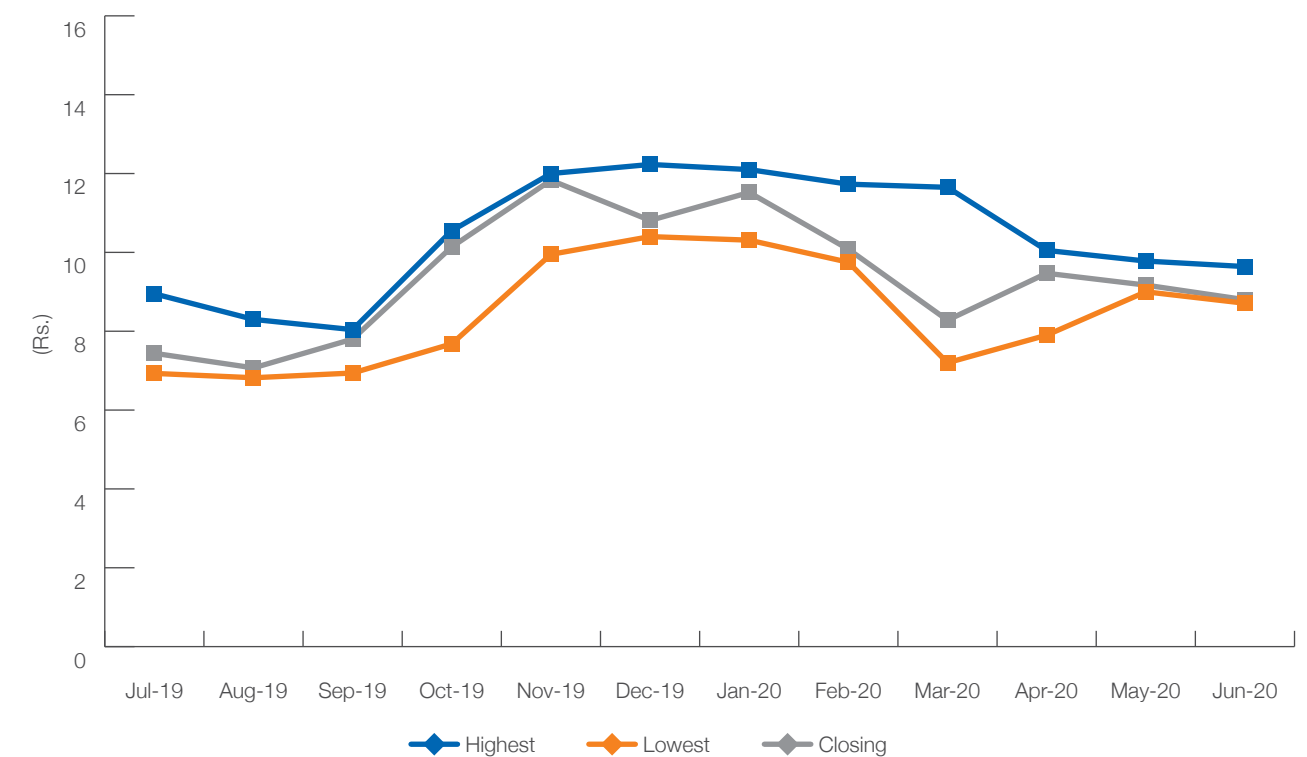
- Strategic location on national highway easing linkage to road network
- Faster coal discharge rate translating into freight savings
- Lower cargo handling losses due to efficient cargo handling facility
- Reduced truck turnaround time translating into transportation savings
- Improved chances of commodity financing considering PIBT being custom bonded facility

## Market Capitalization, Share Price and Volume Data

The following table shows the monthly high, low and closing share prices of the Company and the volume of shares traded on the Pakistan Stock Exchange Limited during the financial year ended June 30, 2020:

Months	Highest (Rs.)	Lowest (Rs.)	Closing (Rs.)	No. of shares traded	Market Capitalization in value* Rs'000
Jul-19	8.95	6.93	7.44	1,181,000	15,985,530
Aug-19	8.30	6.82	7.07	3,016,000	14,824,570
Sep-19	8.04	6.94	7.80	4,950,000	14,360,186
Oct-19	10.55	7.68	10.14	5,993,000	18,843,279
Nov-19	12.00	9.95	11.83	12,307,500	21,433,113
Dec-19	12.23	10.40	10.81	1,360,500	21,843,915
Jan-20	12.10	10.31	11.52	3,022,500	21,611,723
Feb-20	11.73	9.75	10.08	4,644,000	20,950,868
Mar-20	11.65	7.20	8.28	1,444,000	20,807,981
Apr-20	10.05	7.90	9.47	2,052,000	17,950,232
May-20	9.78	9.00	9.17	5,052,000	17,467,987
Jun-20	9.64	8.71	8.80	1,487,500	17,217,934

\* Based on highest price



# Six Years at a Glance

	2020	2019	2018	2017	2016	2015
<b>QUANTITATIVE DATA</b>						
Quantity Handled (Qty. in tons)	8,630,340	8,553,410	2,745,048	-	-	-
	----- (Rupees in '000)'-----					

## FINANCIAL POSITION SUMMARY

Non-Current Assets	26,254,000	27,209,019	27,770,101	25,489,369	16,871,219	6,416,287
Current Assets	3,413,538	2,694,782	1,404,317	3,036,569	2,427,049	1,411,245
<b>Total Assets</b>	<b>29,667,538</b>	<b>29,903,801</b>	<b>29,174,418</b>	<b>28,525,938</b>	<b>19,298,268</b>	<b>7,827,532</b>
Share Capital and Reserves	13,994,685	12,844,981	12,282,662	14,956,945	12,776,921	7,621,213
Non-Current Liabilities	12,409,625	13,651,923	12,532,095	12,429,909	6,034,041	159,329
Current Liabilities	3,263,228	3,406,897	4,359,661	1,139,084	487,306	46,990
<b>Total Equity &amp; Liabilities</b>	<b>29,667,538</b>	<b>29,903,801</b>	<b>29,174,418</b>	<b>28,525,938</b>	<b>19,298,268</b>	<b>7,827,532</b>

## VERTICAL ANALYSIS - STATEMENT OF FINANCIAL POSITION

Non-Current Assets	88%	91%	95%	89%	87%	82%
Current Assets	12%	9%	5%	11%	13%	18%
<b>Total Assets</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>
Share Capital and Reserves	47%	43%	42%	52%	66%	97%
Non-Current Liabilities	42%	46%	43%	44%	31%	2%
Current Liabilities	11%	11%	15%	4%	3%	1%
<b>Total Equity &amp; Liabilities</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

## HORIZONTAL ANALYSIS - STATEMENT OF FINANCIAL POSITION

	2020 vs 2019	2019 vs 2018	2018 vs 2017	2017 vs 2016	2016 vs 2015	2015 vs 2014
Non-Current Assets	-4%	-2%	9%	51%	163%	58%
Current Assets	27%	92%	-54%	25%	72%	-44%
<b>Total Assets</b>	<b>-1%</b>	<b>3%</b>	<b>2%</b>	<b>48%</b>	<b>147%</b>	<b>19%</b>
Share Capital and Reserves	9%	5%	-18%	17%	68%	16%
Non-Current Liabilities	-9%	9%	1%	106%	3687%	1825%
Current Liabilities	-4%	-22%	283%	134%	937%	179%
<b>Total Equity &amp; Liabilities</b>	<b>-1%</b>	<b>3%</b>	<b>2%</b>	<b>48%</b>	<b>147%</b>	<b>19%</b>

## PROFIT & LOSS SUMMARY

Revenue - net	9,459,196	8,004,395	1,960,607	-	-	-
Gross Profit / (Loss)	3,049,482	2,231,896	(816,781)	-	-	-
Operating Profit	2,931,069	2,041,180	(1,082,533)			
Other Income	371,081	236,452	49,734	128,921	112,307	181,040
Profit / (Loss) Before Taxation	1,645,663	(2,530,751)	(3,213,535)	48,400	56,383	126,901
Profit / (Loss) After Taxation	1,144,285	(2,403,670)	(2,634,570)	26,858	35,060	81,381

# Six Years at a Glance

	2020	2019	2018	2017	2016	2015
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## VERTICAL ANALYSIS - PROFIT & LOSS ANALYSIS

Revenue - net	100%	100%	100%	-	-	-
Gross Profit / (Loss)	32%	28%	-42%	-	-	-
Operating Profit	31%	26%	-55%	-	-	-
Other Income	4%	3%	3%	-	-	-
Profit / (Loss) Before Taxation	17%	-32%	-164%	-	-	-
Profit / (Loss) After Taxation	12%	-30%	-134%	-	-	-

## HORIZONTAL ANALYSIS - PROFIT & LOSS ANALYSIS

	2020 vs 2019	2019 vs 2018	2018 vs 2017	2017 vs 2016	2016 vs 2015	2015 vs 2014
Revenue - net	18%	308%	100%	-	-	-
Gross Profit / (Loss)	37%	373%	100%	-	-	-
Operating Profit	44%	289%	100%	-	-	-
Other Income	57%	375%	-61%	15%	-38%	2884%

## CASH FLOW

Net Cash (used in) / generated from Operating Activities	1,146,614	(1,459,975)	(418,424)	(1,287,111)	1,014,483	248,532
Net cash (used in) / generated from Investing Activities	(515,090)	(352,008)	(1,151,708)	(8,503,338)	(10,581,545)	(2,311,584)
Net cash (used in) / generated from Financing Activities	(659,321)	2,010,599	(191,001)	9,481,415	10,354,376	947,456
(Decrease) / Increase in Cash and Bank Balance	(27,797)	198,616	(1,761,133)	(309,034)	787,314	(1,115,596)
Cash and Bank Balance at beginning of the Year	325,886	127,270	1,888,403	2,197,437	1,410,123	2,525,719
Cash and Bank Balance at end of the Year	298,089	325,886	127,270	1,888,403	2,197,437	1,410,123

## HORIZONTAL ANALYSIS - CASH FLOW

	2020 vs 2019	2019 vs 2018	2018 vs 2017	2017 vs 2016	2016 vs 2015	2015 vs 2014
Net Cash (used in) / generated from Operating Activities	-179%	-249%	67%	-227%	308%	139%
Net cash (used in) / generated from Investing Activities	-46%	69%	86%	20%	-358%	-192%
Net cash (used in) / generated from Financing Activities	-133%	1153%	-102%	-8%	993%	-76%
(Decrease) / Increase in Cash and Bank Balance	-114%	111%	-470%	139%	171%	-145%
Cash and Bank Balance at beginning of the Year	156%	-93%	-14%	56%	-44%	9196%
Cash and Bank Balance at end of the Year	-9%	156%	-93%	-14%	56%	-44%

Note: The Company commenced its commercial operations from July 3, 2017.



# Financial Performance

For the year ended June 30, 2020

Description	2020	2019	2018	2017	2016	2015
<b>Quantitative Data:</b>						
Quantity Handled (Qty. in tons)	8,630,340	8,553,410	2,745,048	-	-	-
<b>Profitability Ratios* :</b>						
Gross profit / (loss) Ratio	0.32	0.28	(0.42)	-	-	-
EBITDA Margin to Sales	0.44	0.41	0.07	-	-	-
Operating Leverage Ratio	1.32	1.37	(0.77)	-	-	-
Net Profit/(Loss) Before Tax to Turnover	0.17	(0.32)	(1.64)	-	-	-
Net Profit/(Loss) After Tax to Turnover	0.12	(0.30)	(1.34)	-	-	-
Return on Capital Employed	0.10	(0.03)	(0.05)	-	-	-
<b>Liquidity Ratios:</b>						
Current Ratio	1.05	0.79	0.32	2.67	4.98	30.03
Quick / Acid Test Ratio	0.45	0.41	0.12	1.87	4.54	30.02
Cash to Current Liabilities	0.13	0.13	0.05	1.75	4.51	30.01
Cash flow from Operations to Sales	0.38	0.15	0.13	-	-	-
<b>Investment / Market Ratios:</b>						
Profit/(Loss) per Share (Before Tax)	0.92	(1.42)	(2.16)	0.03	0.05	0.17
Profit/(Loss) per Share (After Tax)	0.64	(1.38)	(1.77)	0.02	0.03	0.11
Price Earnings Ratio	13.74	(6.14)	(6.40)	1,137.50	1,069.00	327.82
Market Value per Share**						
	Closing	8.80	8.44	11.35	22.75	32.07
	High	12.23	14.33	25.48	39.70	43.15
	Low	6.82	7.50	10.72	21.80	24.15
Break-up Value per Share	7.84	7.19	8.27	10.07	10.06	10.05
<b>Capital Structure Ratios:</b>						
Debts to Equity Ratio	1.01	1.18	1.09	0.83	0.40	-
Weighted Average Cost of Debt	0.08	0.10	0.09	0.08	0.08	-
Gearing Ratio	0.47	0.51	0.50	0.44	0.27	-
<b>Activity / Turnover Ratios:</b>						
Total Assets Turnover Ratio	0.32	0.27	0.07	-	-	-
Fixed Asset Turnover Ratio	0.36	0.29	0.07	-	-	-
Debtor Turnover (Days)	30.56	21.87	24.16	-	-	-
Debtor Turnover (Times)	11.94	16.69	15.11	-	-	-
Creditor Turnover*** (Days)	42.08	19.52	17.41	-	-	-
Creditor Turnover*** (Times)	8.67	18.70	20.97	-	-	-

\* As the Company commenced its commercial operations from July 3, 2017.

\*\* The Company was listed at the Karachi Stock Exchange Limited on December 23, 2013. The market value represents closing rate of the Company's share as at the close of financial year.

\*\*\* Average trade and other payables are excluding contractors' liabilities as disclosed in note 17 to the financial statements.

# Statement of Value Addition and Distribution of Wealth

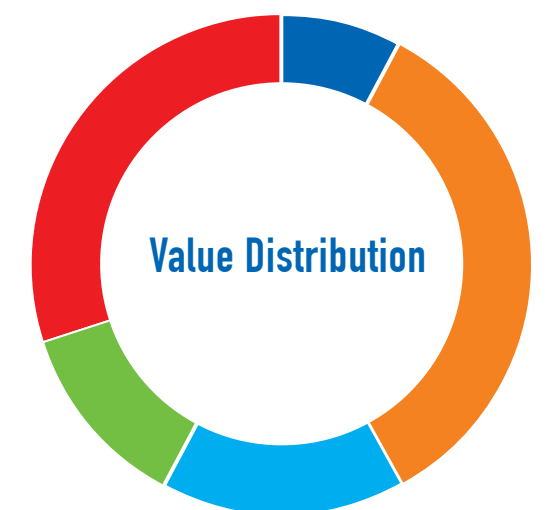
## Statement of Value Addition and Distribution of Wealth

	2019-20		2018-19	
	Rupees in 000's	%	Rupees in 000's	%
<b>Wealth Generated</b>				
Turnover (including taxes)	10,688,894	115%	9,044,966	119%
Net expenses incurred for services	(1,836,163)	-19%	(1,704,864)	-23%
	8,852,731	96%	7,340,102	96%
Other operating income	371,081	4%	236,452	4%
	9,223,812	100%	7,576,554	100%

## Distribution of Wealth

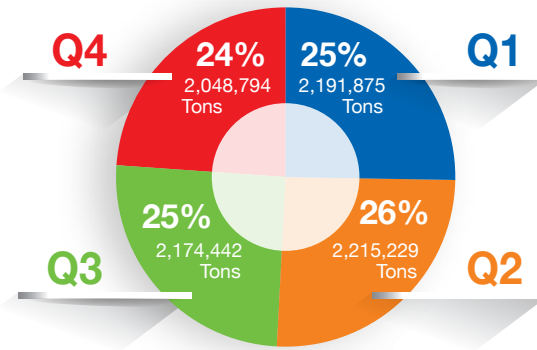
	2020	%	2019	%
To employees as remuneration	701,230	8%	588,093	8%
To PQA as royalty	3,122,771	34%	2,647,655	35%
To government as income tax, sales tax and other government levies	1,495,956	16%	1,140,626	15%
To providers of finance as financial charges	1,125,920	12%	1,823,296	24%
Utilized in business	2,777,936	30%	1,376,884	18%
	9,223,812	100%	7,576,554	100%

• To employees as remuneration	8% (2019: 8%)
• To PQA as royalty	34% (2019: 35%)
• To government as income tax, sales tax and other government levies	16% (2019: 15%)
• To providers of finance as financial charges	12% (2019: 24%)
• Utilized in business	30% (2019: 18%)

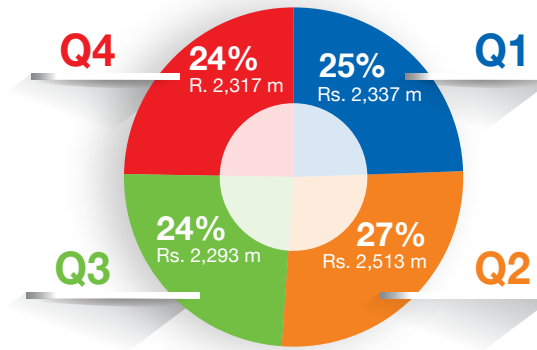


# Quarterly Analysis

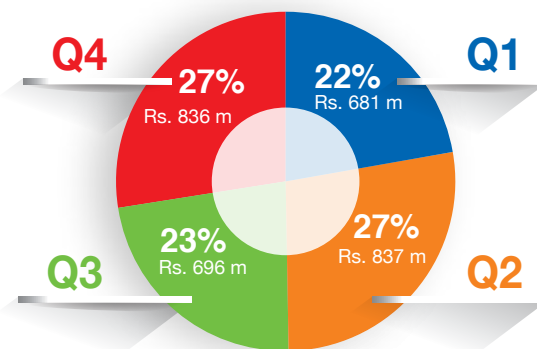
Volume **8,630,340 Tons**



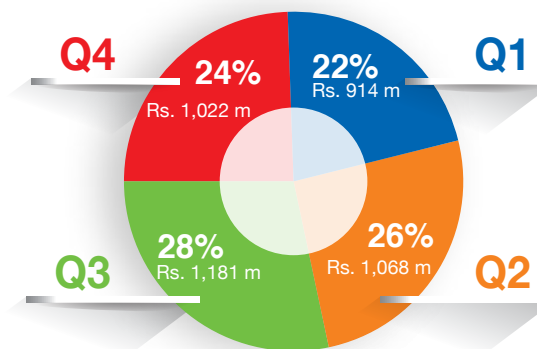
Revenue - net **Rs. 9,459 Million**



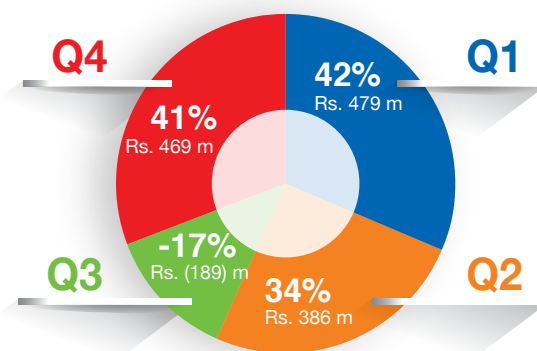
Gross Profit **Rs. 3,049 Million**



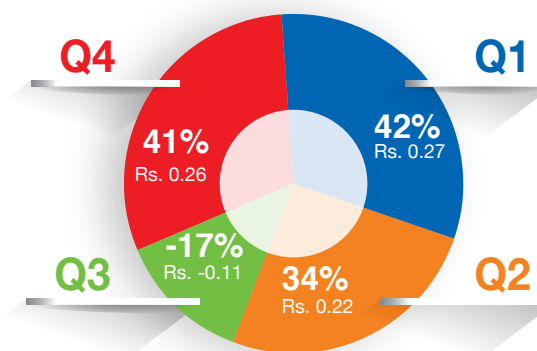
EBITDA **Rs. 4,184 Million**



Profit After Taxation **Rs. 1,144 Million**

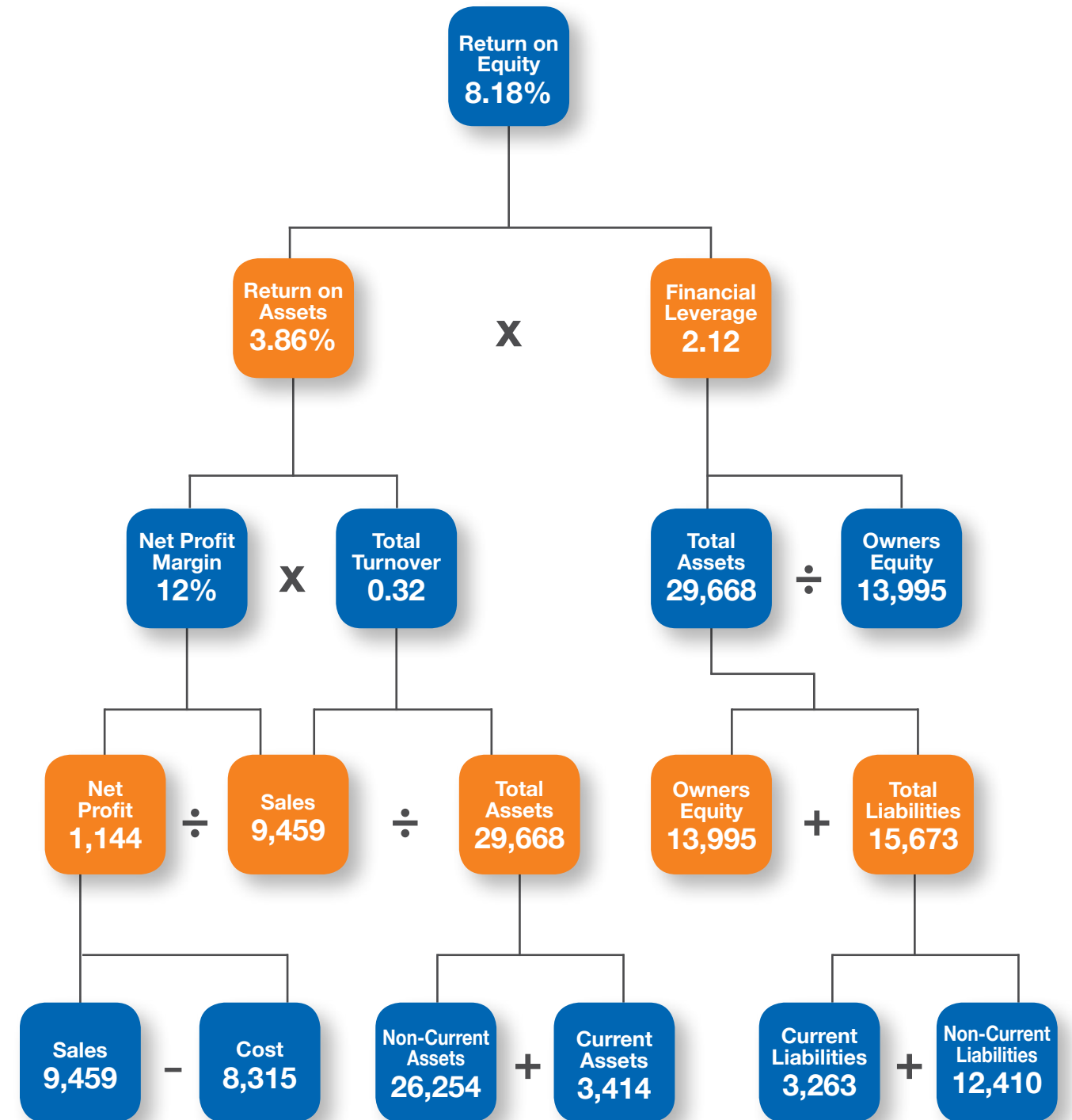


EPS **Rs. 0.64**



# DuPont Analysis

(Rupees in Million)





# PIBT Events

# Independence Day Celebration at the Terminal



# Corporate Briefing Session



## Railway Minister and PQA Chairman Visit to the Terminal



## Railway Chairman and CEO Visit to the Terminal



# 17<sup>th</sup> Annual Environment Excellence Awards 2020



# Emergency Evacuated Mock Drill



# Seventh IUCN Asia Regional Conservation Forum





# Belt Conveyer

# Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2019

## Pakistan International Bulk Terminal Limited

For the year ended June 30, 2020

The Company has complied with the requirements of the Regulations in the following manner:

1. The total number of directors are seven as per following:

Male	Six
Female	One

2. The composition of board is as follows:

Category	Name
Independent Directors	Syed Nadir Shah
	Ms. Farah Agha
Executive Directors	Mr. Aasim Azim Siddiqui
	Mr. Sharique Azim Siddiqui
Non - Executive Directors	Capt. Haleem A. Siddiqui
	Capt. Zafar Iqbal Awan
	Mr. Ali Raza Siddiqui

3. The Directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company.
4. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
5. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that a complete record of particulars of significant policies along with their date of approval or updating is maintained by the Company.
6. All powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board/ shareholders as empowered by the relevant provisions of the Act and these Regulations.
7. The meetings of the Board were presided over by the Chairman and, in his absence, by a Director elected by the Board for this purpose. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of Board.
8. The Board of directors have a formal policy and transparent procedures for remuneration of Directors in accordance with the Act and these Regulations.
9. Out of the seven, six Directors have either obtained certificate of Directors' Training Program (DTP) or are exempted from the requirement of DTP as per the Listed Companies (Code of Corporate Governance) Regulations, 2019. While the remaining one Director will undertake the DTP within the stipulated time.
10. The Board has approved appointment of Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.

11. CFO and CEO duly endorsed the financial statements before approval of the board.

12. The Board has formed Committees comprising of members given below:

### Audit Committee

Name	Chairman / Member	Category
Syed Nadir Shah	Chairman	Independent Director
Ms. Farah Agha	Member	Independent Director
Capt. Zafar Iqbal Awan	Member	Non - Executive Director
Mr. Ali Raza Siddiqui	Member	Non - Executive Director

### HR and Remuneration Committee

Name	Chairman / Member	Category
Syed Nadir Shah	Chairman	Independent Director
Mr. Ali Raza Siddiqui	Member	Non - Executive Director
Mr. Sharique Azim Siddiqui	Member	Executive Director

13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
14. The frequency of meetings of the committees were as per following;
- Audit Committee: Four (04) quarterly meetings during the financial year ended June 30, 2020
  - Human Resource and Remuneration Committee: One (01) meeting during the year ended June 30, 2020.
15. The Board has set-up an effective internal audit function that is considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan (ICAP) and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the Company.
17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
18. We confirm that all other requirements of regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with.

**CAPTAIN HALEEM AHMED SIDDIQUI**  
Chairman



# Independent Auditor's Review Report

## To the members of Pakistan International Bulk Terminal Limited (the Company) Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Pakistan International Bulk Terminal Limited for the year ended 30 June 2020 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 30 June 2020.

**EY Ford Rhodes**  
Chartered Accountants  
Place: Karachi  
Date: September 28, 2020

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# Terminal Storage Area

# Independent Auditors' Report

To the members of Pakistan International Bulk Terminal Limited  
Report on the Audit of the Financial Statements

## Opinion

We have audited the annexed financial statements of Pakistan International Bulk Terminal Limited (the Company), which comprise the statement of financial position as at June 30, 2020, and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows and together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2020 and of the profit and other comprehensive income, the changes in equity and its cash flows and for the year then ended.

## Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following is the key audit matter:

S No.	Key audit matter	How the matter was addressed in our audit
	Contingencies	
	<p>As disclosed in note 18.1 to the financial statements, the Company has filed several petitions challenging the demands in respect of sales tax and income tax by the revenue authorities. These demands are based on a range of tax issues such as levy of sales tax on import of plant, machinery and equipment and on services on royalty, levy of income tax on import of plant, machinery and equipment and adjustment of input tax.</p> <p>Due to the significance of the amounts involved in such matters and the inherent uncertainties in respect of their ultimate outcome, the management judgements and estimates in relation to such contingencies may be complex and can significantly impact the financial statements. For such reasons, we have considered the contingencies as a key audit matter.</p>	<p>Our key audit procedures among others included the following:</p> <ul style="list-style-type: none"> <li>• Obtained an understanding of the Company's processes and controls over litigations through meeting with the management, review of the minutes of the Board of Directors and Board Audit Committee.</li> <li>• Reviewed correspondence of the Company with the relevant authorities, tax advisors and legal advisors, including judgments or orders passed by the competent authorities in relation to the issues involved.</li> <li>• Obtained and reviewed confirmations from the Company's external advisors for their views on the legal position of the Company in relation to the contingent tax matters.</li> <li>• Involved our internal tax professionals to assess management's conclusions on contingent tax matters.</li> <li>• Evaluated the adequacy of disclosures made in respect of the contingent tax liabilities in accordance with the requirements of the financial reporting standards as applicable in Pakistan.</li> </ul>

## Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act,

2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors is responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matter that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows, and together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

The engagement partner on the audit resulting in this independent auditor's report is Tariq Feroz Khan.

**EY Ford Rhodes**  
**Chartered Accountants**  
Place: Karachi  
Date: September 28, 2020

## Statement of Financial Position

As at June 30, 2020

	Note	2020	2019 Restated	2018 Restated
------(Rupees in '000)-----				
<b>ASSETS</b>				
<b>NON-CURRENT ASSETS</b>				
Property, plant and equipment	5	25,199,618	25,908,478	26,679,521
Intangible assets	6	344,247	366,576	383,751
Deferred tax	7	710,135	933,965	706,829
		<u>26,254,000</u>	<u>27,209,019</u>	<u>27,770,101</u>
<b>CURRENT ASSETS</b>				
Stores and spares	8	458,025	125,054	28,406
Trade debts – unsecured	9	884,172	699,682	259,529
Advances, deposits, prepayments and other receivable	10	150,425	264,110	44,625
Sales tax refundable		54,450	221,703	461,967
Taxation – net		1,433,510	953,547	377,720
Cash and bank balances	11	432,956	430,686	232,070
		<u>3,413,538</u>	<u>2,694,782</u>	<u>1,404,317</u>
<b>TOTAL ASSETS</b>		<u><b>29,667,538</b></u>	<u><b>29,903,801</b></u>	<u><b>29,174,418</b></u>
<b>SHARE CAPITAL AND RESERVES</b>				
<b>Authorised capital</b>				
2,000,000,000 (2019: 2,000,000,000) ordinary shares of Rs. 10/- each		<u>20,000,000</u>	<u>20,000,000</u>	<u>20,000,000</u>
<b>Issued, subscribed and paid-up capital</b>				
1,786,092,772 (2019: 1,786,092,772) ordinary shares of Rs. 10/- each fully paid in cash	12	17,860,928	17,860,928	14,859,959
Reserves		<u>(3,866,243)</u>	<u>(5,015,947)</u>	<u>(2,577,297)</u>
		<u>13,994,685</u>	<u>12,844,981</u>	<u>12,282,662</u>
<b>NON-CURRENT LIABILITIES</b>				
Long-term financing – secured	13	12,324,685	13,523,138	12,449,253
Staff compensated absences	14	50,201	35,430	26,907
Deferred government grant	15	11,621	-	-
Defined benefit obligation	16	23,118	93,355	55,935
		<u>12,409,625</u>	<u>13,651,923</u>	<u>12,532,095</u>
<b>CURRENT LIABILITIES</b>				
Trade and other payables	17	1,369,021	1,751,970	1,903,161
Current maturity of long-term financing - secured	13	1,841,075	1,586,915	884,541
Current maturity of retention money - EPC contractor		-	-	982,189
Current portion of deferred Government grant	15	3,874	-	-
Accrued interest		49,258	68,013	589,770
		<u>3,263,228</u>	<u>3,406,898</u>	<u>4,359,661</u>
<b>CONTINGENCIES AND COMMITMENTS</b>	18			
<b>TOTAL EQUITY AND LIABILITIES</b>		<u><b>29,667,538</b></u>	<u><b>29,903,801</b></u>	<u><b>29,174,418</b></u>

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Executive

Director

Chief Financial Officer

## Statement of Profit or Loss and Other Comprehensive Income

For the year ended June 30, 2020

	Note	2020	2019 Restated
------(Rupees in '000)-----			
<b>Revenue – net</b>	19	9,459,196	8,004,395
Cost of services	20	<u>(6,409,714)</u>	<u>(5,772,499)</u>
<b>Gross profit</b>		<u>3,049,482</u>	<u>2,231,896</u>
Administrative and general expenses	21	(489,494)	(427,166)
Other income	22	371,081	236,452
Finance costs		(1,125,920)	(1,823,296)
Other expense – exchange loss		(159,486)	(2,748,637)
<b>Profit / (loss) before taxation</b>		<u>1,645,663</u>	<u>(2,530,751)</u>
Taxation	23	(501,378)	127,081
<b>Net profit / (loss) for the year</b>		<u>1,144,285</u>	<u>(2,403,670)</u>
Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax)			
Actuarial gain on defined benefit obligation		7,632	-
Tax effect		(2,213)	-
		5,419	-
<b>Total comprehensive income / (loss) for the year</b>		<u>1,149,704</u>	<u>(2,403,670)</u>
			(Restated)
<b>Earnings / (loss) per share – basic and diluted</b>	24	<u>0.64</u>	<u>(Rs. 1.38)</u>

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Executive

Director

Chief Financial Officer

## Statement of Cash Flows

For the year ended June 30, 2020

	2020	2019
Note	------(Rupees in '000)-----	
		Restated
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit / (loss) before taxation	1,645,663	(2,530,751)
Adjustments for non-cash and other items:		
Depreciation	5.1 1,230,220	1,212,757
Amortization	6 22,329	19,729
Finance costs	1,125,920	1,823,296
Unrealized exchange loss	202,608	2,392,110
Staff compensated absences	14 15,782	10,412
Provision for defined benefit obligation	16 37,420	37,420
Amortization of government grant	22 (508)	-
Liabilities no longer payable, written back	22 (269,914)	(134,918)
Gain on sale of property, plant and equipment	22 (6,270)	(809)
	2,357,587	5,359,997
<b>Decrease / (Increase) in current assets</b>		
Stores and spares	(332,971)	(96,649)
Trade debts – unsecured	(184,490)	(440,153)
Advances, deposits, prepayments and other receivable	113,685	(219,486)
Sales tax refundable	167,253	240,265
Bank balance under lien	(30,067)	-
	(266,590)	(516,023)
<b>Increase / (decrease) in current liabilities</b>		
Trade and other payables	(121,639)	(169,141)
Current maturity of retention money – EPC contractor	-	(982,189)
<b>Cash generated from operations</b>	3,615,021	1,161,893
<b>Taxes paid</b>	(759,725)	(675,882)
<b>Finance costs paid</b>	(1,607,646)	(1,944,098)
<b>Staff compensated absences paid</b>	14 (1,011)	(1,888)
<b>Contribution to defined benefit plan</b>	16 (100,025)	-
<b>Net cash generated from / (used in) operating activities</b>	1,146,614	(1,459,975)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Additions to property, plant and equipment	5.2 (523,156)	(352,977)
Proceeds from sale of fixed assets	8,066	969
<b>Net cash used in investing activities</b>	(515,090)	(352,008)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from issue of shares	12 -	3,000,969
Cost on issuance of right shares	-	(34,980)
Repayment of long-term financing – secured	(659,321)	(955,390)
<b>Net cash (used in) / generated from financing activities</b>	(659,321)	2,010,599
<b>Net (decrease) / increase in cash and cash equivalents</b>	(27,797)	198,616
Cash and cash equivalents at the beginning of the year	325,886	127,270
<b>Cash and cash equivalents at the end of the year</b>	11.1 298,089	325,886

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Executive

Director

Chief Financial Officer

## Statement of Changes In Equity

For the year ended June 30, 2020

	Reserves				
	Issued, subscribed and paid-up capital	Revenue reserve – (accumulated losses)	Other component of equity – Actuarial gain on defined benefit obligation	Total reserves	Total equity and reserves
	------(Rupees in '000)-----				
<b>Balance as at June 30, 2018 – as previously reported</b>	14,859,959	(2,537,583)	-	(2,537,583)	12,322,376
Effect of retrospective application of change in accounting policy, net of tax – note 3.6	-	(39,714)	-	(39,714)	(39,714)
<b>Balance as at July 1, 2018 – restated</b>	14,859,959	(2,577,297)	-	(2,577,297)	12,282,662
Issuance of right shares – note 12.1	3,000,969	-	-	-	3,000,969
Cost on issuance of right shares	-	(34,980)	-	(34,980)	(34,980)
Net loss for the year – restated	-	(2,403,670)	-	(2,403,670)	(2,403,670)
Other comprehensive income, net of tax	-	-	-	-	-
Total comprehensive loss for the year	-	(2,403,670)	-	(2,403,670)	(2,403,670)
<b>Balance as at June 30, 2019 – restated</b>	17,860,928	(5,015,947)	-	(5,015,947)	12,844,981
Net profit for the year	-	1,144,285	-	1,144,285	1,144,285
Other comprehensive income, net of tax	-	-	5,419	5,419	5,419
Total comprehensive income for the year	-	1,144,285	5,419	1,149,704	1,149,704
<b>Balance as at June 30, 2020</b>	17,860,928	(3,871,662)	5,419	(3,866,243)	13,994,685

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Executive

Director

Chief Financial Officer

# Notes to the Financial Statements

For the year ended June 30, 2020

## 1. THE COMPANY AND ITS OPERATIONS

1.1. Pakistan International Bulk Terminal Limited (the Company) was incorporated under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) on March 22, 2010 as a private limited company. Subsequently, it was converted to an unquoted public limited company and later on, listed on the Pakistan Stock Exchange on December 23, 2013.

1.2. The Company had entered into a Build Operate Transfer (BOT) contract with Port Qasim Authority (PQA) on November 06, 2010 for the construction, development, operations and management of a coal and clinker / cement terminal at Port Muhammad Bin Qasim for a period of thirty years. After the expiry date, the Company will transfer all the concession assets to PQA as disclosed in note 28 to these financial statements.

### 1.3. Impact of COVID-19 on the financial statements

The Company's port operation being essential services have been permitted by the government to operate during COVID-19 lockdowns and the financial position and performance of the Company was not considerably affected by the pandemic. Accordingly, there is no material financial impact of COVID-19 in these financial statements.

## 2. GEOGRAPHICAL LOCATION AND ADDRESS OF BUSINESS UNITS

Registered office The Company's registered office is situated at 2nd floor, Business Plaza, Mumtaz Hassan Road, Karachi.

Terminal The Company's terminal is situated at NWIZ/LL/02, North Western Industrial Zone, Port Qasim Authority.

## 3. BASIS OF PREPERATION

### 3.1. Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act);
- Islamic Financial Accounting Standards issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Act; and
- Provisions of and directives issued under the Act.

Where provisions of and directives issued under the Act differ from the IFRSs, the provisions of and directives issued under the Act have been followed.

The Securities Exchange Commission Of Pakistan (SECP) vide its SRO No. 24 (1) / 2012 dated January 16, 2012 has granted relaxation in respect of application of IFRIC 12 "Service Concession Arrangement" due to practical difficulties faced by the companies. The impact on financial results of the Company due to application of IFRIC 12 is disclosed in note 28 to these financial statements.

### 3.2. Accounting convention

These financial statements have been prepared under the historical cost convention except for defined benefit obligation which is measured at present value.

### 3.3. Significant accounting judgements, estimates and assumption

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following judgments and estimates which are significant to the financial statements:

	Notes
• determining the method of depreciation, residual values and useful lives of property, plant and equipment and intangibles.	4.1, 4.2, 5 and 6
• determining the provision for obsolescence of stores and spares	4.3 and 8
• determining the allowance for expected credit loss	4.7.2 and 9
• recognition of tax and deferred tax	4.9, 7 and 23
• expected outcome of contingencies involving the Company	18.1
• accounting for post-employment benefits	4.10 and 16

### 3.4. New Standards, amendments to approved accounting standards and new interpretations

The Company has adopted the following standards, amendments, interpretations and improvements to International Financial Reporting Standards (IFRSs) which became effective for the current year;

#### New standards, amendments, improvements and interpretations

- IFRS 9 Prepayment Features with Negative Compensation (Amendments);
- IFRS 14 Regulatory Deferral Accounts;
- IFRS 16 Leases;
- IFRS 16 COVID 19 Related Rent Concessions (Amendments);
- IAS 19 Plan Amendment, Curtailment or Settlement (Amendments);
- IAS 28 Long-term Interest in Associates and Joint Ventures (Amendments); and
- IFRIC 23 Uncertainty Over Income Tax Treatments.

#### Improvements to Accounting Standards issued by the IASB (2015 – 2017 Cycle)

- IFRS 3 Business Combinations - Previously Held Interest in a Joint Operation;
- IFRS 11 Joint Arrangements - Previously Held Interest in a Joint Operation;
- IAS 23 Borrowing Costs – Borrowing Costs Eligible for Capitalization.

The adoption of the above standards, amendments, interpretations and improvements to accounting standards did not have any material effect on the financial statements. However, the impact of adoption of IFRS 16 is described below:

#### IFRS 16 'Leases'

IFRS-16 'Leases' replaces IAS-17, IFRIC-4, SIC-15 and SIC-27. It resulted in almost all leases being recognized on the statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use lease item) and a lease liability to pay rentals are required to be recognized. The only exceptions are short term and low value leases.

## Notes to the Financial Statements

For the year ended June 30, 2020

The Company has assessed the impact of IFRS-16 and concluded that:

- the Company had entered into a Build Operate Transfer (BOT) contract with Port Qasim Authority on November 06, 2016 for a period of thirty years. After expiry, the Company will transfer all the Concession assets to PQA. The terminal infrastructure is under the scope of IFRIC-12 "Service Concession Arrangement" which has been specifically scoped out from IFRS-16.
- other rented premise falls under short-term lease. Accordingly, the Company has not recognized the right of use asset and accounted for lease rentals on straight line basis over the lease term.

### 3.5. Standards, interpretations and amendments to approved accounting standards that are not yet effective

The following standards, amendments and improvements with respect to the IFRSs as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Standards or Amendments	Effective date (annual periods beginning on or after)
IFRS 3	Definition of a Business (Amendments) January 01, 2020
IFRS 3	Reference to the Conceptual Framework (Amendments) January 01, 2022
IFRS – 9 / IAS – 39	Interest Rate Benchmark Reform (Amendments) January 01, 2020
IFRS – 7 / IFRS – 10 / IAS- 28	Sale or Contribution of assets Between an Investor and its Associate or Joint Venture (Amendments) Not yet finalized
IAS – 1 / IAS- 8	Definition of Material (Amendments) January 01, 2020
IAS – 1	Classification of Liabilities as Current or Non-Current (Amendments) January 01, 2022*
IAS – 16	Proceeds Before Intended Use (Amendments) January 01, 2022
IAS – 37	Onerous Contracts – Costs of Fulfilling Contracts (Amendments) January 01, 2022

\* The IASB has issued an exposure draft proposing to defer the effective date of the amendments to IAS 1 to January 01, 2023.

### Improvements to accounting standards issued by the IASB (2018 – 2020 cycle)

	IASB effective date (annual periods beginning on or after)
IFRS 9	Financial Instruments – Fees in the '10 percent' test for the derecognition of financial liabilities January 01, 2022
IAS 41	Agriculture – Taxation in the fair value measurement January 01, 2022

The IASB has also issued the revised Conceptual Framework for Financial Reporting (the Conceptual Framework) in March 2018 which is effective for annual periods beginning on or after January 01, 2020 for preparers of financial statements who develop accounting policies based on the Conceptual Framework. The revised Conceptual Framework is not a standard, and none of the concepts override those in any standard or any requirements in a standard. The purpose of the Conceptual Framework is to assist IASB in developing standards, to help preparers develop consistent accounting policies if there is no applicable standard in place and to assist all parties to understand and interpret the standards.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

	IASB effective date (annual periods beginning on or after)
IFRS 1 First Time Adoption of IFRSs	January 01, 2004
IFRS 17 Insurance Contracts	January 01, 2023

### 3.6. Retrospective Application – Defined Benefit Scheme

#### IAS-19 "Employee benefits"

During the year, the Company introduced defined benefit scheme for all eligible employees who have completed the minimum qualifying period of service which includes period of past services as well. Accordingly, the accounting policy for defined benefit scheme has been applied retrospectively due to initial application of IAS-19 with the following impact:

	June 30, 2019	June 30, 2018
	-----Rupees in '000'-----	
<b>Effect on statement of financial position</b>		
Increase in net defined benefit obligation	93,355	55,935
Increase in accumulated losses	66,281	39,714
Increase in deferred taxation	27,073	16,220
<b>Effect on statement of profit or loss and other comprehensive income</b>		
Increase in cost of service	25,072	-
Increase in administrative expense	12,348	-
Decrease in deferred tax	10,852	-

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 4.1. Property, plant and equipment

#### Operating fixed assets

Operating fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses, if any.

Depreciation is charged to statement of profit or loss using straight line method whereby costs of assets, less their residual values are written off over their estimated useful lives at the rates specified in note 5.1 to the financial statements. Depreciation on additions is charged from the month in which the asset is available to use upto the month preceding the month of disposal. Assets residual values, useful lives and methods are reviewed, and adjusted, if appropriate, at each reporting date.

The carrying values of property, plant and equipment are reviewed at each reporting date for indication that an asset may be impaired and carrying values may not be recovered. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash generating units are written down to their recoverable amount. The recoverable amount of property, plant and equipment is higher of fair value less cost to sell and value in use.

Maintenance and normal repairs are charged to statement of profit or loss as and when incurred. Major renewals and improvements, if any, are capitalized when it is probable that respective future economic benefits will flow to the Company.



# Notes to the Financial Statements

For the year ended June 30, 2020

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use. Gains and losses on disposals are determined by comparing proceeds with the carrying amount of the relevant assets. These are included in the statement of profit or loss in the period in which they arise.

## Capital work-in-progress

These are stated at cost less accumulated impairment losses, if any. All expenditure connected with specific assets incurred during installation and construction period, including advances to suppliers and contractors, are carried under this head. These are transferred to specific assets as and when these assets are available for use.

## 4.2. Intangible assets

An intangible asset is recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the Company and that the cost of such asset can also be measured reliably.

Intangible assets are initially stated at cost and subsequently carried at cost less accumulated amortization and accumulated impairment losses, if any. Costs incurred are capitalized and are amortized on straight line at the rates stated in note 6 to the financial statements.

Development expenditure incurred on the project is capitalized when its future recoverability can reasonably be regarded as assured. These are amortized over their useful life on straight line basis commencing from the date of completion of the project, on a monthly pro-rata basis.

Useful lives of intangible assets are reviewed, at each reporting date and adjusted if appropriate.

The carrying value of intangible assets are reviewed for impairment at each reporting date when events or changes in circumstances, indicate that the carrying value may not be recoverable.

## 4.3. Stores and spares

Stores and spare parts are valued at lower of cost and net realisable value. Cost is determined using weighted average cost basis except for those in transit which are stated at invoice price plus other charges paid thereon up to the reporting date. Provision is made annually in the financial statements for slow moving and obsolete items, if required.

## 4.4. Trade debts

Trade debts originated by the Company are recognised and carried at original invoice amounts less allowance for expected credit losses (ECL). Bad debts are written-off when identified.

## 4.5. Advances, deposits and other receivable

Advances, deposits and other receivables are stated initially at fair value and subsequently measured at amortised cost less allowance for impairment, if any.

Gains and losses are recognized in the profit or loss when the loans, advances and other receivables are derecognized or impaired.

## 4.6. Cash and cash equivalents

For the purpose of statement of cash flows, cash and cash equivalents comprise of cash in hand and with banks and include short-term highly liquid investments that are readily convertible to known amounts of

cash and are subject to insignificant risk of change in value. Balances with banks exclude balances under lien.

## 4.7. Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### 4.7.1 Financial assets

#### a) Initial recognition and measurement

The financial assets of the Company mainly include trade debts, deposits, other receivable and cash and bank balances.

Under IFRS 9, on initial recognition, a financial asset is classified as measured at amortised cost; Fair Value through Other Comprehensive Income (FVOCI) or Fair Value through Profit or Loss (FVTPL). The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics.

A financial asset (unless it is a trade receivable without a significant financing component that is initially measured at the transaction price, determined under IFRS 15) is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition.

#### b) Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments). These are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in statement of profit or loss when the asset is derecognised, modified or impaired. The Company's financial assets at amortised cost includes trade receivables.
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments).
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments).
- Financial assets at fair value through profit or loss.

#### c) Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognised (i.e., removed from the Company's statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

### 4.7.2 Impairment / expected credit loss (ECL) of financial assets

ECLs are based on the difference between the contractual cash flows due in accordance with the contract and

# Notes to the Financial Statements

For the year ended June 30, 2020

all the cash flows that the Company expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. The Company considers a financial asset in default when contractual payments are 270 days past due. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

At each date of reporting, the Company assesses whether financial assets are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the respective asset.

The Company uses the standard's simplified approach and calculates ECL based on life time ECL on its financial assets. The Company has established a provision matrix that is based on the Company's historical credit loss experience, adjusted for forward-looking factors specific to the financial assets and the economic environment.

## 4.7.3 Financial Liabilities

### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Gains or losses on liabilities held for trading are recognised in the statement of profit or loss. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied. The Company has not designated any financial liability as at fair value through profit or loss.

### Loans and borrowings

Loans and borrowings are initially stated at fair value, net of directly attributable transaction cost. Loans and borrowings received with the interest rate lower than prevailing interest in accordance with the relief package on COVID-19 pandemic offered by State Bank of Pakistan are initially measured at fair value. The fair value is estimated at the present value of future cash payments discounted using the prevailing market rate of interest for a similar instrument. Difference between present value and proceeds received is treated as government grant, and is amortized over the financing period.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest rate (EIR) method. Gains and losses are recognised in statement of profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss.

### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is

treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

## 4.7.4 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously. Income and expenses arising from such assets and liabilities are also offset accordingly.

## 4.8. Impairment of non-financial assets

The carrying amounts of non-financial assets other than inventories and deferred tax assets are assessed at date of reporting to ascertain whether there is any indication of impairment. If such indication exists, the asset's recoverable amount is estimated to determine the extent of impairment loss, if any. An impairment loss is recognised, as an expense in the statement of profit or loss. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Value in use is ascertained through discounting of the estimated future cash flows using a discount rate that reflects current market assessments of the time value of money and the risk specific to the assets.

## 4.9. Taxation

### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any, or minimum tax on turnover or Alternate Corporate Tax whichever is higher; and includes adjustment to charge for prior years, if any.

### Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences arising at the reporting date, between the tax bases of the assets and the liabilities and their carrying amounts. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that sufficient future taxable profits will be available against which these can be utilised.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that is no longer payable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be recognized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

## 4.10. Staff retirement benefits

### Defined benefit obligation

The Company operates a funded post-employment defined benefit scheme for all eligible employees, administered by the trustees nominated under the trust deed. Provisions are made in these financial statements in accordance with actuarial valuation carried out annually using the Projected Unit Credit method. Actuarial gains and losses are recognized in full in the period in which they occur in the other

# Notes to the Financial Statements

For the year ended June 30, 2020

comprehensive income net of tax. The latest valuation was carried out as at June 30, 2020. The benefit is payable on completion of prescribed qualifying period of the service.

## Defined contribution plan

The Company operates a funded provident fund scheme for all its eligible employees. Equal monthly contributions are made, both by the Company and the employees, to the fund at the rate of 8.33% of basic salary. Contribution by the Company are charged to statement of profit or loss for the year.

## Compensated absences

The Company provides a facility to its employees for accumulating their annual earned leave under an unfunded scheme.

Provisions are made to cover the obligation under the scheme on accrual basis and are charged as an expense. Accrual for compensated absences for employees is calculated on the basis of two month's gross salary. The amount of liability recognized in the statement of financial position is calculated by the Company using the above basis as the difference in liability is not expected to be material using the Projected Unit Credit method.

## 4.11. Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in future for goods and services received whether or not billed to the Company.

## 4.12. Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the outflow can be made. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

## 4.13. Revenue Recognition

### Revenue from Contract with Customers

Revenue is recognized to depict the transfer of promised services to a customer in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services. The majority of contracts that the Company enters into relate to performance obligations for rendering of services. The Company has generally concluded that it is the principal in its revenue arrangements because it typically controls the rendering of services to the customer.

Revenue from port operations is recognized when the service is rendered to the customer. Revenue is recognized at fixed and variable considerations wherever applicable, and revenue from variable considerations is not recognized until highly probable that a significant reversal in the variable consideration will not occur.

### Others

Profit on deposits / savings accounts, return on short term investments and other income is recognized on accrual basis.

## 4.14. Borrowing Costs

Borrowing costs that are directly attributable to the acquisition and construction of assets and incurred during the period in connection with the activities necessary to prepare the qualifying asset for its intended

use are capitalised as a part of the cost of related asset. All other borrowing costs are recognised as an expense in the period in which they are incurred.

## 4.15. Government Grant

Government grants are recognised where there is reasonable assurance that the grant will be received, and all attached conditions will be complied with. When the grant relates to expense, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed out.

## 4.16. Foreign currency translations

Foreign currency transactions are translated into Pakistani Rupee (functional currency) using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are re-translated into Pakistani Rupee using the exchange rate prevailing at the statement of financial position.

## 4.17. Leases

The Company applies the short-term lease recognition exemption to its leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on such leases are recognised as expense on a straight-line basis over the lease term.

## 4.18. Segment reporting

These financial statements have been prepared on the basis of single reportable segment which is consistent with the internal reporting of the Company.

## 4.19. Earnings per share policy

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

## 4.20. Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognized in the financial statements in the period in which these are approved. Transfer between reserves made subsequent to the statement of financial position date is considered as a non-adjusting event and is recognized in the financial statements in the period in which such transfers are made.

## 4.21. Functional and presentation currency

These financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

	Note	2020 ------(Rupees in '000)-----	2019
<b>5. PROPERTY, PLANT AND EQUIPMENT</b>			
Operating fixed assets	5.1	24,879,073	25,671,133
Capital work-in-progress	5.2	320,545	237,345
		<u>25,199,618</u>	<u>25,908,478</u>

# Notes to the Financial Statements

For the year ended June 30, 2020

## 5.1. Operating fixed assets:

	Cost		Accumulated depreciation			Net Book value	Useful life Years	
	As at July 01, 2019	Additions/ (disposals)	As at June 30, 2020	As at July 01, 2019	Charge for the Year / (disposals)	As at June 30, 2020		
----- (Rupees in '000) -----								
<b>Owned</b>								
Port infrastructure	13,158,950	119,170	13,278,120	877,263	440,760	1,318,023	11,960,097	30
Leasehold improvements	3,854,800	37,876	3,892,676	256,986	128,742	385,728	3,506,948	30
Buildings	1,090,513	5,820	1,096,333	107,641	55,461	163,102	933,231	20
Cargo handling equipment	7,365,951	166	7,366,117	731,412	368,322	1,099,734	6,266,383	20
Port power generation	1,427,212	-	1,427,212	142,721	71,361	214,082	1,213,130	20
Terminal equipment	984,298	219,582	1,203,880	190,213	114,272	304,485	899,395	10
Vehicles	153,712	41,050	172,518	91,639	25,037	96,228	76,290	3 - 5
		(22,244)			(20,448)			
Office equipment	62,363	8,236	70,599	40,299	17,350	57,649	12,950	3
Furniture and fixtures	31,656	8,056	39,712	20,148	8,915	29,063	10,649	5
<b>2020</b>	<b>28,129,455</b>	<b>439,956</b>	<b>28,547,167</b>	<b>2,458,322</b>	<b>1,230,220</b>	<b>3,668,094</b>	<b>24,879,073</b>	
		(22,244)			(20,448)			

	Cost		Accumulated depreciation			Net Book value	Useful life Years	
	As at July 01, 2018	Additions/ (disposals)	As at June 30, 2019	As at July 01, 2018	Charge for the Year / (disposals)	As at June 30, 2019		
----- (Rupees in '000) -----								
<b>Owned</b>								
Port infrastructure	13,142,104	16,846	13,158,950	437,992	439,271	877,263	12,281,687	30
Leasehold improvements	3,847,123	7,677	3,854,800	128,237	128,749	256,986	3,597,814	30
Buildings	1,077,205	13,308	1,090,513	52,513	55,128	107,641	982,872	20
Cargo handling equipment	7,186,946	179,005	7,365,951	359,347	372,065	731,412	6,634,539	20
Port power generation	1,426,977	235	1,427,212	71,349	71,372	142,721	1,284,491	20
Terminal equipment	963,079	21,219	984,298	94,143	96,070	190,213	794,085	10
Vehicles	135,351	19,426	153,712	63,145	29,399	91,639	62,073	3 - 5
		(1,065)			(905)			
Office equipment	57,212	5,151	62,363	27,659	12,640	40,299	22,064	3
Furniture and fixtures	24,682	6,974	31,656	12,085	8,063	20,148	11,508	3
<b>2019</b>	<b>27,860,679</b>	<b>269,841</b>	<b>28,129,455</b>	<b>1,246,470</b>	<b>1,212,757</b>	<b>2,458,322</b>	<b>25,671,133</b>	
		(1,065)			(905)			

### 5.1.1. Depreciation charge for the year has been allocated as under:

	2020	2019
Note	----- (Rupees in '000) -----	-----
Cost of services	20 <b>1,178,918</b>	1,162,657
Administrative and general expenses	21 <b>51,302</b>	50,100
	<b>1,230,220</b>	<b>1,212,757</b>

Note ----- 2020 (Rupees in '000) ----- 2019

## 5.2. Capital work-in-progress

### 5.2.1. Movement under capital work-in-progress:

Opening balance		237,345	65,312
Additions during the year		523,156	444,428
Transfers to operating fixed assets	5.1	(439,956)	(269,841)
Transfers to intangible assets	6	-	(2,554)
<b>Closing balance</b>		<b>320,545</b>	<b>237,345</b>

### 5.2.2. Break up of capital work-in-progress as of June 30:

Civil works	233,866	101,505
Equipment advances	2,917	53,876
Mobilisation and other advances	83,762	81,964
	<b>320,545</b>	<b>237,345</b>

## 6. INTANGIBLE ASSETS

	Cost		Accumulated amortization			Net Book value	Useful life Years	
	As at July 01, 2019	As at June 30, 2020	As at July 01, 2019	Charge for the year	As at June 30, 2020	As at June 30, 2020		
----- (Rupees in '000) -----								
Right to use infrastructure facilities (Note 6.1)	386,104	-	386,104	89,877	12,870	102,747	283,357	30
Terminal operating system	85,035	-	85,035	17,001	8,504	25,505	59,530	10
Computer software	4,070	-	4,070	1,755	955	2,710	1,360	3
<b>2020</b>	<b>475,209</b>	<b>-</b>	<b>475,209</b>	<b>108,633</b>	<b>22,329</b>	<b>130,962</b>	<b>344,247</b>	

	Cost		Accumulated amortization			Net Book value	Useful life Years	
	As at July 01, 2018	As at June 30, 2019	As at July 01, 2018	Charge for the year	As at June 30, 2019	As at June 30, 2019		
----- (Rupees in '000) -----								
Right to use infrastructure facilities (Note 6.1)	386,104	-	386,104	79,297	10,580	89,877	296,227	30
Terminal operating system	85,035	-	85,035	8,498	8,503	17,001	68,034	10
Computer software	1,516	2,554	4,070	1,109	646	1,755	2,315	3
<b>2019</b>	<b>472,655</b>	<b>2,554</b>	<b>475,209</b>	<b>88,904</b>	<b>19,729</b>	<b>108,633</b>	<b>366,576</b>	

6.1. This represents Peripheral Development Charges (PDC) of leasehold land paid to Port Qasim Authority as per Build Operate Transfer (BOT) contract for the construction, development, operations and management of a coal and clinker / cement terminal at Port Muhammad Bin Qasim for a period of thirty years.

## Notes to the Financial Statements

For the year ended June 30, 2020

6.2. Amortization charge for the year has been allocated as under:

	Note	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
Cost of services	20	21,374	19,083
Administrative and general expenses	21	955	646
		<u>22,329</u>	<u>19,729</u>

### 7. DEFERRED TAX

#### Arising on taxable temporary difference

	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
- accelerated depreciation	(2,509,605)	(2,233,061)
- amortization	(3,254)	-

#### Arising on deductible temporary difference

	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
- tax losses	2,950,144	3,086,728
- ACT (in excess of corporate tax)	119,429	-
- pre-commencement expenses	32,782	49,173
- amortization	-	4,052
- government grant	4,494	-
- minimum tax	109,441	-
- defined benefit obligation	6,704	27,073
	<u>710,135</u>	<u>933,965</u>

### 8. STORES AND SPARES

	Note	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
Stores		60,774	11,930
Spares		397,251	113,124
		<u>458,025</u>	<u>125,054</u>

### 9. TRADE DEBTS – unsecured

	Note	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
Considered good	9.1	884,172	699,682

#### 9.1. The ageing of trade debts is as follows:

	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
Up to 30 days	715,485	518,389
31 to 60 days	20,790	126,464
61 to 90 days	24,828	22,639
Over 90 days	123,069	32,190
	<u>884,172</u>	<u>699,682</u>

### 10. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLE

	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
Advances	18,073	144,164
Deposits	85,448	77,313
Prepayments	45,672	35,301
Other receivables	1,232	7,332
	<u>150,425</u>	<u>264,110</u>

### 11. CASH AND BANK BALANCES

#### With conventional banks:

	Note	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
- in current accounts		3,099	13,358
- in saving accounts	11.2 & 11.3	421,627	409,012
		<u>424,726</u>	<u>422,370</u>

#### With islamic banks:

	Note	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
- in saving account	11.2	-	3,722
		<u>424,726</u>	<u>426,092</u>

Cash in hand

2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
8,230	4,594
<u>432,956</u>	<u>430,686</u>

#### 11.1 Cash and cash equivalent comprise of:

	Note	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
Cash and bank balances		432,956	430,686
Bank balance under lien	11.3	(134,867)	(104,800)
		<u>298,089</u>	<u>325,886</u>

11.2. These carry profit at the rates ranging from 5 to 13 percent (2019: 4.5 to 10.7 percent) per annum.

11.3. Bank balances of Rs.134.867 million were under lien with bank against letters of guarantee and letter of credit as described in note 18.2.4 and 18.2.5.

11.4. As at June 30, 2020, the Company has unutilized short-term running finance facility under markup arrangement amounting to Rs. 600 million, carrying markup rate at 3 months' KIBOR plus 1 percent per annum. Securities for the said facility have been provided by the sponsors.

### 12. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

	2020 Number of shares	2019 Number of shares	2020 ----- (Rupees in '000) -----	2019 ----- (Rupees in '000) -----
Ordinary shares of Rs.10/- each fully paid in cash				
Opening balance	1,786,092,772	1,485,995,900	17,860,928	14,859,959
Issued during the year in cash	-	300,096,872	-	3,000,969
Closing balance	<u>1,786,092,772</u>	<u>1,786,092,772</u>	<u>17,860,928</u>	<u>17,860,928</u>

12.1. The Board of Directors of the Company, in their meeting held on May 28, 2018 approved increase in issued, subscribed and paid up capital from by issue of 300,096,872 shares by way of right issue at the rate of 20.195 shares for every 100 ordinary shares. The entire process of allotment of right shares was completed on August 31, 2018.

12.2. Voting rights, board selection, right of first refusal and block voting are in proportion to their shareholding.

12.3. The holding of related parties / major shareholders of the Company as at June 30 are as follows:

	2020 -----%age holding----	2019 -----Rupees in '000-----	2020 -----Rupees in '000-----	2019 -----Rupees in '000-----
Premier Mercantile Services (Private) Limited	43.30	43.30	7,733,359	7,733,359
International Finance Corporation	9.49	9.49	1,694,239	1,694,239
Jahangir Siddiqui & Company Limited	7.13	8.59	1,273,221	1,534,066
			<u>10,700,819</u>	<u>10,961,664</u>

## Notes to the Financial Statements

For the year ended June 30, 2020

### 13. LONG TERM FINANCING – secured

Note	2020			2019		
	Current Maturity	Long Term	Total	Current Maturity	Long Term	Total
Foreign currency loans						
<i>Under finance facility agreements</i>						
International Finance Corporation	13.1	737,859	3,072,140	3,809,999	435,925	3,533,839
OPEC Fund For International Development	13.2	729,506	3,031,772	3,761,278	430,990	3,486,623
		<u>1,467,365</u>	<u>6,103,912</u>	<u>7,571,277</u>	866,915	7,020,462
						7,887,377
Local currency loans						
<i>Under commercial facility agreements</i>						
Conventional facility	13.3	195,000	3,325,827	3,520,827	390,000	3,522,187
Musharaka facility	13.4	165,000	2,814,307	2,979,307	330,000	2,980,489
		<u>360,000</u>	<u>6,140,134</u>	<u>6,500,134</u>	720,000	6,502,676
						7,222,676
<i>Refinance Scheme for Payment of Wages and Salaries</i>						
	13.7	13,710	80,639	94,349	-	-
		<u>1,841,075</u>	<u>12,324,685</u>	<u>14,165,760</u>	1,586,915	13,523,138
						15,110,053

13.1. The Company has entered into a loan agreement with International Finance Corporation (IFC) for an amount of USD 26.5 million repayable in 18 semi-annual installments commenced from December 15, 2017, at a markup rate of 6 months' LIBOR + 5% per annum. The principal repayment due on 15 June 2020 has been suspended till next installment date as per the agreement with IFC with no effect on the servicing of markup.

13.2. The Company has entered into a loan agreement with OPEC Fund for International Development (OFID) for an amount of USD 26.2 million repayable in 18 semi-annual installments commenced from December 15, 2017, at a markup rate of 6 months' LIBOR + 5% per annum. The principal repayment due on 15 June 2020 has been suspended till next installment date as per the agreement with OFID with no effect on the servicing of markup.

13.3. The Company has entered into a Term Finance Facility with five commercial banks, namely Askari Bank Limited, JS Bank Limited, MCB Bank Limited, Sindh Bank Limited and The Bank of Punjab for an aggregate amount of Rs. 3,900 million repayable in 18 semi-annual installments commenced from December 15, 2017, at a mark-up rate of 6 months' KIBOR + 3% per annum. Faysal Bank Limited is acting as a syndicate agent for the agreement. The Company has availed principal deferment facility in accordance with the relief package on COVID-19 pandemic offered by State Bank of Pakistan. Under this facility, the principal repayments due on 15 June 2020 and 15 December 2020 have been deferred by extending the overall tenor of the facility by one (01) year with no effect on the servicing of markup.

13.4. The Company has entered into a Musharaka agreement with four financial institutions namely Al Baraka Bank (Pakistan) Limited, Dubai Islamic Bank Limited, Faysal Bank Limited and Meezan Bank Limited for an aggregate amount of Rs. 3,300 million repayable in 18 semi-annual installments commenced from December 15, 2017, at a markup rate of 6 months' KIBOR + 3% per annum. Faysal Bank Limited is acting as a Musharaka agent for the agreement. The Company has availed principal deferment facility in accordance with the relief package on COVID-19 pandemic offered by State Bank of Pakistan. Under this facility, the principal repayments due on 15 June 2020 and 15 December 2020 have been deferred by extending the overall tenor of the facility by one (01) year with no effect on the servicing of markup.

13.5. The Company may declare dividends subject to satisfaction of certain financial covenants under the facilities mentioned in notes 13.1 to 13.4.

13.6. The above long term loans (from notes 13.1 to 13.4) are secured, at 25% security margin, by way of the following charges ranking pari passu among the lenders:

- (i) first ranking charge over mortgaged immovable properties
- (ii) first ranking charge over project hypothecated properties
- (iii) first ranking lien over security account and deposits
- (iv) assignment of the mortgaged project receivables

13.7. The Company has entered into a long-term financing agreement with Faysal Bank Limited repayable in 08 equal quarterly instalments commencing from April 2021, and carries markup at the rate of 2% per annum. Securities for the said facility have been provided by the sponsors. This represents the present value of future cash payments at prevailing market interest rates of KIBOR plus 3% and the difference has been recognized as government grant which will be amortized over the financing period as fully explained in note 15 to the financial statements.

Note	2020	2019
	------(Rupees in '000)-----	
	35,430	26,907
	15,782	10,412
	(1,011)	(1,889)
	<u>50,201</u>	<u>35,430</u>

### 14. STAFF COMPENSATED ABSENCES

Opening balance	35,430	26,907
Charge for the year	15,782	10,412
Payments made during the year	(1,011)	(1,889)
	<u>50,201</u>	<u>35,430</u>

### 15. DEFERED GOVERNMENT GRANT

Opening balance	-	-
Recognized during the year	16,003	-
Amortized during the year	(508)	-
	<u>15,495</u>	
Current portion	(3,874)	-
Non-current portion	<u>11,621</u>	-

The purpose of the government grant is to facilitate the Company in making timely payments of salaries and wages to its employees in light of the COVID-19 pandemic. The grant is conditional upon the fact that the Company would not terminate any employee, due / owing to cash flow limitations, for a period of three months from the date of receipt of the tranches.

## Notes to the Financial Statements

For the year ended June 30, 2020

### 16. DEFINED BENEFIT OBLIGATION

The Company operates a funded defined benefit scheme for all eligible employees and recognized the liability based on projected unit credit method as shown below:

	2020	2019 Restated
	------(Rupees in '000)-----	
<b>Net defined benefit liability:</b>		
Present value of defined benefit obligations	123,143	93,355
Fair value of plan assets	(100,025)	-
Liability recognized in the statement of financial position	<u>23,118</u>	<u>93,355</u>
Current service cost	22,320	22,320
Interest cost	15,100	15,100
Expenses recognised	<u>37,420</u>	<u>37,420</u>

#### Movement in the liability in the statement of financial position:

	2020	2019
	------(Rupees in '000)-----	
Balance as at July 01	93,355	55,935
Net charge for the year	37,420	37,420
Re-measurement chargeable in other comprehensive income	(7,632)	-
Contributions	(100,025)	-
Balance as at June 30	<u>23,118</u>	<u>93,355</u>

#### Movement in the present value of defined benefit obligation:

	2020	2019
	------(Rupees in '000)-----	
Balance as at July 01	93,355	55,935
Current service cost	22,320	22,320
Interest cost	15,100	15,100
Actuarial gain	(7,632)	-
Balance as at June 30	<u>123,143</u>	<u>93,355</u>

#### Movement in the fair value of plan assets:

	2020	2019
	------(Rupees in '000)-----	
Balance as at July 01	-	-
Contributions	100,025	-
Actuarial gain / (loss)	-	-
Balance as at June 30	<u>100,025</u>	<u>-</u>

#### Principal actuarial assumptions used are as follows:

	2020	2019
Expected rate of increase in salary level – long term	9.25%	14.5%
Valuation discount rate	9.25%	14.5%
Mortality rates	SLIC-(2001-05)	SLIC-(2001-05)

- 16.1 The discount rate of 9.25 % is representative of yields on long-term government Bonds.
- 16.2 Expected contributions to the plan for the year ending June 30, 2021 is Rs. 27.123 million.
- 16.3 Plan assets represents cash and cash equivalents.

### 16.4. Sensitivity analysis

	2020			
	Discount rate		Salary increase	
	+50 bps	-50 bps	+50 bps	-50 bps
	------(Rupees in '000')-----			
Present value of obligations	<u>116,196</u>	<u>130,673</u>	<u>130,637</u>	<u>116,165</u>

### 17. TRADE AND OTHER PAYABLES

		2020	2019
	Note	------(Rupees in '000)-----	
Contractors		303,750	1,339,209
Creditors	17.1	935,890	252,018
Accrued liabilities	17.2	56,728	109,996
Withholding tax payable		69,033	47,127
Workers' Welfare Fund		3,620	3,620
		<u>1,369,021</u>	<u>1,751,970</u>

- 17.1. Includes royalty payable to Port Qasim Authority (PQA) amounting to Rs. 744.257 million (2019: Rs. 166.863 million).
- 17.2. Includes rent and IT support charges payable to Premier Merchantile Services (Private) Limited and Premier Software (Private) Limited amounting to Rs. 448,031 (2019: Rs. 416,472) and Rs. 100,000 (2019: Rs. 113,000) respectively.

### 18. CONTINGENCIES AND COMMITMENTS

#### 18.1 CONTINGENCIES

- 18.1.1. During the year ended June 30, 2017, the Company filed petition no.(s) 2262/2016 and 2535/2016 before the Honorable High Court of Sindh (SHC) challenging the levy of sales tax and income tax imposed against the import of plant, machinery and equipment. On October 26, 2016 and November 30, 2016 respectively, SHC granted stay orders against the above petitions directing the authorities to avoid any further coercive action against the Company, subject to provision of bank guarantee which the Company had duly provided. During the year ended 2018, the Company has filed supplementary petition no. 505/2018 before the Honorable Supreme Court of Pakistan (SC) to the petitions filed above. During the year ended June 30, 2019, SHC passed orders directing the Nazir SHC to encash fifty percent (50%) of the bank guarantees, amounting to Rs. 355 million and Rs. 74.1 million in respect of sales tax and income tax respectively, furnished in suits mentioned above in view of the SC's judgment in various appeals. The payments were deposited with the respective authorities.

The sales tax and income tax levies collected by the government authorities at the time of import of partial shipments of the project equipment and deposited in lieu of encashed guarantees were adjusted with the corresponding tax liabilities. The management believes, based on the advice of its legal advisor that the grounds on which sales tax and income tax are levied do not attract the provision of Sales Tax Act, 1990 and Income Tax Ordinance 2001 and thus is of the view that the Company has a fair chance of succeeding the aforesaid cases. Accordingly, no provision has been recorded in these financial statements for the remaining amount of the bank guarantee.

- 18.1.2. During the year ended 2018, Sindh Revenue Board (SRB) passed Order-in-Original No. 192/2018 whereby input tax adjustment of Rs. 539.7 million for sales tax levied at the import stage of plant, machinery and equipment, was rendered inadmissible and started recovery proceeding against the Company. In order to protect against coercive action, the Company filed petition no. 2481/2018 on March 29, 2018 before the SHC challenging the above Order-in-Original passed by SRB and SHC granted stay order against the said recovery proceeding.

## Notes to the Financial Statements

For the year ended June 30, 2020

Without prejudice to the above proceeding, the Company also filed appeal before Commissioner Appeals (SRB) but the order-in-original was upheld through order no. 11/2019. The Company, being aggrieved, filed appeal before Appellate Tribunal, SRB and the case was decided in favour of the Company and both Order-in-Original and Order-in-Appeal are set-aside during the year ended 2019 and input tax so claimed declared to be validly claimed.

Based on the decision in favor of the Company by the Appellate Tribunal, SRB, and the advice of legal advisor, the management believes that there is no merit in the above demand. Accordingly, no provision has been recorded in these financial statements.

**18.1.3** During the year ended 2018, Sindh Revenue Board (SRB) passed Order-in-Original No. 459/2018 whereby excess input tax adjustment of Rs. 10.4 million for Sales tax levied at the import stage of plant, machinery and equipment, was rendered inadmissible and recovery proceeding were started by SRB. In order to protect against coercive action, the Company filed petition no. 3694/2018 before the SHC, challenging the above Order-in-Original and SHC granted stay order against the said recovery proceeding. Without prejudice to the above proceeding, the Company filed appeal before Commissioner Appeals but the order-in-original was upheld through order no. 88/2019 disallowing input tax adjustment demanding sales tax above which was duly paid by the Company under protest. The Company had filed appeal before Appellate Tribunal, which was dismissed through order dated February 24, 2020. Being aggrieved, the Company filed reference application no. 337/2020 dated May 04, 2020, before the SHC challenging the above order passed by SRB.

The management believes, based on the advice of its legal advisor that the demand of SRB may not be sustained and, therefore the eventual outcome will be in favour of the Company. Accordingly, no provision has been recorded in these financial statements.

**18.1.4.** During the year 2018, the Company, in conjunction with other port operators in Port Qasim jurisdiction, has filed petition CP No. D-3421 of 2018 before the SHC challenging the levy of sales tax on services on royalty payments to Port Qasim Authority, and SHC granted a stay order on April 30, 2018 initiating proceedings on the case. The management believes, based on the advice of its legal advisor, that royalty payments to PQA do not attract the provision of Sindh Sales Tax on Services Act, 2011 and thus is of the view that the eventual outcome will be in favour of the Company. Accordingly, no provision has been recorded in these financial statements.

**18.1.5.** On June 27, 2020, Deputy Commissioner (FBR) passed order no. 21/02 demanding Rs. 98.6 million for the Tax Year 2014 under sections 161/205 of the Income Tax Ordinance, 2001. Subsequent to the year end, the Company has preferred appeal before Commissioner Inland Revenue (Appeals) (CIR-A). To avoid the recovery proceedings and coercive action, the Company has also filed a constitutional petition no. D-3500 of 2020 dated July 30, 2020 before the SHC challenging the above order passed by FBR and SHC granted stay order against the recovery proceeding.

The appeal before CIR-A is pending adjudication to date. The management believes, that the demand of FBR may not be sustained and the eventual outcome will be in favour of the Company. Accordingly, no provision has been recorded in these financial statements.

### 18.2. COMMITMENTS

**18.2.1.** Performance bond issued by bank on behalf of the Company to PQA in pursuance of the Implementation Agreement amounted to Rs. Nil (June 30, 2019: Rs. 265 million).

**18.2.2.** Guarantee bonds issued by bank on behalf of the Company to the Nazir of the Honorable High Court of Sindh in pursuance of the orders passed on the Company's petitions as fully disclosed in the note 18.1.1 amounted to Rs. 429.1 million. Securities for the above-mentioned guarantees have been provided by the sponsors.

**18.2.3.** Unexecuted capital expenditure contracts amounted to Rs. 304.9 million (2019: Rs. 261.8 million).

**18.2.4.** The Company has provided a Custom Bonded Guarantee to Pakistan Customs Authority issued by Faysal Bank Limited on behalf of the Company in accordance with the requirements of Section 554(6)(d) of Customs Rules 2001 in equivalence to USD 1 million.

**18.2.5.** Outstanding letter of credit amounted to Rs. 25.5 million.

	2020	2019
	------(Rupees in '000)-----	
<b>19. REVENUE – net</b>		
Gross revenue	10,688,894	9,044,966
Less: sales tax	<u>(1,229,698)</u>	<u>(1,040,571)</u>
	<u>9,459,196</u>	<u>8,004,395</u>

	2020	2019
	------(Rupees in '000)-----	
		Restated
<b>20. COST OF SERVICES</b>		
Terminal handling and services	20.1 3,549,683	3,253,083
Depreciation	5.1.1 1,178,918	1,162,657
Fuel, power and utilities	477,552	485,664
Salaries, wages and benefits	20.2 430,223	394,023
Terminal maintenance	465,069	241,850
Insurance	192,530	142,416
Office maintenance	41,310	30,546
Travelling and conveyance	25,256	17,276
Security	15,220	14,082
Rent and rates	12,579	11,819
Amortization	6.2 21,374	19,083
	<u>6,409,714</u>	<u>5,772,499</u>

**20.1.** This includes royalty amounting to Rs. 3,122 million (2019: Rs. 2,647 million) paid / payable during the year to Port Qasim Authority having registered office situated at Bin Qasim, Karachi-75020, Pakistan.

**20.2.** Includes Rs. 13.554 million (2019: Rs. 10.323 million) in respect of defined contributory provident fund.

	2020	2019
	------(Rupees in '000)-----	
		Restated
<b>21. ADMINISTRATIVE AND GENERAL EXPENSES</b>		
Salaries, wages and benefits	21.1 271,007	194,070
Depreciation	5.1.1 51,302	50,100
Travelling and conveyance	42,482	43,355
Office maintenance and other expenses	34,411	38,758
Legal and professional charges	21,512	36,123
Bank charges	1,099	23,773
Insurance	17,025	15,889
Fees and subscription	33,339	13,490
Utilities	5,549	4,686
Auditors' remuneration	21.2 2,510	3,076
Donations	21.3 5,522	370
Rent, rates and taxes	2,781	2,830
Amortization	6.2 955	646
	<u>489,494</u>	<u>427,166</u>

**21.1.** Includes Rs. 6.67 million (2019: Rs. 5.085 million) in respect of defined contributory provident fund.



## Notes to the Financial Statements

For the year ended June 30, 2020

	2020 ------(Rupees in '000)-----	2019
<b>21.2. Auditors' remuneration</b>		
Statutory audit fee	1,500	1,350
Tax advisory services	257	760
Fee for review engagements and other certifications	590	750
Out of pocket expenses	163	216
	<u>2,510</u>	<u>3,076</u>

**21.3.** Recipient of donations do not include any donee in which director or his spouse had any interest except for donation paid to Rabia Azim Trust. Following directors of the Company are also trustees of the said trust:

- Capt. Haleem Ahmed Siddiqui
- Mr. Aasim Azim Siddiqui
- Mr. Sharique Azim Siddiqui

### 22. OTHER INCOME

#### Income from financial assets

Profit on saving accounts / term deposits – conventional  
Profit on saving accounts – islamic

	2020 ------(Rupees in '000)-----	2019
	93,671	100,577
	718	148
	<u>94,389</u>	<u>100,725</u>

#### Income from non-financial assets

Liabilities no longer payable, written back  
Gain on sale of property, plant and equipment  
Amortisation of government grant

	2020	2019
22.1	269,914	134,918
15	6,270	809
	508	-
	<u>276,692</u>	<u>135,727</u>
	<u>371,081</u>	<u>236,452</u>

**22.1.** Represents reversal of contractors' liabilities under the settlement agreement.

### 23. TAXATION

Current  
Deferred

	2020 ------(Rupees in '000)-----	2019 Restated
23.1	279,762	100,055
	221,616	(227,136)
	<u>501,378</u>	<u>(127,081)</u>

**23.1.** The income tax assessments of the Company has been finalized up to and including the tax year 2019. Provision for current taxation has been made on the basis of alternate corporate tax under Section 113C of the Income Tax Ordinance, 2001, therefore, relationship between income tax expense and accounting profit before tax has not been presented in these financial statements.

### 24. EARNINGS / (LOSS) PER SHARE

Profit / (loss) after taxation

	2020 ------(Rupees in '000)-----	2019 Restated
	1,144,285	(2,403,670)

Number of shares

Weighted average number of ordinary shares outstanding

	1,786,092,772	1,740,806,669
--	---------------	---------------

Earnings / (loss) per share

24.1	0.64	(Rs. 1.38)
------	------	------------

**24.1** There is no dilutive effect on basic earnings/(loss) per share of the Company.

### 25. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks i.e. market risk (including currency risk and interest rate risk), credit risk, liquidity risk and capital risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

The Board of Directors reviews and agrees policies for managing each of these risks which are summarized below:

#### 25.1. Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates may affect the Company's income or the value of its holdings of financial instruments. The exposure of these risks and their management is explained below:

##### (i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate because of changes in the market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's long term debt obligations with floating interest rates.

The management keeps on evaluating different options available for interest rate swaps. As of reporting date, the sensitivity on the Company's borrowing costs to a reasonable possible change of 100 basis points in KIBOR and 15 basis points in LIBOR is Rs. 76.352 million (2019: 73.87 million), with all other variables held constant.

##### (ii) Foreign currency risk

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. The Company's exposure to foreign currency risk relates primarily to its long term finances, accrued interest thereon, and contractor's liability in foreign currency.

The foreign currency exposure is partly covered as the Company's billing substantially is determined in US Dollars. Moreover, the management keeps on evaluating different options available for hedging purposes. As of the reporting date, the sensitivity on the Company's foreign currency obligations to a reasonable possible change of Rs. 5 in USD-PKR parity is Rs. 233.73 million (2019: Rs. 283.65 million), with all other variables held constant.

## Notes to the Financial Statements

For the year ended June 30, 2020

### 25.2 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposure, limiting transactions with specific counterparties and continuously assessing the credit worthiness of counter parties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is mainly exposed to credit risk on trade debts, deposits and bank balances. The Company seeks to minimise the credit risk exposure through having exposure only to customers / parties considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk as of the reporting date is :

	Carrying Values	
	June 30, 2020	June 30, 2019
	----- (Rs in thousands) -----	
<b>At amortised cost - unsecured</b>		
Trade debts - unsecured	884,172	699,682
Deposits	85,448	77,313
Bank balances	424,726	426,092
	<u>1,394,346</u>	<u>1,203,087</u>

#### Quality of financial assets

The credit quality of financial assets can be assessed by reference to external credit ratings and the historical information about counter party default rates external credit ratings as shown below:

	2020	2019
	----- (Rupees in '000) -----	
<b>Trade debts - unsecured</b>		
Customers with no defaults in the past one year	<u>884,172</u>	<u>699,682</u>
<b>Cash with Banks</b>		
AA	134,867	104,800
A-1	22,577	-
A-1+	<u>267,282</u>	<u>321,292</u>
	<u>424,726</u>	<u>426,092</u>

### 25.3 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company applies the prudent risk management policies by maintaining sufficient cash and bank balances and by keeping committed credit lines. The table below summarises the maturity profile of the Company's financial liabilities at the following reporting dates:

	On demand	Less than 3 Months	3 to 12 Months	1 to 5 Years	Total
	----- (Rupees in '000) -----				
<b>At amortised cost:</b>					
Trade and other payables	-	992,618	303,750	-	1,296,368
*Long-term financing, including current maturity and interest	-	-	2,939,071	15,437,694	18,376,765
<b>June 30, 2020</b>	<u>-</u>	<u>992,618</u>	<u>3,242,821</u>	<u>15,437,694</u>	<u>19,673,133</u>
<b>At amortised cost:</b>					
Trade and other payables	-	362,014	1,339,209	-	1,701,223
*Long-term financing, including current maturity and interest	-	-	3,201,348	18,052,503	21,253,851
<b>June 30, 2019</b>	<u>-</u>	<u>362,014</u>	<u>4,540,557</u>	<u>18,052,503</u>	<u>22,955,074</u>

\* Changes in financial liability due to financing cash flows has been disclosed in statement of cash flows.

### 25.4 Fair values of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms-length transaction other than in a forced or liquidation sale. The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1 - Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

As of the reporting date, the Company does not have any financial assets carried at fair value that required categorisation in Level 1, Level 2 and Level 3.

### 25.5 Capital risk management

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structures in order to ensure ample availability of finance for its existing and potential investment projects, to maximize shareholder value and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

## Notes to the Financial Statements

For the year ended June 30, 2020

As of the reporting date, the Company monitors capital using a gearing ratio, which is net debt divided by total capital. Net debt is calculated as total loans and borrowings including any finance cost thereon, trade and other payables, less cash and bank balances. Capital signifies equity as shown in the statement of financial position plus net debt.

The gearing ratio as at June 30 is as follows:

	Note	2020 ------(Rupees in '000)-----	2019 Restated
Long-term financing – secured (including current portion)	13	14,165,760	15,110,053
Trade and other payables	17	1,369,021	1,751,970
Accrued interest		49,258	68,013
Total debt		<u>15,584,039</u>	<u>16,930,036</u>
Less: Cash and bank balances	11	(432,956)	(430,686)
<b>Net debt</b>		<u>15,151,083</u>	<u>16,499,350</u>
Share capital	12	17,860,928	17,860,928
Reserves		(3,866,243)	(5,015,947)
		<u>13,994,685</u>	<u>12,844,981</u>
<b>Capital</b>		<u>29,145,768</u>	<u>29,344,331</u>
<b>Gearing ratio</b>		<u>51.98%</u>	<u>56.23%</u>

The Company finances its investment portfolio through equity, borrowings and management of its project costs with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

### 26. REMUNERATION OF KEY MANAGEMENT PERSONNEL

	2020			2019		
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
	----- (Rupees in '000) -----					
Managerial Remuneration	30,731	30,731	61,933	27,316	27,316	43,551
Bonus	10,243	10,243	16,458	12,520	12,520	16,112
Retirement benefits	1,706	1,706	2,849	1,517	1,517	1,894
Fee for attending Meetings	-	6,000	-	-	4,900	-
	<u>42,680</u>	<u>48,680</u>	<u>81,240</u>	<u>41,353</u>	<u>46,253</u>	<u>61,557</u>
Number of persons	<u>1</u>	<u>6</u>	<u>17</u>	<u>1</u>	<u>6</u>	<u>12</u>

26.1 The Chief Executive Officer, Executive Director, Chief Financial Officer and Company Secretary of the Company are also provided with the use of the Company maintained car and other benefits in accordance with terms of service.

### 27. TRANSACTIONS WITH RELATED PARTIES

27.1 Related parties of the Company comprise companies with common directorship, retirement funds, directors and key management personnel. Detail of related parties with whom the Company has entered into transactions with or has arrangement / agreement in place during the year along with relationship and transactions with related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

Name of related party and relationship with the Company	Percentage of holding	Nature of transactions	Note	2020 ------(Rupees in '000)-----	2019
<b>Associated companies</b>					
Premier Mercantile Services (Private) Limited	43.30	Issue of share capital		-	129,935
		Rent against office premises		<u>2,781</u>	<u>2,781</u>
Portlink International Services (Private) Limited	-	Consultancy services		<u>37,057</u>	<u>32,940</u>
EFU General Insurance Limited	-	Insurance premium		<u>214,332</u>	<u>162,621</u>
Premier Software (Private) Limited	-	IT support services		<u>1,356</u>	<u>1,356</u>
<b>Other related parties</b>					
Sponsors	50.48	Securities pledged for facilities		<u>1,050,100</u>	<u>429,100</u>
Defined contribution plan	-	Contribution	27.2	<u>20,231</u>	<u>15,408</u>
Defined benefit plan	-	Contribution		<u>100,025</u>	<u>-</u>

27.2 Investment out of provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the conditions specified there under.

27.3 Amounts due from and due to related parties, amount relating to remuneration of the Chief Executive and Directors are disclosed in the relevant notes to these financial statements.

27.4 All the transactions with related parties are entered into at agreed terms duly approved by the Board of Directors of the Company.

### 28. EXEMPTION FROM APPLICABILITY OF IFRIC – 12 “SERVICE CONCESSION ARRANGEMENTS”

As explained in note 3.1, the required mandatory disclosure is as follows:

Under IFRIC-12, the consideration required to be made by operator (the Company) for the right to use the asset is to be accounted for as an intangible asset under IAS - 38 “Intangible Assets”. If the Company were to follow IFRIC-12 and IAS-38, the effect on the financial statements would be as follows:

	2020 ------(Rupees in '000)-----	2019
Reclassification from property, plant and equipment to intangible assets (Port Concession Rights) – written down value	<u>24,861,900</u>	<u>26,500,155</u>
Reclassification from intangible assets to intangible assets (Port Concession Rights) – written down value	<u>343,861</u>	<u>443,612</u>
Reclassification from stores and spares to intangibles assets (Port Concession Rights) – written down value	<u>458,025</u>	<u>119,828</u>

## Notes to the Financial Statements

For the year ended June 30, 2020

	2020 ------(Rupees in '000)-----	2019
Recognition of intangible assets (Port Concession Rights) on account of rent of backup and waterfront area (rent)	<u>66,403</u>	<u>57,314</u>
Recognition of present value of concession liability on account of intangibles (rent)	<u>106,571</u>	<u>84,526</u>
Interest expense charged for the year / year on account of intangibles (rent)	<u>9,671</u>	<u>9,228</u>
Amortisation expense charged for the year on account of intangibles (rent)	<u>2,459</u>	<u>1,910</u>
Amortisation expense charged for the year on account of concession assets (PPE)	<u>1,258,221</u>	<u>958,080</u>

### 29. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorized for issue on September 17, 2020 by Board of Directors of the Company.

### 30. GENERAL

#### 30.1. NUMBER OF EMPLOYEES

Number of persons employed at reporting date were 685 (2019: 635) and average number of persons employed during the year were 674 (2019: 584).

30.2. The handling capacity of the Company cannot be ascertained reliably as it depends on certain variables such as dwell time, evacuation pattern and nature of cargo. The cargo handled by the Company was according to the Country's demand.

30.3. Corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purposes of comparison and to reflect the substance of the transactions.

30.4. Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

Chief Executive

Director

Chief Financial Officer

## Pettern of Share Holding

As at June 30, 2020

Number of Shareholders	Size of Holding		No. of Shares Held
	From	To	
1660	1	100	42,974
2445	101	500	992,763
2261	501	1000	2,043,580
6138	1001	5000	17,421,080
2696	5001	10000	21,034,193
1221	10001	15000	15,385,718
795	15001	20000	14,279,360
517	20001	25000	11,919,623
371	25001	30000	10,459,292
275	30001	35000	8,924,963
229	35001	40000	8,715,485
158	40001	45000	6,750,895
238	45001	50000	11,632,752
117	50001	55000	6,135,258
90	55001	60000	5,227,327
96	60001	65000	6,012,059
58	65001	70000	3,954,483
74	70001	75000	5,399,325
39	75001	80000	3,036,050
46	80001	85000	3,826,323
38	85001	90000	3,337,535
34	90001	95000	3,149,182
109	95001	100000	10,852,380
36	100001	105000	3,682,508
27	105001	110000	2,914,485
24	110001	115000	2,706,531
35	115001	120000	4,126,764
29	120001	125000	3,536,263
18	125001	130000	2,285,820
12	130001	135000	1,594,589
28	135001	140000	3,879,784
13	140001	145000	1,860,265
30	145001	150000	4,468,211
16	150001	155000	2,442,841
11	155001	160000	1,741,020
9	160001	165000	1,462,897
11	165001	170000	1,847,802
6	170001	175000	1,042,782
6	175001	180000	1,063,917
7	180001	185000	1,270,178
5	185001	190000	938,490
11	190001	195000	2,119,303
36	195001	200000	7,188,488
9	200001	205000	1,813,657
8	205001	210000	1,669,617
1	210001	215000	212,000
2	215001	220000	434,000
14	220001	225000	3,123,194
6	225001	230000	1,357,756
7	230001	235000	1,630,134
3	235001	240000	711,059
6	240001	245000	1,451,440
5	245001	250000	1,249,000
6	250001	255000	1,514,998
2	255001	260000	518,302
11	260001	265000	2,896,896

## Pettern of Share Holding

As at June 30, 2020

Number of Shareholders	Size of Holding		No. of Shares Held
	From	To	
3	265001	270000	803,445
2	270001	275000	543,314
4	275001	280000	1,111,426
5	280001	285000	1,411,042
2	285001	290000	571,433
2	290001	295000	588,780
10	295001	300000	3,896,982
4	300001	305000	1,202,680
1	305001	310000	305,160
3	310001	315000	937,452
3	315001	320000	952,586
5	320001	325000	1,612,708
1	325001	330000	325,500
2	335001	340000	679,000
3	340001	345000	1,029,500
5	345001	350000	1,750,000
2	350001	355000	703,405
1	355001	360000	360,000
4	360001	365000	1,446,925
1	365001	370000	370,000
1	370001	375000	371,000
4	375001	380000	1,513,614
1	380001	385000	381,117
2	385001	390000	773,703
9	395001	400000	3,597,000
2	400001	405000	801,668
1	405001	410000	409,079
1	415001	420000	420,000
1	420001	425000	420,051
2	425001	430000	852,766
3	430001	435000	1,298,380
1	435001	440000	439,000
4	440001	445000	1,772,348
3	445001	450000	1,342,509
1	450001	455000	452,984
1	455001	460000	456,449
1	460001	465000	461,588
1	465001	470000	467,780
1	470001	475000	470,118
1	475001	480000	477,174
1	480001	485000	480,779
2	485001	490000	975,330
1	490001	495000	493,604
8	495001	500000	4,000,000
2	500001	505000	1,005,660
1	505001	510000	505,023
4	515001	520000	2,071,870
1	525001	530000	526,252
2	530001	535000	1,062,515
2	540001	545000	1,085,139
3	545001	550000	1,650,000
4	550001	555000	2,211,261
1	555001	560000	555,500
1	560001	565000	562,000
3	565001	570000	1,701,405

Number of Shareholders	Size of Holding		No. of Shares Held
	From	To	
1	570001	575000	575,000
1	575001	580000	580,000
2	585001	590000	1,176,500
2	595001	600000	1,200,000
1	610001	615000	613,000
1	620001	625000	622,290
2	635001	640000	1,280,000
1	640001	645000	641,056
1	670001	675000	670,094
1	685001	690000	686,072
1	700001	705000	704,316
1	705001	710000	707,032
1	710001	715000	711,500
2	720001	725000	1,446,000
2	730001	735000	1,465,542
1	740001	745000	740,389
2	745001	750000	1,494,996
1	770001	775000	773,669
1	795001	800000	800,000
1	800001	805000	803,000
1	830001	835000	831,000
1	845001	850000	850,000
1	850001	855000	851,072
1	855001	860000	858,000
1	860001	865000	861,000
1	890001	895000	891,102
1	895001	900000	899,500
1	900001	905000	900,835
2	920001	925000	1,848,864
1	940001	945000	941,500
2	945001	950000	1,897,519
1	960001	965000	961,559
5	995001	1000000	5,000,000
1	1030001	1035000	1,034,000
1	1040001	1045000	1,044,247
2	1045001	1050000	2,100,000
1	1145001	1150000	1,150,000
1	1160001	1165000	1,164,055
1	1180001	1185000	1,180,500
1	1190001	1195000	1,190,500
2	120001	1205000	2,402,926
1	1225001	1230000	1,229,500
1	1310001	1315000	1,312,474
1	1395001	1400000	1,400,000
1	1405001	1410000	1,407,000
1	1420001	1425000	1,425,000
1	1495001	1500000	1,500,000
1	1545001	1550000	1,550,000
1	1555001	1560000	1,555,500
1	1575001	1580000	1,577,500
1	1650001	1655000	1,653,000
1	1815001	1820000	1,819,500
1	1995001	2000000	2,000,000
1	2040001	2045000	2,044,500
1	2105001	2110000	2,106,000

## Pettern of Share Holding

As at June 30, 2020

Number of Shareholders	Size of Holding		No. of Shares Held
	From	To	
1	2260001	2265000	2,260,329
1	2450001	2455000	2,452,861
1	2500001	2505000	2,500,200
1	2555001	2560000	2,555,845
1	2675001	2680000	2,679,932
2	2730001	2735000	5,467,000
1	2810001	2815000	2,810,724
1	3145001	3150000	3,146,994
1	3530001	3535000	3,534,445
1	4330001	4335000	4,332,000
1	4895001	4900000	4,897,500
1	5250001	5255000	5,252,000
1	5495001	5500000	5,500,000
1	5750001	5755000	5,750,612
1	6260001	6265000	6,262,987
1	8400001	8405000	8,404,500
1	13295001	13300000	13,300,000
1	14260001	14265000	14,260,154
1	18560001	18565000	18,562,000
1	25625001	25630000	25,627,434
1	27065001	27070000	27,065,984
1	28075001	28080000	28,076,198
1	30670001	30675000	30,674,084
1	37020001	37025000	37,021,280
1	78790001	78795000	78,793,932
1	125060001	125065000	125,061,809
1	169420001	169425000	169,423,858
1	773335001	773340000	773,335,906
<b>20,393</b>			<b>1,786,092,772</b>

## Key Share Holdings

As at June 30, 2020

Categories of Shareholders	Number of Shareholders	No. of Shares Held	Percentage %
Associated Companies, Undertaking And Related Parties	2	900,658,044	50.43
Directors, Chief Executive Officer and their Spouse and Minor Children	8	104,080,866	5.83
Banks, Development Financial Institutions & Non Banking Financial Institutions	6	6,426,631	0.36
Insurance Companies	5	1,744,158	0.10
Mutual Funds and Modarabas	5	6,273,435	0.35
Foreign Entities	10	186,449,793	10.44
General Public / Individuals - Local	20,026	489,305,966	27.39
General Public / Individuals - Foreign	19	1,292,736	0.07
Others	312	89,861,143	5.03
	<b>20,393</b>	<b>1,786,092,772</b>	<b>100.00</b>

### Additional Information

Categories of Shareholders	Number of Shareholders	No. of Shares Held	Percentage %
<b>Associated Companies, Undertaking And Related Parties</b>			
Premier Mercantile Services (Private) Limited - Associated Company	1	773,335,906	43.3
<b>Directors, Chief Executive Officer and thier Spouse and Minor Children</b>			
Capt. Haleem A. Siddiqui	1	37,021,280	
Mrs. Saba Haleem Siddiqui	1	14,260,154	
Capt. Zafar Iqbal Awan	1	103,622	
Mr. Aasim Azim Siddiqui	1	25,627,434	
Mr. Sharique Azim Siddiqui	1	27,065,984	
Ms. Farah Agha	1	300	
Syed Nadir Shah	1	500	
Mr. Ali Raza Siddiqui	1	1,592	
	<b>8</b>	<b>104,080,866</b>	<b>5.83</b>
<b>Executives</b>			
	<b>17</b>	<b>571,044</b>	<b>0.03</b>
<b>Mutual Funds and Modarabas</b>			
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	223,435	
CDC - TRUSTEE MCB DCF INCOME FUND	1	519,500	
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	20,000	
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	4,897,500	
CDC - TRUSTEE FAYSAL MTS FUND - MT	1	613,000	
	<b>5</b>	<b>6,273,435</b>	<b>0.35</b>

Shareholders holding 10% or more voting interest	Number of Shareholders	No. of Shares Held	Percentage %
Premier Mercantile Services (Private) Limited	1	773,335,906	43.30

## Notice of the 11<sup>th</sup> Annual General Meeting

Notice is hereby given that the 11th Annual General Meeting (“AGM”) of the shareholders of Pakistan International Bulk Terminal Limited (the “Company”) will be held on Thursday, October 22, 2020 at 11:30 am at Avari Towers, Karachi to transact the following businesses:

### Ordinary Business

1. To receive, consider and adopt the Annual Audited Financial Statements of the Company together with the Directors’ and Auditor’s reports thereon for the year ended June 30, 2020.
2. To appoint auditors of the Company and fix their remuneration. The members are hereby given notice that Audit Committee and the Board of Directors have recommended the re-appointment of retiring Auditors, M/s EY Ford Rhodes, Chartered Accountants, as auditors of the Company.

By Order of the Board,

Karachi  
Dated: 01.10.2020

Karim Bux  
Company Secretary

### NOTES

#### 1. Online Participation in the Annual General Meeting

Due to COVID-19 Pandemic and the SECP’s directives, the Company intends to convene this AGM with minimal physical interaction of shareholders while ensuring compliance with the quorum requirements and requests the members to consolidate their attendance and voting at the AGM through proxies. The meeting can be attended using smart phones/tablets/computers. To attend the meeting through video link, the members are requested to register themselves by providing the following information along with valid copy of CNIC with the subject “Registration for Pakistan International Bulk Terminal Limited AGM” through email at info@piibt.com.pk and cdcslr@cdcslr.com on or before 20 October, 2020.

Name of member	CNIC No.	CDC Account No/ Folio No.	Cell Number	Email Address

The members who are registered after the necessary verification shall be provided a video link by the Company on the same email address that they email with the Company with. The Login facility will remain open from start of the meeting till its proceedings are concluded.

The shareholders who wish to send their comments/ suggestions on the agenda of the AGM can email the Company at email: info@piibt.com.pk or WhatsApp at 03000340631. The Company shall ensure that comments/ suggestions of the shareholders will be read out at the meeting and the responses will be made part of the minutes of the meeting.

#### 2. Closure of Share Transfer Books

The Register of Members of the Company will remain closed from 15th October 2020 to 22nd October 2020 (both days inclusive). Transfers received in order at the office of the Company’s Independent Share Registrar, M/s. CDC Share Registrar Services Limited, CDC House, 99-B, Block B, SMCHS, Main Shahrah-e-Faisal, Karachi by the close of business on 14th October 2020 will be considered in time to be eligible for the purpose of attending, speaking and voting at the AGM.

#### 3. Members Right to Proxy

A member entitled of the Company, entitled to attend, speak and vote at this meeting may appoint any other member as his/her proxy to attend, speak and vote instead of him/her and a proxy so appointed shall have such rights, as respects attending, speaking and voting at this meeting as are available to the Member. Proxy Form, in order to be effective, must be received at the registered office of the Company at least 48 hours before the Meeting and no account shall be taken of any part of the day that is not working day. The proxy need not be a member of the Company, and a member shall not be entitled to appoint more than one proxy.

#### 4. Participation in General Meeting

Members, who have deposited their shares into Central Depository Company of Pakistan Limited, are being advised to bring their original National Identity Cards along with CDC Participant ID and account number at the meeting venue.

Members who have deposited their shares into Central Depository Company of Pakistan Limited (“CDC”) will further have to follow the under mentioned guidelines as laid down by the Securities and Exchange Commission of Pakistan.

##### A. For Attending the Meeting

- a. In case of Individuals, the account holder and/or sub-account holder whose registration details are uploaded as per the CDC Regulations, shall authenticate his/her identity by showing his/her original CNIC or, original Passport at the time of attending the Meeting.
- b. In case of corporate entity, the Board’s resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.

##### B. For Appointing Proxies

- a. In case of individuals, the account holder and/or sub-account holder whose registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per the above requirement.
- b. The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form.
- c. Attested copies of the CNIC or the passport of beneficial owners and the proxy shall be furnished with the proxy form.
- d. The proxy shall produce his original CNIC or original passport at the time of the Meeting.
- e. In case of corporate entity, the Board’s resolution / power of attorney with specimen signature shall be furnished (unless it has been provided earlier) along with proxy form to the Company.

#### 5. Change of Address

Members are requested to timely notify any change in their address immediately to our Registrar M/s CDC Share Registrar Services, CDC House, 99-B, Block B, SMCHS, Main Shahrah-e-Faisal, Karachi.

#### 6. Request for Video Conference Facility

Pursuant to the provisions of the Companies Act, 2017, the shareholders residing in a city and collectively holding at least 10% of the total paid up share capital may demand the Company to provide the facility of video-link for participating in the meeting. The demand for video-link facility shall be received by the Share Registrar at the address given hereinabove at least seven (7) days prior to the date of the meeting on the Standard Form which can be downloaded from the company’s website: www.piibt.com.pk

## Notice of the 11<sup>th</sup> Annual General Meeting

### 7. Placement of Financial Statements

The Company has placed the Notice of AGM and Audited Annual Financial Statements for the year ended June 30, 2020 along with Auditors, Directors and Chairman's Reports thereon on its website: [www.pibt.com.pk](http://www.pibt.com.pk)

### 8. Submission of CNIC copies for Dividend Payments:

The SECP has made it mandatory for listed companies to mention, in the case of Individuals, Computerized National Identity Card ("CNIC"), National Identity Card for Overseas Pakistanis ("NICOP") or Passport number and in the case of Corporate Entity, National Tax Number ("NTN") of the shareholders or their authorized persons, on dividend warrants. In the absence of such information payment of dividend will be withheld in terms of the provisions of the Companies Act, 2017 stating that a company may withhold the payment of dividend of a member where the member has not provided the complete information or documents as specified by SECP. Therefore, shareholders who have not yet provided such information are once again advised to provide the same to the Share Registrar and Transfer Agent of the Company.

### 9. Payment of Cash Dividend through Electronic Mode

Section 242 of the Act requires that the listed companies shall pay cash dividend only through electronic mode directly into the bank account designated by the shareholders. SECP vide its notification S.R.O.1145 (I)/2017 has also issued the Companies (Distribution of Dividends) Regulations, 2017 whereby every shareholder shall be responsible to provide valid information pertaining to its designated bank account to disburse any dividend payable in cash only through electronic mode directly into the bank account designated by the entitled shareholders.

In this regard, the Company has already communicated through its letters addressed to the shareholders individually along with newspapers publications requesting to provide the International Bank Accounts Number ("IBAN") designated by the shareholders to receive the cash dividends electronically. Hence, shareholders are requested to fill the required fields of the Company's letter available on website of the Company: [www.pibt.com.pk](http://www.pibt.com.pk) and send the same to the Share Registrar and Transfer Agent of the Company. In case of shares held as book-entry securities, the said information would be required to be provided to Central Depository System ("CDS"), through CDS Participants.

### 10. Circulation of Annual Audited Financial Statements and Notice of AGM to Members through E-mail:

SECP through its Notification No. SRO 787 (I)/2014, dated September 08, 2014, has allowed companies to circulate Annual Audited Financial Statements along with Notice of Annual General Meeting ("AGM") to its members through email. The shareholders who desire to receive Annual Audited Financial Statements and Notice of AGM through email are requested to fill the requisite form titled 'Standard Request Form' placed on the website and send it to the Company Secretary at the Registered Office of the Company. In case any member, subsequently, requests for hard copy of Annual Financial Statements, the same shall be provided free of cost within seven days of receipt of such request.

### 11. Transmission of Annual Reports through CD/DVD/USB:

The Company, as allowed by SECP Notification No. SRO 470 (I)/2016, dated May 31, 2016, and per the consent of the shareholders of the Company accorded in the 7th AGM of the Company held on 26 October 2016 has circulated the Annual Report including Audited Financial Statements for the year ended June 30, 2020, Notice of Annual General Meeting, and other information contained therein of the Company to shareholders through electronic medium, i.e., DVD at their registered addresses instead of transmitting the said annual accounts in hard copies. However, a shareholder may request to the Company Secretary at the Registered Office of the Company to provide hard copy of Annual Audited Accounts instead of DVD and the same will be provided at his/her registered addresses, free of cost, within one week of the demand. In this regard, a 'Standard Request Form' has been placed on website of the Company for shareholders to communicate the need of hard copies of the Annual Audited Accounts instead of sending the same through DVD. A shareholder may also prefer to receive hard copies for all future Annual Audited Accounts.

### 12. Deposit of Physical Shares into CDC Account:

The Shareholders having physical shareholding may open CDC sub-account with any of the brokers or Investor Account directly with CDC to place their physical shares into script-less form. This will facilitate them in many ways including safe custody and sale of shares, any time they want, as the trading of physical shares is not permitted as per existing regulations of the Stock Exchange. Further, Section 72 of the Act states that after the commencement of the Act from a date notified by SECP, a company having share capital, shall have shares in book-entry form only. Every existing company shall be required to replace its physical shares with book-entry form in a manner as may be specified and from the date notified by SECP, within a period not exceeding four years from the promulgation of the Act.



6- درخواست برائے ویڈیو کانفرنس سہولت:

کمپنیز ایکٹ، 2017 کی پیروی میں، وہ حصص یافتگان جو کسی ایک شہر میں رہتے ہیں اور انکی شیئر ہولڈنگ کل ادا شدہ سرمایہ حصص کا کم از کم 10 فی صد ہے کمپنی سے مطالبہ کر سکتے ہیں کہ انہیں ویڈیو لنک کے ذریعے اجلاس میں شرکت کی سہولت دی جائے۔ یہ درخواست کمپنی کے شیئر رجسٹرار کے دفتر اجلاس کے انعقاد سے سات یوم قبل سالانہ رپورٹ میں دینے گئے گوشوارہ پر موصول ہو جانی چاہئے۔ مذکورہ گوشوارہ کمپنی کی ویب سائٹ [www.pibt.com.pk](http://www.pibt.com.pk) پر بھی دستیاب ہے۔

7- مالیاتی گوشواروں کی دستیابی:

کمپنی سالانہ اجلاس عام کی اطلاع، سال مختتمہ 30۔ جون 2020ء کے محاسب شدہ مالیاتی گوشوارے مع بیانِ نظما اور محاسبین کی رپورٹ اپنی ویب سائٹ [www.pibt.com.pk](http://www.pibt.com.pk) پر منتقل کر چکی ہے۔

8- کمپیوٹرائزڈ قومی شناختی کارڈ کی نقول کی فراہمی برائے ادائیگی ویڈیو:

سیکیورٹیز اینڈ ایکسچینج کمیشن آف پاکستان نے انفرادی حیثیت میں حصص یافتگان کے لئے کمپیوٹرائزڈ قومی شناختی کارڈ، کمپیوٹرائزڈ قومی شناختی کارڈ برائے سمندر پار پاکستانی یا پاسپورٹ نمبر اور اداروں کی صورت میں نیشنل ٹیکس نمبر یا مجاز افراد کا نام ڈیویڈنڈ وارنٹس پر درج کرنا لازمی قرار دیا ہے۔ سیکیورٹیز اینڈ ایکسچینج کمیشن آف پاکستان کی جانب سے بیان کردہ کاغذات کے ذریعے مطلوبہ معلومات کی عدم فراہمی کی صورت میں کمپنیز ایکٹ 2017ء کی رو سے ڈیویڈنڈ کی ادائیگی روک لی جائے گی۔ لہذا ایسے حصص یافتگان جنہوں نے اب تک اپنے کمپیوٹرائزڈ قومی شناختی کارڈ فراہم نہیں کئے ہیں انہیں ایک بار پھر ہدایت دی جاتی ہے کہ وہ اپنے کمپیوٹرائزڈ قومی شناختی کارڈ کی تصدیق شدہ نقول مزید کسی تاخیر کے ہمارے آزاد شیئر رجسٹرار اور ٹرانسفر ایجنٹ کو فراہم کریں۔

9- برقی ذرائع سے نقد ڈیویڈنڈ کی ادائیگی:

کمپنیز ایکٹ 2017ء کے سیکشن 242 کے تحت فہرستی کمپنیاں پابند ہیں کہ نقد کی صورت میں ڈیویڈنڈ اہل حصص یافتگان کو برقی نظام کے ذریعہ براہ راست ان کے متعلقہ بینک اکاؤنٹ میں بھیجیں۔ ایس ای سی پی نے اپنے مراسلہ بحریہ ایس آر او 2017(I) 1145 کے ذریعہ اوکٹینیز (ڈیویڈنڈ کی تقسیم) قواعد و ضوابط 2017ء کے مطابق ہر حصص یافتہ ذمہ دار ہے کہ وہ اپنے متعلقہ بینک کی درست معلومات مع اکاؤنٹ نمبر فراہم کرے تاکہ ڈیویڈنڈ کے اہل حصص یافتگان کو براہ راست ان کے متعلقہ بینک اکاؤنٹ میں براہ راست برقی ذرائع کی مدد سے قابل ادا ڈیویڈنڈ ادا کیا جاسکے۔ اس سلسلہ میں کمپنی پہلے ہی خطوط اور اخباری اشتہارات کے ذریعے درخواست کر چکی ہے کہ حصص یافتگان اپنا آئی بی اے این نمبر فراہم کر دیں تاکہ وہ متعلقہ بینک اکاؤنٹ نمبروں پر اپنا ڈیویڈنڈ برقی ذرائع سے حاصل کر سکیں۔ حصص یافتگان سے درخواست ہے کہ وہ برقی ڈیویڈنڈ کے لئے کمپنی کے شیئر رجسٹرار کو برقی ڈیویڈنڈ گوشوارہ جو کہ سالانہ رپورٹ میں بھی منسلک ہے اور کمپنی کی ویب سائٹ [www.pibt.com.pk](http://www.pibt.com.pk) پر بھی موجود ہے، تمام تفصیلات کے ساتھ مہیا کر دیں۔ اسی طرح اگر حصص سینئرل ڈپازٹری کمپنی کے پاس ہیں تو مطلوبہ معلومات سی ڈی ایس شرکا کو فراہم کریں تاکہ وہ تازہ ترین معلومات کمپنی کو پہنچا سکیں۔

10- سالانہ محاسب شدہ مالیاتی گوشواروں اور اطلاع برائے سالانہ اجلاس عام کی ترسیل بذریعہ برقی ڈاک:

ایس ای سی پی نے اپنے نوٹیفیکیشن نمبر ایس آر او 2014(I) 787 بحریہ 8- ستمبر 2014ء سالانہ محاسب شدہ مالیاتی گوشوارے مع اطلاع برائے سالانہ اجلاس عام برقی ڈاک کے ذریعے ارسال کرنے کی اجازت دی ہے۔ ایسے تمام حصص یافتگان جو چاہتے ہیں کہ انہیں سالانہ محاسب شدہ مالیاتی گوشوارے مع اطلاع برائے سالانہ اجلاس عام بذریعہ برقی ڈاک موصول ہوں ان سے درخواست ہے کہ وہ معیاری درخواست فارم کمپنی کی ویب سائٹ سے حاصل کر کے کمپنی سیکرٹری کو کمپنی کے رجسٹرڈ پتے واقع دوسری منزل بزنس بلازہ، ممتاز حسن روڈ، کراچی پر ارسال کریں۔ کتابی شکل میں درکار ہونے کی صورت میں درخواست وصولی کے سات یوم میں بلا معاوضہ فراہم کی جائیں گی۔

11- سالانہ مالیاتی گوشواروں کی ترسیل بذریعہ CD/DVD/USB:

سیکیورٹیز اینڈ ایکسچینج کمیشن آف پاکستان کے نوٹیفیکیشن بذریعہ ایس آر او نمبر 2016(I) 470 بتاریخ 31۔ مئی 2016ء میں دی گئی اجازت اور کمپنی کے ساتویں سالانہ اجلاس عام منعقدہ 26۔ اکتوبر 2016ء میں حصص یافتگان کی ظاہر کردہ رضا مندی کی رو سے اپنے حصص یافتگان کو سال مختتمہ 30۔ جون 2020ء کے سالانہ محاسب شدہ مالیاتی گوشوارے ان کے متعلقہ پتوں پر کتابی شکل میں ارسال کرنے کی بجائے برقی واسطے یعنی ڈی وی ڈی کے ذریعے ترسیل کی ہے۔ اگرچہ سالانہ محاسب شدہ مالیاتی گوشواروں کی ڈی وی ڈی کی جگہ کتابی شکل میں طلب کے لئے ایک حصص یافتہ کمپنی سیکرٹری کو کمپنی کے رجسٹرڈ پتے پر درخواست بھیج سکتا ہے جو اسے درخواست وصولی کے سات یوم میں بلا معاوضہ فراہم کی جائے گی۔ اس سلسلہ میں سالانہ محاسب شدہ مالیاتی گوشواروں کی ڈی وی ڈی کی جگہ کتابی شکل میں طلب کے لئے ایک معیاری درخواست فارم ویب سائٹ سے حاصل کیا جاسکتا ہے جس کے ذریعہ ایک حصص یافتہ ڈی وی ڈی کی جگہ سالانہ محاسب شدہ مالیاتی گوشوارہ کتابی شکل میں طلب کر سکتا ہے۔ ایک حصص یافتہ مستقبل کے تمام سالانہ محاسب شدہ مالیاتی گوشوارے کتابی شکل میں حاصل کرنے کو ترجیح دے سکتا ہے۔

12- طبعی حصص کا سی ڈی سی اکاؤنٹ میں جمع کرانا:

جن حصص یافتگان کے پاس طبعی حصص موجود ہیں وہ اپنا سی ڈی سی سب اکاؤنٹ کسی بھی بروکر یا براہ راست سرمایہ کاری اکاؤنٹ سی ڈی سی کے ساتھ کھول کر اپنے طبعی حصص بغیر کسی تحریری شکل کے محفوظ کر سکتے ہیں۔ یہ سہولت ان کے لئے کئی طرح سے کارآمد ہوگی جیسے محفوظ نگہ رانی اور حصص کی جب چاہیں فروخت کیونکہ اسٹاک ایکسچینج کے قواعد و ضوابط کی رو سے طبعی حصص کی خرید و فروخت کی اجازت نہیں۔ مزید یہ کہ ایکٹ کی دفعہ 72 بتاتی ہے کہ ایس ای سی پی کی طرف سے اعلان کیا گیا ہے کہ جس کمپنی کا سرمایہ حصص کی شکل میں ہے تو اس کے حصص صرف بک انٹری فارم ہی میں ہو سکتے ہیں۔ موجودہ ہر کمپنی کے لئے ضروری ہے کہ وہ اپنے طبعی حصص ایس ای سی پی کی طرف سے واضح ہدایت اور بیان کردہ طریقہ کار کے مطابق بک انٹری فارم میں منتقل کرنے کی مدت اس ایکٹ کے قابل اطلاق ہونے سے لے کر چار سال سے زائد عرصہ نہ ہو۔

## پاکستان انٹرنیشنل بلک ٹرمینل لمیٹڈ

### گیارہویں سالانہ عام اجلاس کی اطلاع

بذریعہ ہذا پاکستان انٹرنیشنل بلک ٹرمینل لمیٹڈ کے حصص یافتگان کو مطلع کیا جاتا ہے کہ کمپنی کا گیارہواں سالانہ عام اجلاس بروز جمعرات، بتاریخ 22- اکتوبر 2020ء صبح 11:30 بجے، آداری ٹاورز کراچی میں درج ذیل امور کی انجام دہی کے لئے منعقد ہوگا۔

#### عمومی امور

- 1- کمپنی کے سالانہ محاسب شدہ مالیاتی گوشوارے مع مجلس نظاماء اور محاسب کی رپورٹ برائے سال ختمہ 30- جون 2020ء کی وصولی، غور و خوض اور منظوری دینا۔
- 2- کمپنی کے لئے محاسب کا تقرر اور ان کے مشاہرے کا تعین کرنا۔ ممبران کو مطلع کیا گیا ہے کہ مجلس نظاماء اور محاسبہ کمپنی نے سبکدوش ہونے والے محاسب، میسرز ای وائی فور ڈیوڈس، چارڈڈ اکاؤنٹینٹ کو کمپنی کے محاسب کے طور پر دوبارہ تقرر کی۔ مفارش کی ہے۔

#### بحکم مجلس نظاماء

کریم بخش  
کمپنی سیکریٹری

کراچی  
یکم۔ اکتوبر 2020ء

#### نوٹس:

- 1- کووڈ-19 کی عالمی وبا اور ایس ای سی پی کی جاری کردہ ہدایات کی وجہ سے کمپنی چاہتی ہے کہ قورم کے تقاضوں کی تعمیل کو یقینی بناتے ہوئے اس اجلاس عام میں حصص یافتگان کا طبعی تعامل کم از کم ہو اور کمپنی ممبران سے درخواست کرتی ہے کہ وہ اجلاس عام میں اپنی حاضری اور رائے دہی کو بطور نیابت پورا کریں۔ اس اجلاس میں کمپیوٹر، ٹیلیفٹ یا ایس آرٹ فون کے ذریعے بھی شرکت کی جاسکتی ہے۔ ویڈیولنک کے ذریعے اجلاس میں شرکت کے لئے ممبران سے درخواست کی جاتی ہے 20- اکتوبر 2020ء سے قبل وہ اپنے کارآمد قومی شناختی کارڈ کی نقل کے ساتھ ای میل کے ذریعہ مندرجہ ذیل معلومات فراہم کر کے خود کو بعنوان اندراج برائے اجلاس عام پاکستان انٹرنیشنل بلک ٹرمینل لمیٹڈ پر درج کروالیں۔

ممبر کا نام	قومی شناختی کارڈ نمبر	سی ڈی سی اکاؤنٹ نمبر/ فونو نمبر	موبائل نمبر	ای میل ایڈریس

کمپنی کی طرف سے ضروری تصدیق کے بعد اندراج شدہ ممبران کو ان کے متعلقہ ای میل پتوں پر ویڈیولنک فراہم کر دیا جائے گا۔ لاگ ان کی سہولت اجلاس کے آغاز سے کارروائی کے اختتام تک میسر رہے گی۔

جو حصص یافتگان اجلاس عام کے ایجنڈے پر اپنے تاثرات/ تجاویز بھیجنا چاہیں وہ کمپنی کو info@pibt.com.pk اور cdcsr@cdcsrsl.com یا واٹس ایپ نمبر 03000340631 پر ارسال کر سکتے ہیں۔ کمپنی اس امر کو یقینی بنائے گی کہ تاثرات اور تجاویز کو اجلاس میں پڑھ کر جوابات کو اجلاس کی کارروائی کا حصہ بنایا جائے گا۔

#### 2- بندش کتاب:

کمپنی کے حصص کی منتقلی کی کتب 15- اکتوبر 2020ء تا 22- اکتوبر 2020ء (بشمول ہر دو ایام) بند رہیں گی۔ انتقال کی وہ درخواستیں جو 14- اکتوبر 2020ء کو کاروبار کے اختتام سے قبل سینٹرل ڈیپازٹری سسٹم کے تحت آزاد شیمز رجسٹری ڈی سی شیمز رجسٹری اور سرورسز لمیٹڈ کے دفتر واقع سینٹرل ڈیپازٹری کمپنی پاکستان لمیٹڈ، سی ڈی سی ہاؤس، 99- بی، بلاک۔ بی، ایس ایم سی ایچ ایس، مین شاہراہ فیصل، کراچی میں وصول ہونے والی درخواستیں اجلاس میں شرکت کیلئے بروقت تصور ہوں گی۔

#### 3- ممبران کا حق نیابت:

کمپنی کے اجلاس ہذا میں شرکت، بات چیت اور ووٹ دینے کا مستحق اس امر کا استحقاق رکھتا ہے کہ وہ شرکت کیلئے اپنی بجائے کسی دیگر ممبر کو اپنا اپنی نمائندہ مقرر کر سکتا/ سکتی ہے۔ جو اجلاس میں شرکت، بات چیت اور ووٹ دینے کا مستحق ہوگا۔ مؤثر نمائندگی کا گوشوارہ کمپنی کے رجسٹرڈ دفتر پر اجلاس کے انعقاد سے کم از کم 48 گھنٹے قبل لازماً موصول ہونا چاہیے جس میں غیر کاروباری یوم کا شمار نہیں کیا جائے گا۔ نمائندہ کا کمپنی کا ممبر ہونا ضروری نہیں اور ایک ممبر ایک وقت میں ایک ہی نیابتی نمائندہ مقرر کر سکتا ہے۔

#### 4- اجلاس عام میں شرکت:

وہ ممبران جنہوں نے اپنے حصص سی ڈی سی کمپنی آف پاکستان میں جمع کروائے ہیں کو ہدایت دی جاتی ہے کہ اجلاس میں شرکت کے وقت اپنے اصل کمپیوٹرائزڈ قومی شناختی کارڈ کے ساتھ اپنی سی ڈی سی شراکتی شناخت اور کھاتہ نمبر ہمراہ لائیں۔ ایسے حصص یافتگان جو اپنے حصص سینٹرل ڈیپازٹری کمپنی آف پاکستان (سی ڈی سی) میں جمع کروا چکے ہیں انہیں سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان (ایس ای سی پی) کی ذیل میں دی گئی ہدایات کی پیروی کرنا ہوگی۔

#### الف- اجلاس میں شرکت کیلئے:

1- انفرادی حیثیت میں کوئی کھاتہ دار یا ذیلی کھاتہ دار جس کی سیکورٹیز اور رجسٹریشن کی تفصیلات ضابطہ کے مطابق برقی ترسیل شدہ ہیں، ان کو اجلاس میں شرکت کے وقت اپنا اصل کمپیوٹرائزڈ قومی شناختی کارڈ یا اصل پاسپورٹ پیش کرنا ہوگا۔ سی ڈی سی کھاتہ داروں سے بھی درخواست ہے کہ اپنے سی ڈی سی شراکتی شناخت نمبر اور کھاتہ نمبر ہمراہ لائیں۔

11- بصورت ادارہ اجلاس میں شرکت کے وقت مجلس نظاماء/ ٹرسٹ کی قرارداد/ مختار نامہ مع نامزد کے مختصر دستخط (اگر پہلے مہیا نہ کئے گئے ہوں) فراہم کرنا ہوں گے۔

#### ب- نمائندہ کے تقرر کیلئے:

1- انفرادی حیثیت میں کھاتہ دار یا ذیلی کھاتہ دار جس کی سیکورٹیز اور رجسٹریشن کی تفصیلات ضابطہ کے مطابق برقی ترسیل شدہ ہیں، ان کو درج بالا شرائط کے مطابق نمائندگی کا گوشوارہ جمع کرانا ہوگا۔

11- نمائندگی کے گوشوارہ دو افراد سے تصدیق شدہ ہونے چاہئیں، جن کے نام، پتے اور کمپیوٹرائزڈ قومی شناختی کارڈ نمبر گوشوارہ پر درج کئے گئے ہوں۔

111- انتفاعی مالکان اور نمائندگان کے کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ کی مصدقہ نقول نمائندگی کے گوشوارے کے ہمراہ جمع کرانی ہوں گی۔

1V- نیابتی نمائندہ اجلاس کے وقت اپنا اصل کمپیوٹرائزڈ قومی شناختی کارڈ یا اصل پاسپورٹ فراہم کرے گا۔

7- بصورت ادارہ اجلاس میں شرکت کے وقت مجلس نظاماء/ ٹرسٹ کی قرارداد/ مختار نامہ مع نامزد کے مختصر دستخط نمائندگی کے گوشوارہ کے ہمراہ کمپنی کو فراہم کرنا ہوں گے اور جبکہ انہی دستاویز کی اصل اجلاس کے وقت برائے تصدیق/ شناخت پیش کرنا ہوں گی۔

#### 5- پتے کی تبدیلی:

حصص یافتگان سے درخواست ہے کہ وہ اپنے پتوں کی تبدیلی سے ہمارے شیمز رجسٹری ڈی سی شیمز رجسٹری اور سرورسز لمیٹڈ، سی ڈی سی ہاؤس، 99- بی، بلاک۔ بی، ایس ایم سی ایچ ایس، مین شاہراہ فیصل، کراچی کو فوری مطلع کریں۔



## Proxy Form

The Company Secretary  
Pakistan International Bulk Terminal Limited  
2nd Floor, Business Plaza, Mumtaz Hassan Road, Karachi

I/We, \_\_\_\_\_ of \_\_\_\_\_ being member of Pakistan International Bulk Terminal Limited and holder of \_\_\_\_\_ Ordinary Shares as per Share Register Folio No. \_\_\_\_\_ and /or CDC Participant ID No. \_\_\_\_\_ hereby appoint Mr./Mrs./Miss \_\_\_\_\_ of failing her \_\_\_\_\_ of \_\_\_\_\_ (Full Address) \_\_\_\_\_ being member of the Company as our proxy to attend, act and vote for us and on our behalf at the Annual General Meeting of the Company to be held on \_\_\_\_\_ 20\_\_\_\_ and at any adjournment thereof.

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2020.

WITNESS: In presence of

1. Name \_\_\_\_\_  
Address \_\_\_\_\_  
CNIC No \_\_\_\_\_  
Signature \_\_\_\_\_
2. Name \_\_\_\_\_  
Address \_\_\_\_\_  
CNIC No \_\_\_\_\_  
Signature \_\_\_\_\_

Signature  
on Rs. 5/-  
Revenue  
Stamp

NOTES:

1. A member entitled to attend and vote at a General Meeting is entitled to appoint a proxy to attend and vote for his/her proxy who shall have such rights as respects attending, speaking and voting at the meeting as are available to a member.
2. The Proxy in order to be valid must be signed across Five Rupees Revenue Stamp and should be deposited with the Company not later than 48 hours before the time of holding the Meeting.
3. The Proxy shall authenticate his/her identity by showing his/her original CNIC or original passport and bring folio number at the time of attending the meeting.
4. Signature should agree with the specimen signature registered with the Company.
5. CDC shareholders and their Proxies must attach either an attested photocopy of their Computerized National Identity Card or Passport with this Proxy Form.
6. In case of proxy by a corporate entity, Board of Directors resolution/power of attorney with specimen signature and attested copies of CNIC or Passport of the Proxy shall be submitted along with the proxy form.

# تشکیل نیابت/نمائندگی کا گوشوارہ

کمپنی سیکریٹری

پاکستان انٹرنیشنل بلک ٹریڈنگ لمیٹڈ

دوسری منزل برنس پلازہ

ممتاز حسن روڈ، کراچی۔

میں / ہم..... کا / کے

بحیثیت رکن پاکستان انٹرنیشنل بلک ٹریڈنگ لمیٹڈ اور حامل عام حصص، بمطابق شیئر رجسٹرڈ فولیو نمبر..... کے مطابق اور / یا سی ڈی سی شرکاء

آئی ڈی نمبر..... سب اکاؤنٹ (ذیلی کھاتہ) نمبر..... جناب / محترم / محترمہ.....

مکمل پتا.....

کو اپنے / ہمارے ایما پر ۲۲۔ اکتوبر ۲۰۲۰ء کو منعقد ہونے والے کمپنی کے گیارہویں سالانہ عام اجلاس میں حق رائے دی استعمال کرنے یا کسی بھی التوا کی صورت اپنا /

ہمارا بطور مختار (نائب) مقرر کرتا / کرتی ہوں / کرتے ہیں۔

آج بروز..... تاریخ..... ۲۰۲۰ء کو دستخط کئے گئے۔

گواہان:

۱۔ نام:.....

پتا:.....

کمپیوٹرائزڈ شناختی کارڈ نمبر:.....

دستخط:.....

۲۔ نام:.....

پتا:.....

کمپیوٹرائزڈ شناختی کارڈ نمبر:.....

دستخط:.....

نوٹ:

۱۔ ایک ممبر (رکن) جو اجلاس میں شرکت اور ووٹ دینے کا مجاز ہو، اپنی جگہ کسی اور شخص کو بطور نائب شرکت کرنے اور ووٹ دینے کا حق تفویض کر سکتا ہے۔

۲۔ ایک ممبر (رکن) جو اجلاس میں شرکت نہیں کر سکتا، وہ اس فارم کو مکمل طور سے پُر کرے اور پانچ روپے کی رسید لکٹ پر دستخط کرنے کے بعد اجلاس شروع ہونے کے کم از کم ۳۸ گھنٹے قبل کمپنی کے دفتر یا رجسٹر ارا کو جمع کرادے۔

۳۔ اجلاس کے وقت نائب کو اپنا اصل کمپیوٹرائزڈ قومی شناختی کارڈ یا اصل پاسپورٹ پیش کرنا ہوگا۔

۴۔ دستخط کا نمونہ جو کمپنی کے ریکارڈ میں جمع / درج ہے، اس سے مماثل ہونا چاہیے۔

۵۔ سی ڈی سی حصص یافتگان اور ان کا نائب کے کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ کی مصدقہ نقول بھی اس پر کسی فارم کے ساتھ منسلک کرنی ہوگی۔

۶۔ کاپورٹ ادارہ ہونے کی صورت میں بحیثیت ممبر (رکن)، بورڈ آف ڈائریکٹرز / ڈائریکٹرز / ڈائریکٹرز کی قرارداد / پاور آف اٹارنی کے نمونہ دستخط کے ساتھ، نائب کے کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ کی مصدقہ نقول بھی اس پر کسی فارم کے ساتھ منسلک کرنی ہوگی۔

دستخط  
پانچ روپے ریونیو اسٹیپ پر  
(دستخط کمپنی کے نمونہ دستخط سے مماثل ہونے چاہئیں)



**TERMINAL:**

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